

JOINT COMMITTEE WORKSHOP
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)	
)	Docket No.
Preparation of the 2007 Integrated)	06-IEP-1B
Energy Policy Report (2007 IEPR))	
)	
Transportation Energy Demand and)	
Import Infrastructure Requirements)	
_____)	

PORT OF LOS ANGELES ADMINISTRATION BUILDING
POLA BOARD ROOM
425 SOUTH PALOS VERDES STREET
SAN PEDRO, CALIFORNIA

THURSDAY, JULY 12, 2007

10:00 A.M.

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COMMISSIONERS PRESENT

James Boyd, Presiding Member, Transportation
Committee

Jackalyne Pfannenstiel, Chairperson,
Presiding Member, IEPR Committee

John L. Geesman, Associate Member, IEPR Committee

Jeffrey D. Byron, Associate Member, Transportation
Committee

STAFF PRESENT

Lorraine White, Program Manager

James Page

Malachi Weng-Gutierrez

Gordon Schremp

Robert McBride

Asish Gautam

ALSO PRESENT

Sam Emerson
Better World Group

Joe Sparano
Western States Petroleum Association

James Schepens
Oiltanking Houston, LP

David Wright
Plains All American Pipeline, LP

Elizabeth Warren
Futureports

David Matthewson
Port of Los Angeles

ALSO PRESENT

Dileep Sirur
Baker and O'Brien, Inc.

Martin L. Eskijian
California State Lands Commission
Marine Facilities Division

Jesse Marquez
Coalition for a Safe Environment

Dave Hackett
Stillwater Associates, LLC

Tom Politeo

Steve Faichney
Valero Refining, Wilmington

Janet Gunter

Kathleen Woodfield
San Pedro Peninsula Homeowners Coalition

Bry Myown
Long Beach Citizens for Utility Reform
Californians for Renewable Energy, Inc.

Regina Taylor

Mike Eaves
California Natural Gas Vehicle Coalition

I N D E X

	Page
Proceedings	1
Introductions	1
Opening Remarks	1
Presiding Member Pfannenstiel	1
Background/Overview	2
CEC Staff Presentations	4
Jim Page	4
Questions/Comments	27
Malachi Weng-Gutierrez	29
Questions/Comments	56
Gordon Schremp	59, 87
Questions/Comments	72, 111
Afternoon Session	115
Public Comment	115
Elizabeth Warren, Futureports	115
Stakeholder Presentations	119
David Matthewson, Port of L.A.	119
Questions/Comments	135
Dileep Sirur, Baker & O'Brien, Inc.	138
Joe Sparano, WSPA	156
Martin Eskijian, State Lands Commission	182
Questions/Comments	200
David Wright, Plains All American Pipeline	205

I N D E X

	Page
Stakeholder Presentations - continued	
Jesse Marquez, Coalition for a Safe Environment	218
Dave Hackett, Stillwater Associates	235
Public Comment	241
Tom Politeo	241
Steve Faichney, Valero Refining	252
Janet Gunter	254
Kathleen Woodfield, San Pedro Peninsula Homeowners Coalition	260
Bry Myown, Californians for Renewable Energy	263
Regina Taylor	272
Mike Eaves, California NGV Coalition	276
Closing Comments	280
Adjournment	280
Certificate of Reporter	281

P R O C E E D I N G S

10:00 a.m.

PRESIDING MEMBER PFANNENSTIEL: Good morning. I think we can get underway. Thank you all for joining us. This is the California Energy Commission Joint Workshop between the Integrated Energy Policy Report Committee and the Transportation Fuels Committee.

We're here at the Port of Los Angeles to discuss the transportation energy demand forecast. We have a very full day. This information that I think people have picked up on the side. We are planning to begin with some staff presentations and then some presentations by others that we want and encourage members of the public who are here to participate with us. There's a time at the end of the agenda where that will be clearly set out, but at the end of each staff presentation there will be an opportunity for questions and discussions.

So, let me make some introductions. I'm Jackie Pfannenstiel, the Chair of the California Energy Commission. To my right is Commissioner Jim Boyd, who is the Vice Chair of the Commission. To my left is Commissioner John Geesman, and to

1 his left, Commissioner Jeff Byron.

2 Commissioner Geesman and I form the
3 Integrated Energy Policy Report Committee. And
4 Commissioners Boyd and Byron form the
5 Transportation Fuels Committee.

6 So, we came here together because this
7 is an area of interest to all of us, both for
8 formulating the report that will come out of the
9 Integrated Energy Policy Report, and for the
10 ongoing policy issues being considered by the
11 Transportation Fuels Committee.

12 So, with that, I'll turn it over to
13 Lorraine White for logistical help.

14 MS. WHITE: Thank you, Commissioner.
15 Welcome, everyone. First of all we would like to
16 extend our thanks to the Port for allowing us to
17 use their facilities today.

18 We are encouraging folks to participate
19 to the fullest in the discussions that we'll be
20 having today regarding staff's assessment related
21 to the transportation fuels system supplies,
22 price, infrastructure issues.

23 To facilitate that discussion after each
24 staff presentation we welcome questions and we
25 invite those that have them to join us here at the

1 podium if you are attending in person. And then
2 for those who are attending via our WebX service
3 for those that could not actually be here in
4 person, please use the "raise hand" function.
5 That will be seen by staff. And at the
6 appropriate time you will be allowed to ask your
7 question or make your comment.

8 The day is fairly packed, so I won't
9 belabor this any more. But I did want to put this
10 in perspective with the rest of the IEPR
11 proceeding.

12 The transportation-related and fuel-
13 related assessments make up a significant portion
14 of the evaluation that we do as part of the
15 Integrated Energy Policy Report proceeding. Your
16 input is very important to that. We're examining
17 various aspects of the transportation fuel sector,
18 its infrastructure and price, supplies, demand.

19 And in order to get it right and refine
20 the work that we've done, it takes the input of
21 the various stakeholders and members of the
22 public. So you're encouraged to join us in this
23 discussion.

24 Today we'll be hearing from various
25 staff who have done the analysis. The agenda

1 clearly lays out the topics that we'll be
2 covering.

3 We're going to be doing an overview
4 first related to our assessment. We'll be
5 discussing our evaluation of future price. We'll
6 be looking at what we expect the future demand for
7 these transportation fuels to be.

8 We'll also be looking at issues related
9 to crude oil imports and the transportation fuel
10 import issues. And the infrastructure that would
11 be necessary to provide those services to
12 California.

13 For those of you who are joining us,
14 there are various handouts so that you can follow
15 along in the presentations at the entrance there.
16 We invite you to take those.

17 And with that, if there are no questions
18 about the order of the day, we can go ahead and
19 get started. In the afternoon we'll be focused on
20 various presentations from the stakeholders. And
21 then general comment at the very end.

22 All right. With that I'd like to
23 introduce Jim Page, the staff lead on the
24 transportation evaluation.

25 MR. PAGE: Thank you, Lorraine. And,

1 good morning, Commissioners and participants. I'd
2 like to also thank Dave Matthewson and the staff
3 here at the Port of L.A. for their help in setting
4 up the technical aspects of this workshop. We
5 obviously could not have done it without them.

6 And I'd also like to thank the staff and
7 the management of the Fuels and Transportation
8 Division for their help putting together the
9 report. And one person in particular, Patty
10 Renaldi, our clerical, without whose help none of
11 this material would have been in your hands.

12 I'd like to just briefly review two
13 presentations that most of the material I had at
14 the May 8th workshop I'll be discussing the
15 overall framework and approach very briefly. And
16 the price forecasts. Much of this material is
17 already on the record, but there are just a few
18 points that have to be addressed, I think. Then
19 we will get to the real heart of the material for
20 today, which is the demand forecast and the import
21 projections.

22 I'd also like to emphasize that these
23 demand and import forecasts are preliminary.
24 We're still taking in more information, additional
25 information, all the time. Probably will change

1 these forecasts somewhat, but probably not the
2 conclusions.

3 And I think I'll start with this
4 schematic. It shows kind of how all the material
5 links together. Arrayed across the top, fuel
6 prices, economic, demographic information.
7 Projections of vehicle attributes; vehicle counts
8 from DMV; and survey data of consumers and fleet
9 operators.

10 All this material feeds into four demand
11 models, CALCARS light-duty vehicle model, freight
12 transit aviation models, together with which other
13 information on demand that collectively becomes
14 the instate fuel demand forecast.

15 That, together with information about
16 pipeline exports to other states, becomes the
17 multistate regional demand that is demand that has
18 to be supplied through California.

19 That demand plus information about
20 refinery capacity becomes what's called the fuel
21 import requirements. And likewise, information on
22 refinery capacity in the California crude oil
23 production forecasts is what we develop our crude
24 oil import requirements from.

25 And not to steal the thunder too much

1 from Malachi and Gordon, who will be presenting
2 the information in much more detail, as we go, I'd
3 like to just make a few points about what I took
4 from the report.

5 Firstly, that people, consumers, will
6 simply not give up their mobility almost under any
7 circumstances. So that means the VMT is going to
8 grow regardless.

9 However, we are optimistic that given
10 the options, in terms of vehicles, that people can
11 reduce their demand for fuel. However, much of
12 the future demand is driven by population and
13 economic growth, so we are concerned about the
14 ability to supply that fuel through imports and
15 production instate.

16 (Pause.)

17 MR. PAGE: Most of these slides I've
18 presented at the meeting. I know a lot of people
19 here weren't there. I don't want to just repeat
20 all of what I said at that time, but challenges
21 and conditions that we are facing at this juncture
22 in the fuels markets in California are obviously
23 an uncertainty, a great deal of uncertainty about
24 the future.

25 Part of the difficulties for this

1 forecast was the requirement to be consistent
2 across the Energy Commission functions in terms of
3 price forecasting, natural gas and electricity.
4 We lack an inhouse world energy model, so we
5 aren't able to project or predict prices from some
6 instrument of our own. And also require annual
7 average forecasts for our work.

8 (Pause.)

9 MR. PAGE: The approach I've chosen is
10 to use the EIA oil price forecasts. Now, we
11 received a great deal of pushback about this, the
12 prices that they used. I think there's a
13 perception that the EIA low-balls prices.

14 That actually is not the case. The
15 EIA's probably in the upper half of all oil price
16 forecasts. Historically for many many years they
17 have been, if not average, certainly above
18 average. I think they are the best available
19 forecasts that we have for a variety of reasons.

20 If, in fact, this is an important
21 criteria, they are the highest priced forecast
22 that I know of at this point. They're the only
23 forecast with three separate forecasts, a high,
24 reference and low, which allows us to create a
25 spread of price paths in the future for the other

1 work.

2 They're well documented; well reviewed.
3 They regularly take their lumps from critics.
4 They adapt, so this is a forecast that's well
5 vetted. It's publicly available, and for free.
6 Some forecasts, like the IEA, you have to buy.
7 And it's well understood by other functions in the
8 Commission, such as the natural gas forecasting
9 unit and the electricity forecasting unit.

10 Second element of this is oil price is
11 only one part of the fuel price forecast is use
12 historical data on -- oil price in California fuel
13 price relationships. We consulted with other
14 offices on E85 and electric rates for the plug-in
15 hybrids. Although that analysis still has not
16 been conducted yet. The forecast horizon is 2030.

17 There several points I'd like to
18 emphasize when I make this price forecast. We
19 have -- there's several technical points.
20 Indexing, averaging and adjusting for inflation.
21 I think people need to keep this in mind when you
22 analyze a price forecast.

23 Indexing, and particularly with oil
24 prices, we're not talking about light sweet crude,
25 we're talking about average price of crude. That

1 averaging versus volatility, that is we're not
2 trying to predict seasonal or year-to-year
3 variation in prices. This affects oil, but
4 especially in fuel prices it's particularly
5 salient.

6 And finally, I think we need to keep in
7 mind the effects of adjusting for inflation,
8 particularly in a long-term forecast.

9 Also like to make some points about how
10 this forecast is used and interpreted. These are
11 our benchmarks. We're not trying to make
12 predictions. None of these three forecasts, the
13 high, reference and low, are intended to be
14 predictions. We're trying to map out the range of
15 possibilities.

16 The oil prices are only one element in
17 developing the fuel price forecast. The fuel
18 price forecast is only one element of the demand
19 forecast. The demand forecast is only one
20 element, one variable among several in determining
21 the fuel import and crude oil import forecasts.

22 The index that's being used for this
23 forecast is the U.S. refinery acquisition cost,
24 imported crude oil. It's not light sweet. It's
25 about \$5 to \$7 less than you would get reading in

1 a newspaper the NYMEX or other crude oil markets,
2 futures markets or forward markets.

3 This graph is a bar chart, shows recent
4 spot prices for selected crude oils. Shows some
5 of the variation between the different grades.
6 And this chart for these bullets indicates some of
7 the reasons why oil prices and fuel prices have
8 been high both recently, and in recent years.
9 High petroleum demand; geopolitics, in particular
10 resource nationalism; rising project costs.

11 The latter two have constrained, I
12 believe, investment in production in a variety of
13 ways. And I think -- I would hope that
14 participants today can speak to that more
15 knowledgeably than I can.

16 This spring we've had numerous refinery
17 outages, so that even in spite of comparatively
18 low oil prices early in the year, we've had very
19 high fuel prices. And then several other factors
20 that have recently been at issue.

21 This compares the oil price forecast
22 we're proposing to use during this round of
23 forecasts to what we used in the 2005 IEPR.
24 Clearly a large jump in EIA's expectations of fuel
25 prices, or oil prices. And I think it serves our

1 objective to map out a wide range of possibilities
2 for oil prices in the future; and consequently,
3 fuel prices and demand.

4 This is just for informational purposes,
5 this table. I won't go into any detail for fear I
6 might never get out.

7 And just shows, sort of try to make my
8 point, that the EIA does not, in my opinion, low-
9 ball prices. These are reference case prices for
10 EIA and several other forecasts that were
11 available at the time of the annual energy
12 outlook's release.

13 The two left bars or columns are EIA and
14 IEA. They are average prices for imported oil.
15 Whereas the other five are for light sweet. So
16 you have to add \$5 to \$7 to the columns on the
17 left to compare equally to the ones to the right
18 of them. And obviously, especially in the long
19 term, EIA and IEA are substantially higher. And
20 this is for the reference case comparison.

21 This shows that the long-term EIA price
22 forecast for oil is actually higher than their
23 short term. The short-term forecast is more
24 recent; it has more information, more recent
25 information.

1 The NYMEX I put on there for comparative
2 purposes. It's kind of hard to know when to pick
3 a NYMEX futures. It's often suggested to use the
4 NYMEX as a price forecasting vehicle. However, it
5 changes. If you took the NYMEX from January, or
6 if you took it from March, or currently, or if you
7 take it three months from now you'll get very
8 different numbers. So it's rather arbitrary.

9 But this is from about a week or so ago.
10 The NYMEX is a light sweet crude. It's in nominal
11 dollars, so when you look at a forward strip on
12 NYMEX, you're seeing nominal dollars. So I've
13 converted the nominal dollars to 2007 dollars, or
14 real dollars, as economists call them.

15 And you see that it's declining. It's
16 higher than the EIA reference case, slightly.
17 However, it is declining. And one of the concerns
18 I heard was that there was this dip in the EIA
19 reference case oil price forecast which people
20 didn't particularly like, many of them, presenters
21 at various workshops.

22 However, the NYMEX dips, also. And if
23 you follow it out long enough it would actually
24 cross the EIA reference case price forecast down
25 the line. If you assume that a NYMEX futures

1 should extend that far. Of course, it really
2 doesn't. But in terms of trajectory we're seeing
3 something that's not frankly terribly different
4 from the EIA reference case in the long run.

5 ASSOCIATE MEMBER GEESMAN: But isn't the
6 NYMEX market almost always in backwardation, so
7 that downward sloping curve is a natural condition
8 of that type of market?

9 MR. PAGE: This NYMEX strip that I used
10 to graph this was actually about \$70 level in
11 nominal terms for as far as the eye could see,
12 which I think is like ten years or something like
13 that. So adjusting for inflation was what created
14 the decline.

15 I didn't include it, but there is also a
16 World Energy Council survey. I couldn't confirm
17 it, but I believe that their index, if you will,
18 was essentially a NYMEX index. They asked people
19 whether they thought prices would be within a \$60
20 to \$80 range. With \$70 as a midpoint, you can
21 just put, say \$10 above and \$10 below bands on
22 that NYMEX line with the same trajectory,
23 remembering also that it's a light sweet crude
24 oil, and it essentially follows the same track.

25 Their findings were that 65 percent of

1 their respondents, I think 50 energy executives,
2 felt that prices would be within that band. Only
3 5 percent thought that it would be above that
4 band; 30 percent that it would be below that band.

5 So, in a sense, I interpret that largely
6 to be that their survey mirrors the NYMEX of the
7 time. And that there's actually a slightly larger
8 number of these executives who felt the price
9 would actually be below that rather than above
10 that band.

11 And, of course, the NYMEX provides
12 neither a high nor a low. It's a single forecast
13 into the future if you were going to use it as a
14 forecast. There is no high and there is no low.
15 Therefore, there's really no range, if you will,
16 for analysis that we would need.

17 Commissioner Geesman, this graph is for
18 you. I think you asked for this at our last
19 workshop. How does the EIA oil price forecasts
20 hold up over time in compared to actual prices.

21 And clearly there's two large groupings,
22 two groupings of their forecasts, from prior to
23 2006 -- up to 2005 and then after that. A rather
24 large jump that I think that mirrors the large
25 jump in oil prices.

1 They've clearly changed their thinking.
2 There is still the infamous dip, but it's
3 substantially different than historical prices by
4 EIA.

5 ASSOCIATE MEMBER GEESMAN: I think the
6 next time you do this you should have a picture of
7 the forecast that's examining the entrails of a
8 goat to reveal their actual technique.

9 (Laughter.)

10 MR. PAGE: That's one of their methods.

11 (Laughter.)

12 MR. PAGE: But I have not done that. I
13 thought since we were going that way I would
14 provide this, also. These are older, what we call
15 the delphi panel oil price forecasts.

16 And it shows at other times, other eras,
17 forecasters have made other kinds of errors.
18 Although I supposed in a sense every dog has its
19 day, even the early forecasts are right sometime.
20 And these forecasts are not really terribly
21 different from EIA.

22 As I mentioned, EIA forecasts tend to be
23 in the upper half of the community of forecasters,
24 if you will. So, their forecasts would be
25 slightly higher than these, but not too terribly

1 different. And obviously price forecasts that
2 increase at very steep rates can get you
3 dangerously off track. I think that's really a
4 lesson to be learned from this.

5 PRESIDING MEMBER BOYD: Jim, isn't this
6 an appropriate time to point out that one of the
7 world's largest oil companies told us this week in
8 a presentation they made to staff in Sacramento,
9 they don't even try to make a single-point
10 forecast anymore. They make multiple scenario
11 forecasts, at best. And indicated that nobody can
12 get forecasts right.

13 And I thought that was a very telling
14 comment on the part of bp, I might as well say who
15 it was, to make to us. Maybe it builds on
16 Commissioner Geesman's comments about
17 technologies, methodologies that we use.

18 But it just illustrates the point that
19 the use of crystal balls is about as good as
20 anything else these days in terms of trying to
21 forecast where the world's going.

22 But not to dampen your presentation any
23 more, I'll just leave that in the record.

24 MR. PAGE: I unfortunately missed bp's
25 presentation, but it doesn't surprise me, those

1 comments. And clearly, to address uncertainty you
2 cannot approach uncertainty with a straight-line
3 forecast.

4 PRESIDING MEMBER BOYD: This was not a
5 secret presentation; this is their public
6 publication that they took the trouble to come all
7 the way over from London to present to us, somehow
8 or another recognizing that California represents
9 some kind of significant market or something.

10 So, in any event, it proved to be
11 interesting. And I see Malachi shaking his head
12 positively, because he was there with me to hear
13 it.

14 MR. PAGE: And just so we're clear on
15 the difference between real, inflation-adjusted
16 prices, and the nominal prices that you will
17 actually read in trade journals or EIA reports, in
18 future years, on this chart I've added nominal
19 prices to the 2007 dollar prices.

20 Whereas, for instance, the high case
21 reaches about \$100 in 2007 dollars by 2030, the
22 prices that EIA would be reporting, again annual
23 average prices, evening out the seasonal and year-
24 to-year volatility, would be \$153 a barrel
25 approximately.

1 For the reference case, whereas it's mid
2 50s in real dollars, it would be roughly 85 or
3 thereabouts in the dollars of the day of the
4 future. And similarly with the low case,
5 approximately 50.

6 So the oil price gets a lot of
7 attention, but it's again only one part of the
8 calculation of fuel price expectations in the
9 future, which is our real concern.

10 So we have forecasted oil prices. We
11 add to that estimates of spreads or margins for
12 fuel prices, both crude oil to RAC price. And RAC
13 price to retail.

14 In this vintage of this forecast I've
15 added, since we have new information about the
16 predictive model changes, I've added some sense to
17 the gallon price for those changes permitting E10
18 blending in gasoline.

19 And then finally, of course, state and
20 federal excise taxes, and state sales taxes.

21 This bar chart shows the gasoline and
22 diesel crude to RAC price margins. I'll probably
23 end up slipping into the simpler term of refiner
24 margins eventually, but I'll try to stick with the
25 more appropriate accurate term.

1 PRESIDING MEMBER BOYD: Can you define
2 margins for us in the audience, your -- the
3 definition of margins that's used here?

4 MR. PAGE: Sure. It's the difference
5 between an indexed crude oil price, refiner
6 acquisition cost of crude oil. And the OPOS
7 wholesale RAC price on a weekly basis averaged
8 over the year. And then the difference for the
9 RAC price to retail ex tax price margin, that
10 would be the OPOS wholesale RAC price difference
11 to the EIA's retail price for California,
12 excluding taxes.

13 These are, in a sense, constructed
14 values. They're indexes. They have no real
15 working meaning in the market, but they do show
16 differences in a common index over time, changes
17 over time.

18 ASSOCIATE MEMBER BYRON: Mr. Page, would
19 you also explain the pre phase three and post
20 phase three?

21 MR. PAGE: That would be the changes
22 that were made for gasoline to require the MTBE
23 not be added to gasoline, was taken out of
24 gasoline according to our Air Resources Board
25 regulations.

1 And in fairness, there are other
2 factors. I mean obviously margin, these crude to
3 RAC price margins have increased substantially
4 over time, and substantially post phase three.

5 In fairness, there are other factors
6 that work on this over time. The net import
7 status that is California becoming a net importer
8 of fuels like gasoline and diesel, in the late
9 '90s, raised margins during that period.

10 And other things have been operating
11 post 2003. We've had several damaging tornadoes.
12 That affects margins across the country and will
13 affect California margins.

14 Also, other states are changing their
15 formulations of gasoline. So they are competing
16 with us for essential blend stocks.

17 So this can't all be dumped on phase
18 three gasoline. But it was certainly an element
19 of that.

20 I spoke before about the effect of
21 averaging versus seasonal and year-to-year
22 volatility. This shows the seasonal volatility of
23 these margins over the years. There's almost --
24 we have a dip at the first of the year in almost
25 every case. And then you have a spring spike

1 sometimes followed by a late summer spike; and
2 then a fall decline. That's been the pattern.

3 So when we, going back to this chart,
4 show the annual averages, that masks that
5 volatility.

6 And this is the effect that volatility
7 has on the actual retail prices. And first of the
8 year, and then the spring spike. And often a late
9 summer second wind spike. And followed by a late
10 fall decline.

11 And I put this up here so people keep in
12 mind when you think back of what you pay for
13 gasoline, we tend to remember the high prices
14 longer than we do the low prices. During this
15 last I guess six or eight months we've seen a
16 dollar's worth of variation on the retail prices.

17 And this is how I determined which
18 values to use for these margins. I picked the two
19 highest priced years for the high price case, the
20 two highest margin years for the high price case.
21 The three highest for the basecase. And all four
22 of the most recent four years for the low price
23 case. These being the years in which MTBE-free
24 gasoline has been used in California.

25 And some further considerations because

1 obviously this is not all inclusive; and I don't
2 know really all what's going to happen in the
3 future. Astonishing as that might seem.

4 There will be no -- assumes no fuel
5 reformulations other than the predictive model
6 changes permitting E10 blending. That also does
7 not assume in the effects of other states
8 reformulating their gasoline, and whatever
9 indirect effects that might have on our ability to
10 purchase essential blend stocks. So that factor
11 would lead to under-estimating.

12 The second bullet perhaps might lead to
13 over-estimating. As I mentioned several times in
14 various workshops, that we assume that constant
15 real state excise taxes and federal excise taxes.
16 Which means that the State Legislature or the
17 federal government, Congress, have to raise the
18 nominal -- excise taxes are nominal, so they
19 actually have to raise them. And something which
20 has not happened in at least 10, 12, 15 years,
21 something like that. And which no one's really
22 talking about doing.

23 So, if I assume in these forecasts,
24 assume real constant excise taxes and it doesn't
25 happen, that will mean that I will be over-

1 estimating to that degree.

2 And finally, we did not attempt to
3 incorporate the effects of greenhouse gas
4 reduction regulations. I think there's a variety
5 of impacts that that could have; many of them
6 raising prices obviously. But some of them
7 possibly even lowering them.

8 For instance, if the AB-1493 rules were
9 in effect now, or recent CAFE standards decline in
10 effect now, as have many other rules, it could
11 quite conceivably lower prices.

12 The result of all those steps are these
13 prices for gasoline and diesel in three cases.
14 And to show those effects in terms of not just
15 real dollars, which are kind of an abstract
16 concept to a lot of people, I put in also the
17 nominal prices, which are what you would actually
18 see at the pump.

19 So in the high case, whereas the 2030
20 price of 4.20 roughly, in real dollars would be I
21 think 6.15 or somewhere thereabouts. That's the
22 pump price you would see if you drive up in 2030.

23 Similarly for the reference case or the
24 basecase, -- I misspoke -- for the high case it
25 was \$4 in real dollars, and 6, 2013 in nominal

1 dollars. The basecase would be roughly 2.75 in
2 real dollars and 4.20 or thereabouts in actual
3 pump prices. And the low case would be roughly
4 2.75 -- I'm sorry, 3.20 at the pump in nominal
5 dollars.

6 And I just put this in. I don't always
7 do what the EIA says. In this case you can
8 actually derive from the EIA's forecast a
9 California retail price forecast. And that's the
10 blue line.

11 In this case, however, I have
12 information. I have prices for wholesale prices -
13 - oil prices and retail prices. And determined
14 for myself whether I think that those margins are
15 appropriate or not.

16 With that information I concluded that
17 no, the EIA prices are way too low for retail
18 gasoline prices. So in this case we went with our
19 own analysis, and it yielded much higher prices.

20 ASSOCIATE MEMBER BYRON: Mr. Page, are
21 the EIA forecasts national forecasts, or
22 California regional?

23 MR. PAGE: They are national forecasts
24 to which I assumed a historic difference. So
25 California prices have historically been 25 cents,

1 say, more than national prices.

2 ASSOCIATE MEMBER BYRON: So you've
3 adjusted the EIA --

4 MR. PAGE: So I adjusted the EIA
5 national gasoline price forecast to California.

6 And this is just information, since we
7 didn't, at this time, for this preliminary price
8 forecast, get to alternative fuels, this will be
9 roughly the prices we'll use for E85.

10 In the basecase we're assuming that
11 ethanol's priced at the blending market level,
12 whereas in the aggressive alternatives case we're
13 assuming an equal or better perhaps, even, on a
14 heat basis, or heat content basis.

15 And, again, this is something that's
16 very much still in progress. We're still working
17 with our electricity unit on determining some
18 appropriate electricity rates for plug-in hybrids.

19 We started with those ranges we showed
20 there, but we expect the rates we actually use for
21 the modeling to be near the lower end of these
22 ranges.

23 And with that, I conclude my comments.
24 I welcome questions.

25 PRESIDING MEMBER PFANNENSTIEL:

1 Questions from the dais? Questions from the
2 audience for Jim? There will be a chance later,
3 but I just -- if there was anybody who had any
4 burning questions on the presentation you just
5 heard.

6 Okay, why don't we move on to Malachi.

7 MR. PAGE: One comment, Commissioner.

8 PRESIDING MEMBER PFANNENSTIEL: Yes,
9 please.

10 MR. PAGE: I forgot to mention Lorraine
11 asked, or I was told to mention this. This
12 proceeding is being recorded. So, I feel it's
13 fair to let everybody know that.

14 PRESIDING MEMBER PFANNENSTIEL: And it
15 also is why people need to come up to the
16 microphone if they have something to say, so we
17 can catch them on the recording. Thank you.

18 MS. EMERSON: I'm not sure how this
19 relates to your presentation, but in appendix B of
20 the stock report it says that the -- oh, I'm
21 sorry, I'm Sam Emerson from the Better World
22 Group.

23 It says the Energy Commission's basecase
24 starts at 2.92 per gallon for regular grade
25 gasoline and 2.99 for diesel in 2007, and then

1 dips? I'm kind of confused as to why it would dip
2 instead of increase.

3 MR. PAGE: That is a function in this
4 forecast for the basecase of the oil price
5 forecast declining in early years before
6 increasing again.

7 So it's largely that because the margins
8 are kept constant through the -- in real terms,
9 real dollars throughout. That means they're
10 rising, of course, in nominal terms. But in real
11 terms, which those numbers are in 2007 dollars.
12 So it is the oil price forecast that determines
13 that.

14 MS. EMERSON: Okay, thank you.

15 PRESIDING MEMBER BOYD: And you heard
16 what we had to say about the oil price forecast,
17 so -- it's whomever's crystal ball.

18 ASSOCIATE MEMBER GEESMAN: But a
19 forecast like that analogizes to something like
20 pending peace in the Middle East, or Santa Claus
21 discovered at every gas station, or a new giant
22 field discovery somewhere. Implicitly there are
23 qualitative assumptions embedded in that kind of
24 forecast. It's very difficult teasing them out,
25 but implicitly something wonderful has to happen

1 in order for that price trajectory to take place.

2 MR. PAGE: Correct. At least some good
3 things and fewer bad things.

4 PRESIDING MEMBER BOYD: The human
5 species continues. Eternal optimism in the
6 future.

7 MR. PAGE: Thank you. I'd like to
8 introduce Malachi Weng-Gutierrez.

9 Yes, we have WebX questions? Okay,
10 thank you.

11 MR. WENG-GUTIERREZ: Good morning,
12 Commissioners. My name is Malachi Weng-Gutierrez;
13 and I work in the fuels and transportation
14 division. I'll be discussing the preliminary
15 transportation fuel demand forecast.

16 The following fuels were included in the
17 preliminary forecast. We evaluated gasoline,
18 diesel, ethanol in the low blend. And that's
19 basically the blend that we are seeing now in
20 gasoline.

21 The only adjustment we made was that in
22 the years of 2010 to 2011 we increased the content
23 of gasoline slightly to account for the E10 blend
24 that we are assuming will occur in that timeframe.
25 It's ramping up basically from 2010 to 2012. And

1 2012 is when we assume that the ethanol blend will
2 be E10. And that's what we did for the entire
3 forecast. And then the other fuel that we looked
4 at was jet fuel.

5 For the preliminary forecast we did not
6 include electricity or a high blend ethanol
7 gasoline or natural gas. Those are not fuels that
8 we incorporated into the demand forecast at this
9 time. We do anticipate including those in the
10 final.

11 The transportation forecast that we
12 performed basically looked at four transportation
13 sectors. We feel that these are representative of
14 the entire transportation or most of the
15 transportation that's seen in the state.

16 And those four areas basically are
17 comprised of light-duty vehicles, which are,
18 again, both private and commercial fleets; public
19 transportation; freight movement in California, as
20 well as the commercial aviation transportation
21 sectors.

22 As I mentioned, at the May 8th workshop,
23 these areas are primarily represented by four
24 models that we have in our office. The CALCARS
25 model represents the light-duty vehicles The

1 transit model obviously represents the public
2 transportation. The freight model is representing
3 freight movement. And the aviation model that we
4 have represents commercial aviation.

5 These models were updated for this
6 preliminary forecast. Many of the inputs to the
7 models were updated, in particular transit was
8 updated with many different transit agencies.
9 We've included -- we've expanded the number of
10 transit agencies included in that model.

11 Aviation and freight were both re-
12 estimated and updated with input values. CALCARS,
13 in particular, has a survey that's associated with
14 it that measures consumer responses to not only
15 prices, but makes and models of vehicles out that
16 are available. And that was updated, as well, in
17 this forecast.

18 And, again here's a number of the inputs
19 that were used in the models that were updated.
20 Fuel prices that Jim spoke to were updated.
21 Demographic data and economic data for California
22 were updated.

23 I say here partial survey results.
24 Again, because at the time of our valuation and
25 analysis we were only using a partial sample of

1 the entire survey. That survey has been completed
2 already and they're re-estimating the coefficients
3 for the models right now. We should be getting
4 those shortly and we'll incorporate that in the
5 final demand forecast.

6 Vehicle characteristics --

7 PRESIDING MEMBER PFANNENSTIEL: Excuse
8 me, Malachi.

9 MR. WENG-GUTIERREZ: Sure.

10 PRESIDING MEMBER PFANNENSTIEL: In the
11 survey results, does that include elasticities?
12 Do you calculate the elasticities from that? Or
13 where in these inputs do we see the elasticities?

14 MR. WENG-GUTIERREZ: We don't calculate
15 explicitly the elasticities. But the survey
16 results do indicate trends and people's
17 preferences.

18 So, for instance, there was a -- it
19 looked as though people responded negatively to
20 diesel vehicles, and you can see that by the
21 coefficients that were derived from the actual
22 survey results.

23 So you can see trends like that. It
24 doesn't explicitly pull out the elasticities
25 response. That is something we could probably do

1 at the final results we get from the survey
2 company.

3 And the other input that we updated that
4 was fairly significant was the industrial sector
5 activities. Specifically for the freight model we
6 updated numerous industrial sectors, and as well
7 as for the CALCARS model, which has a commercial
8 element. So we've updated those industrial
9 sectors to represent those areas and take into
10 consideration the recent activity.

11 For the preliminary demand forecast
12 these are the six cases that were evaluated that
13 I've included in the report. They include both
14 scenarios that involve both greenhouse gas
15 standards being implemented, and not being
16 implemented.

17 When I say greenhouse gas standard here
18 I also am including the ZEV mandates. So those
19 are incorporated into the analysis, as well. The
20 contractor who provides us with the updated
21 vehicle characteristics was provided all that
22 information and took that into consideration when
23 evaluating future offerings for vehicles in
24 California.

25 As Jim said, we have three fuel price

1 cases that we evaluated. And those are
2 represented here. It's the low fuel price, the
3 base fuel price and the high fuel price.

4 Below that I've represented, there are
5 six cells there that basically are looking at the
6 demand cases that were evaluated in Gordon's
7 analysis.

8 We have a high demand case, a base
9 demand case, and a low demand case. And we
10 selected those as being representative of the
11 range of results that we obtained in our demand
12 forecast.

13 So there are three that are posted there
14 that have kind of italicized text there. Those we
15 did not feel provided any additional information
16 to the range that we were seeing as the result of
17 our forecast. And therefore we didn't force
18 Gordon to look at all of those forecast scenarios.

19 Again, the three that are in bold there
20 we feel represent the range of values that we had
21 in our forecast.

22 This slide shows the last five years the
23 vehicle -- these are actual onroad vehicles
24 registered in the DMV database. And, again, this
25 is something that I showed at the May 8th

1 workshop.

2 Again just to remind everyone that we're
3 seeing a significant, in the recent history, in
4 the recent five years, we've seen a significant
5 increase in basically hybrids, diesels and flex-
6 fuels. Not so much in the gasoline vehicles being
7 offered. Seems as though people are potentially
8 being influenced by a concern about fuel economy,
9 and are going towards vehicles that might have a
10 little higher fuel economy than they've been used
11 to.

12 ASSOCIATE MEMBER GEESMAN: That looks to
13 be true on a percentage basis, but looking at the
14 absolute numbers, aren't they all swamped by
15 gasoline?

16 MR. WENG-GUTIERREZ: Quite right, yes.
17 The percentages show just the increase from year
18 to year. And, of course, the numbers for hybrids
19 and diesels are fairly low compared to the
20 gasoline numbers.

21 You'll see later on in the presentation
22 that I do show for our forecast period, however,
23 that they do become a significant part of the
24 overall fleet composition by the end of the
25 forecast period.

1 But, you are correct, that is correct.

2 PRESIDING MEMBER BOYD: Malachi, --

3 MR. WENG-GUTIERREZ: Yes.

4 PRESIDING MEMBER BOYD: -- excuse me,
5 for the audience's edification, you flex-fuel
6 column there is indicative of those vehicles that
7 can use -- tolerate and use E85. And we can see
8 here they're a tiny percentage of the California
9 fleet. Thus don't constitute much of an increment
10 of introducing an alternative fuel.

11 ASSOCIATE MEMBER GEESMAN: Well, and
12 they don't use flex fuel --

13 MR. WENG-GUTIERREZ: That's right.

14 PRESIDING MEMBER BOYD: I should have
15 said the possibility of using an alternative fuel.

16 MR. WENG-GUTIERREZ: Yes, that's exactly
17 right. Again, they can use E85 higher blended
18 fuels because the infrastructure really doesn't
19 exist in California to support that alternative
20 fuel. They are using gasoline now. So, anytime
21 that you see flex fuel, you're more than not using
22 gasoline instead of an E85 blend.

23 PRESIDING MEMBER BOYD: And for the air
24 quality advocates in the audience, these cars are
25 optimized for alcohol, so they don't perform as

1 well on gasoline as the rest of the vehicles in
2 the fleet of the same make and model.

3 So, while the auto industry is getting
4 benefits of a credit for CAFE, we energy people
5 are getting nothing out of it, and the air quality
6 people are getting nothing out of it.

7 MR. WENG-GUTIERREZ: Quite right.
8 Again, that particular point does complicate how
9 we will evaluate the introduction of E85, or how
10 we would even forecast that. And that's something
11 we'll resolve during the final forecast, how we
12 choose to see how people use that E85 blended fuel
13 over time.

14 That was a component of the survey and
15 so we'll be using those results to see how
16 people's preferences for fuels will be used in the
17 model. So that's something we're going to have to
18 definitely look at and evaluate.

19 As I just mentioned, actually this is
20 the slide that shows the trend in fleet
21 composition over time, over the forecast period.
22 And we do see a growth in both diesel and hybrid
23 populations to about 32 percent of the population
24 by the end of the forecast period.

25 So, again, given -- this is, of course,

1 only for the base fuel price case with greenhouse
2 gas regulations, so there is a push for the
3 industry to adopt higher fuel economy vehicles in
4 this situation.

5 PRESIDING MEMBER BOYD: Malachi, this is
6 the total fleet, light- and heavy-duty?

7 MR. WENG-GUTIERREZ: This is the total
8 -- this is the light duty, so this is actually
9 anything under 10,000 pounds is what was included
10 in this graph.

11 PRESIDING MEMBER BOYD: What I wanted to
12 get to was your earlier comment, in the surveys
13 you're seeing much interest in the consuming
14 public in what I assume to be light-duty diesel,
15 and yet you are growing the fraction here.

16 MR. WENG-GUTIERREZ: That's quite right.
17 The negative response to the diesel vehicles as a
18 fuel is counter-balanced by the high fuel prices
19 and the efficiencies offered by that technology.
20 And that's why we have a growth in that sector.
21 It's basically people's response to their need for
22 efficiencies over-weighs their dislike of the
23 fuel, in general. So that's, I believe, why we're
24 seeing that trend.

25 PRESIDING MEMBER BOYD: And we're

1 beginning to see a generation of people who never
2 saw black smoke out of the diesel vehicles, and
3 probably more tolerant of the subject of diesel.

4 MR. WENG-GUTIERREZ: That's probably
5 right, too.

6 ASSOCIATE MEMBER GEESMAN: This is
7 another one of those percentage charts. And I'm
8 wondering if you've got those in actual numbers.
9 I'm still troubled by your last chart. We can
10 celebrate the increasing percentage of nongasoline
11 or nondiesel vehicles, but the hard numbers I
12 suspect suggest that the gasoline vehicles and
13 growth in number of gasoline vehicles still swamp
14 the numbers of nongasoline vehicles.

15 I say that sitting on a panel with four
16 hybrid drivers. But could you provide this in
17 actual numbers, if not today, then later for the
18 record?

19 MR. WENG-GUTIERREZ: Absolutely. And,
20 again, this is the total fleet composition so
21 although these are percentages they do represent
22 actual numbers. So the hybrids and diesels are
23 increasing in the number of vehicles in the total
24 fleet, itself. And they are significantly
25 increasing, according to our forecast. But I'd be

1 happy to provide those numbers.

2 This is the fuel economy, the average
3 fuel economy that was associated with the
4 forecasts that we performed. In all situations
5 it's basically growing. Significantly in the
6 lowest demand case, which corresponds with the
7 greenhouse gas standard implementation at the
8 highest fuel price, that leads to the lowest
9 demand and the highest fuel economy.

10 So, again, with prices as Jim has
11 described earlier, as well as the policies that
12 are pushing fuel economy, we see a growth in fuel
13 economy, up to nearly 30 miles per gallon in the
14 2030 timeframe. And that's total fleet miles per
15 gallon. So, again that's including hybrids and
16 dieselization, as well.

17 In the low fuel price case, we see,
18 which is all the way to the left, we see marginal
19 increases in fuel economy, which is much more
20 consistent with what we've seen in the recent
21 history of fuel economy.

22 Fuel economy in the past has basically
23 been driven by CAFE standards, and since we
24 haven't had very much motion in the CAFE
25 standards, they've been pretty constant at about

1 20.6, 20.35, right around in that range for the
2 entire fleet. And that's what we see at the
3 beginning.

4 And we only see marginal growth in fuel
5 economies over the forecast period because of the
6 low fuel price for gasoline and no policies that
7 are changing that.

8 PRESIDING MEMBER BOYD: This I would
9 note in front of a body of people, at least some
10 of the members, who, in 2003 said if California is
11 going to survive economically in its
12 transportation fuel needs, we'd need to see almost
13 a doubling of fuel economy.

14 Yet, since that time we've watched the
15 tragedy and comedy of the debates in Washington
16 which finally maybe this year some progress will
17 be made. It's still not as much as we said in
18 2003 was going to be necessary. And that it
19 remains to be seen how successful we're going to
20 be.

21 Because, as we recall, we predicated our
22 transportation fuel future on a need to improve
23 vehicle technology such that we almost doubled
24 fuel economy, as well as the introduction of
25 alternative fuels, as well as the reduction of VMT

1 to be brought through better land use and
2 transportation work at the local, regional, state
3 and federal levels.

4 So it's not a very good track record
5 that we're forecasting for the future, but it's
6 the truth, unfortunately.

7 ASSOCIATE MEMBER GEESMAN: Well, I would
8 note that it wasn't too long after he assumed
9 office that the most famous Hummer driver in the
10 world endorsed that recommendation in a letter to
11 Congress suggesting the CAFE standards be doubled.

12 MR. WENG-GUTIERREZ: And in our
13 aggressive case that we will be including in our
14 final forecast we have included the assumption
15 that the 35-mile-per-gallon CAFE standard that was
16 recently discussed and passed the Senate, would be
17 implemented. And we wanted to see the result of
18 that in addition to the introduction of plug-in
19 hybrids and higher blended ethanol fuels, as well,
20 so that will be included in the aggressive case.

21 For VMT, in all cases we see a growth in
22 VMT. And this is for light-duty vehicles only.
23 For the medium- and heavy-duty sectors we're also
24 seeing growth in activities. But for light duty
25 it's definitely an increase over time over the

1 forecast period.

2 PRESIDING MEMBER PFANNENSTIEL: Malachi,
3 this looks a bit like there's some kind of rebound
4 effect when you compare this with the average
5 fleet fuel economy table that you showed before.
6 It looks like as the fuel economy is improved,
7 people are driving more. That seems to be the
8 implication. Is that how that's modeled?

9 MR. WENG-GUTIERREZ: That was my -- yes,
10 that's what I got from it. The fuel economy
11 increases over time. People move in that
12 direction, it's cheaper to drive and --

13 PRESIDING MEMBER PFANNENSTIEL: It's not
14 really a good result --

15 MR. WENG-GUTIERREZ: But it's not and --

16 PRESIDING MEMBER PFANNENSTIEL: -- from
17 a policy standpoint.

18 MR. WENG-GUTIERREZ: And actually this,
19 again, is a preliminary forecast. I looked into
20 this and ran the numbers again over the weekend.
21 And the trend is slightly different for vehicle
22 miles traveled.

23 So you see, even in the case where you
24 have an increase in price, VMT is not outweighing
25 that. So, it --

1 PRESIDING MEMBER PFANNENSTIEL: Right.

2 MR. WENG-GUTIERREZ: -- doesn't look --
3 the trends are slightly different in the numbers
4 that I just recently ran. And those will be
5 included in the final forecast.

6 But, --

7 PRESIDING MEMBER PFANNENSTIEL: You
8 might want to go back to some of the elasticity
9 work that we haven't done yet, either.

10 MR. WENG-GUTIERREZ: Sure.

11 PRESIDING MEMBER PFANNENSTIEL: Because
12 it just seems to me that we're constantly then
13 battling an uphill battle, even with increased
14 fuel efficiency, where we're worsening our case on
15 a greenhouse gas world with increased VMT.

16 MR. WENG-GUTIERREZ: Sure.

17 ASSOCIATE MEMBER GEESMAN: Well, that
18 was consistent with the analysis done for the
19 University of California Energy Institute, Dan
20 Sperling's group, at UC Davis that was published
21 earlier this year, suggesting that short-term
22 elasticities recently had been running about a
23 third the level from the 1970s.

24 And that many of them, the models that
25 carry forward similar assumption from the 1970s as

1 to what demand elasticities would actually be.

2 Now, the Sperling group was careful to
3 distinguish from long-term elasticities which are
4 quite a bit more difficult to calculate. But I
5 think this is an important chart for policy
6 purposes, as it implicates just what our
7 infrastructure requirements are likely to be, even
8 given some fairly aggressive assumptions about the
9 mileage standards.

10 PRESIDING MEMBER PFANNENSTIEL: And
11 that's exactly right. And this is long term; this
12 is the time that we're going to have to turn this
13 around. So it cries out for some creative policy
14 initiatives here. Thank you.

15 PRESIDING MEMBER BOYD: it's reminiscent
16 of and reflects the debate that Commissioner
17 Geesman and I were subjected to in 2003 over this
18 elasticity which is called the rebound effect,
19 which nobody could really come to an agreement on
20 what that effect is. And to this day it's still
21 troublesome.

22 ASSOCIATE MEMBER GEESMAN: Well, if I
23 can, in at least part, preempt the argument that I
24 expect we'll hear from our friend, Joe Sparano,
25 later today, that is if you're going to cut back

1 on demand of my product, how can my industry be
2 expected to invest in new infrastructure.

3 Look at this chart. Under the best of
4 assumptions there is no discernible negative
5 influence on vehicle miles traveled.

6 MR. WENG-GUTIERREZ: Definitely, in the
7 revised numbers that I've done over the weekend, I
8 mean VMT's increasing over time. There's no doubt
9 about it. So, and that, again, is a factor of
10 population growth, income growth and --

11 PRESIDING MEMBER PFANNENSTIEL: And land
12 use decisions.

13 MR. WENG-GUTIERREZ: -- exactly, and
14 continued land use decisions. So, I know recently
15 we had a workshop on land use and there was a
16 mention of an 11 percent decrease in VMT if we
17 were to go to a smarter growth plan overall for
18 the state. And that could potentially impact it.
19 That's not represented here in our forecast. We
20 are assuming consistent land uses, you know, with
21 what we've seen in the recent past. So there may
22 still be hope.

23 And, again, these are preliminary
24 gasoline VMTs, or forecasted VMTs for the total;
25 this includes, then, the heavier duty sectors, so

1 transient and freight and that sort of thing were
2 included in these numbers.

3 And this is the trend of the light-duty
4 VMT with the total VMT, which includes, again, the
5 heavier, medium heavier duty VMT values. And,
6 again, we see consistent growth in that VMT over
7 time, over the forecast period.

8 For gasoline demand, however, we see
9 that in our lowest demand cases we do see a
10 decrease in the demand for gasoline, itself.
11 Farthest to the right we have the high fuel price
12 case where, in fact, we are seeing an
13 implementation of a greenhouse gas standard. And
14 that's leading to an actual decrease in the amount
15 of gasoline that is demanded in California from
16 current levels.

17 And it's marginally decreased in our
18 base fuel price case. And then in our highest
19 demand case, or the low fuel price case all the
20 way to the left, we actually see a significant
21 increase in the demand for gasoline in California.

22 Again, that range of demands is what
23 we're interested in seeing. And that's kind of
24 what we want to see, the base fuel price case
25 there obviously looks like marginal changes. The

1 high- and low-demand cases show a range of
2 possible potential values, given our assumptions.

3 This chart is basically the data that
4 was in the previous table. It shows that onroad
5 gasoline demand, the highest demand numbers there,
6 the blue and the pink numbers, basically show
7 fairly flat and then increasing demand over time.
8 And this is, again, just for gasoline.

9 The other cases, or probably the most
10 interesting point that I got from this, was that
11 under a high-price case with no greenhouse gas
12 regulations being implemented, you do see a
13 decrease in gasoline demand that is similar to
14 those with the greenhouse gas standards and ZEV
15 mandates being implemented. So, that, I thought
16 was interesting.

17 And the other thing is that under low-
18 and base-fuel-price cases, given greenhouse gas
19 standards being implemented, you see marginal
20 differences between those two cases. Meaning that
21 with the moderate to low fuel price values, you're
22 not going to -- basically the greenhouse gas
23 standards, any implementation of policy is
24 outweighing the response of consumers to price.

25 And it's only when you go to a higher

1 price fuel price case that you actually see a
2 response in addition to the greenhouse gas
3 standards being implemented.

4 To get a sense of what the differences
5 are in the non-greenhouse gas and the greenhouse
6 gas kind of standards being implemented, this
7 graph kind of shows the magnitude of change for
8 gasoline and diesel.

9 In the top two lines here in this graph
10 you see, again for the base fuel price case,
11 relatively moderate growth in demand for the non-
12 greenhouse gas case. And then if you were to
13 implement a greenhouse gas policy, you see a
14 decrease of approximately 14 percent or so in
15 demand. And that's what's indicated there by the
16 pink line.

17 At the bottom of the chart here you see
18 that there's increasing demand for diesel
19 vehicles, or diesel fuels, over the entire
20 forecast period. And, again, that coincides with
21 the dieselization of the fleet, as well as the
22 hybridization of the fleet, that interest in
23 obtaining more fuel efficient vehicles over that
24 timeframe.

25 This is the combined gas and diesel fuel

1 demand. It's in gasoline gallon equivalents. And
2 it again shows that in our highest demand case
3 where we are under low fuel prices cases and new
4 greenhouse gas regulations being implemented,
5 demand grows pretty significantly over the
6 forecast period.

7 Certainly it is dampened slightly,
8 there's a slight change in the rate of change
9 there, around 2012. But, again, it's a
10 significant growth throughout the forecast period.

11 The other values all seem to be lower.
12 And in our lowest demand case it does seem as
13 though there's a decrease slightly from our peak
14 of demand.

15 PRESIDING MEMBER BOYD: I'm just going
16 to mention at this juncture that -- and I know the
17 low carbon fuel standard concept is new and
18 introduced fairly late in our evaluation process.
19 And remains yet to be established by the Air
20 Resources Board. They have 18, or slightly around
21 18 months to do that.

22 But in some of the scenario-thinking
23 that's been going on of late, it's almost
24 conceivable that we could see an increase in the
25 demand for diesel fuel if there could be a market

1 for more diesel, using vehicles as an effort to
2 meet the 10 percent reduction in CO2 equivalent
3 for CO2 emissions from fuels.

4 So, we're going to start having to deal
5 with, as a Commission, the multiple objectives
6 we're trying to carry out as government, with
7 regard to the objectives of reducing our demand --
8 well, of providing sufficient amounts at
9 reasonable prices of transportation fuel to our
10 populace in order to not undercut our economy; to
11 meet our objectives with regard to the
12 introduction of alternative fuels.

13 Our goals, which have already been
14 established, our objectives to introduce a certain
15 degrees of biofuels. And now meet the low carbon
16 fuel standard.

17 The interaction between all of those is
18 quite fascinating, quite interesting, and is
19 probably why I'm sitting here for a second term on
20 this Commission, just to see where we go in this
21 future.

22 But it conceivably could change some of
23 these forecasts, but we don't know that yet. And
24 I just wanted to put that fact on the table to
25 further complicate this already incredibly

1 complicated scenario or vision of what our future
2 is. This adds some new wrinkles to it, so I'm
3 glad you're so young and can deal with this for so
4 long.

5 ASSOCIATE MEMBER GEESMAN: I didn't hear
6 petroleum displacement on your list.

7 PRESIDING MEMBER BOYD: Oh, I meant to
8 say it first. Thank you for pointing it out.
9 Maybe I felt Joe's eyes looking at me.

10 Joe, we're not picking on you now.

11 ASSOCIATE MEMBER GEESMAN: Speak for
12 yourself.

13 (Laughter.)

14 MR. WENG-GUTIERREZ: Well, certainly
15 recent work with AB-32 and all the low carbon fuel
16 work is certainly setting a pace. And it's going
17 to be interesting to see how they model all that
18 and how that all turns out.

19 There was a question recently to look at
20 per capita values associated with demand. And so
21 I put together a few slides to address that.

22 The blue line to the left is basically
23 historic values. These are values that look as
24 though they increase slightly in 2000 and 2001,
25 and then kind of level off towards 2003 through

1 2004 to our base year, which is 2005.

2 So it does look as though on a per
3 capita basis there's kind of a flattening of
4 demand on a per capita basis. For our forecasts
5 for gasoline only, again, this is a graph of only
6 gasoline, we do see a decrease in the overall per
7 capita demand for gasoline. And, again, I think
8 that's partially because of hybridization and
9 dieselization of the fleet, itself.

10 This again reflects the dieselization of
11 the fleet, and that is the per capita increase in
12 demand of diesel. Again, this is all assuming
13 that light-duty diesel vehicles will be introduced
14 into the market. And that obviously the
15 conditions and technologies associated with that,
16 those vehicles are adopted by consumers. And this
17 then leads to this per capita increase in diesel
18 demand for California.

19 This is the combined per capita demand
20 on a gasoline-gallon-equivalent basis per year.
21 And, again, I guess in our high fuel price case
22 there's moderate per capita demand; that's almost
23 decreasing slightly. But, again, because of our
24 population increase over the forecast period we do
25 see an overall increase in our demand for fuels.

1 And that's somewhat reflected here.

2 This is basically looking at fuels on a clean fuel
3 basis. It's basically the volumes associated with
4 fuels coming into California, or the fuel demand
5 of California.

6 And in all cases, even our low demand
7 case, we do see increasing demand. Obviously most
8 significantly in our high demand case where
9 there's low fuel prices and no greenhouse gas
10 policies are implemented to stem that demand, or
11 dampen the demand. It's almost linear.

12 And just for comparison purposes I did
13 want to take the 2005 numbers and kind of compare
14 them to the 2007, what the results were for these
15 preliminary numbers.

16 And the only thing that I took away from
17 this is that in the long run certainly we see
18 lower demand than we projected in the past, 2005.
19 In the short term it looks as though demand will
20 be higher in all of our -- well, in our lowest
21 demand cases, in the short term they have a higher
22 demand than what we projected in 2005, in the
23 short term, again.

24 So if you look at 2010 or 2011 you see
25 that for 2007 the base fuel price and the high

1 fuel price cases with greenhouse gas regulations
2 being implemented show a higher demand than was
3 presented in the 2005 IEPR.

4 But, again, at the end of the forecast
5 period we do see a lower demand than was projected
6 in 2005. And, again, that, I think, is indicative
7 of the higher fuel prices that we are projecting
8 in this round. So those are pretty significant
9 changes in the fuel prices that we're seeing --
10 that we're using today, and we weren't using in
11 2005. And I think that's a big part of what we're
12 seeing here.

13 In summary, there's just a few items I
14 wanted to kind of point out. I think fuel economy
15 is raising throughout almost all of our --
16 actually for all of our scenarios that we looked
17 at. We're seeing a rising fuel economy; only
18 moderately in our low demand -- or our high demand
19 case, sorry.

20 And this fuel economy growth is
21 partially because of hybridization and the light
22 duty dieselization of the fleet. And that is
23 significant.

24 Again, in all of our cases VMT is
25 increasing, and that's because of our population

1 and our economy is growing. Although our economy,
2 for our forecast period, at least, population
3 growth and economic growth is not as steep as in
4 the last 20 years. So that's something that I
5 also pointed out in the writeup.

6 We see diesel demand increasing over the
7 forecast period significantly, and again, that's
8 dieselization of the fleet. Volumes of
9 transportation fuels again are increasing
10 throughout the forecast period, which I think
11 Gordon will talk about the ramifications of that
12 increase and volume needs.

13 And then the per capita transportation
14 fuel demand is decreasing over the forecast
15 period. And that partially is because of the
16 increased fuel economy of the vehicles.

17 So, with that, I'd be happy to take any
18 questions.

19 PRESIDING MEMBER PFANNENSTIEL:
20 Questions from the audience. Mr. Sparano, your
21 opportunity.

22 MR. SPARANO: Joe Sparano, Western
23 States Petroleum Association. Good morning,
24 Commissioners. I'm going to do something I'm not
25 noted for, and that is show some restraint and

1 simply ask my question.

2 And that is on slide on page 8, Malachi,
3 the slide that shows the combined gasoline and
4 diesel light duty transportation fuel demand for
5 all fuel price cases. That one.

6 Just a question as to the makeup of the
7 forecast. It seems like in the last year or so
8 everyone has been focused on the pretty
9 significant increase in the price of gasoline at
10 the pump. And through that period data from DOE
11 shows, I think, a six-tenths of a percent
12 reduction year over year from '06 to '05, and
13 perhaps flat in the first quarter of '07 versus
14 '06. Pretty significant 30 percent increase in
15 price.

16 And here, I think in the outyears, if
17 I'm reading this right, it's something like 15 or
18 16 percent difference between the basecase and the
19 high price case. And I'm just trying to
20 understand better how you can have that kind of
21 expectation of response on demand to price where
22 we haven't seen it. I just don't understand and
23 would like to hear the rationale behind it. Thank
24 you.

25 MR. WENG-GUTIERREZ: Well, that's a good

1 question. In the recent history, again I think
2 the explanation of that goes to the assumptions
3 made in our forecast. And, again, what we haven't
4 seen in the historical sense is the number of
5 makes and models of hybrid vehicles being offered,
6 the number of diesel vehicles being offered in the
7 light duty sector. The implementation of
8 regulations that may impact fuel economy and
9 demand overall.

10 And those are assumptions that we used
11 in some of our demand cases that lead to that
12 decrease in demand. It may very well come to pass
13 that diesel vehicles can't make it into the
14 market. And, you know, there are no other
15 policies that deal with fuel economy, standards
16 being implemented or emission standards being
17 regulated.

18 And in those cases we would see a higher
19 demand than we're seeing here. But, again, we're
20 making some assumptions about those policies being
21 implemented and those trends coming to fruition.

22 PRESIDING MEMBER PFANNENSTIEL: Further
23 questions here? Thank you, Malachi.

24 MR. WENG-GUTIERREZ: You're welcome.

25 PRESIDING MEMBER PFANNENSTIEL: Move on.

1 MR. WENG-GUTIERREZ: I think next -- oh,
2 we're going to go to WebX and if there are any
3 questions on WebX.

4 So if there are no questions on WebX, I
5 think I'll hand the mike over to Gordon Schremp.

6 MR. SCHREMP: Good morning. Welcome,
7 Commissioners, members of the audience. My name
8 is Gordon Schremp; I'm the Senior Fuels Specialist
9 in the fuels and transportation division at the
10 California Energy Commission.

11 This morning, and then a bit into the
12 afternoon, I'll be talking about our results of
13 our crude oil import forecast and our -- port
14 forecast for transportation fuels. And by that we
15 mean gasoline, diesel and jet fuel.

16 I'll also be talking about increased use
17 of ethanol and what we see for incremental imports
18 in that arena, as well.

19 The three topics I'll be covering this
20 morning regarding crude oil. Some of these slides
21 I'll be going through rather briefly. You do have
22 them in your package. Almost all this material is
23 a result of what's in the report. So you have
24 this information in different places, and I just
25 want to make sure we keep on schedule. We have a

1 lot of presenters and members of the public that
2 need to make comment.

3 California is part of a regional demand
4 center. We look at the three main states of
5 California, Nevada and Arizona as a supply center.
6 This is especially true for transportation fuels;
7 not true for crude oil.

8 But we're only trying to point out that
9 the majority of the imports are water-borne and
10 they do come into southern California. Sixty
11 percent for crude oil; about 80 percent for
12 transportation and fuel products.

13 And why we are looking at crude oil and
14 why is there a concern about potential constraints
15 on our existing infrastructure. It's because
16 crude oil is declining. And that's not a
17 phenomena that's existing in California, it's
18 basically nationwide and some other parts of the
19 world, as well.

20 So this graphic shows that since 1986
21 production has declined in California by about 39
22 percent; 60 percent in Alaska; and 35 percent in
23 the rest of the United States.

24 A little bit longer term perspective.
25 Crude oil did peak in 1985 at 424 million barrels

1 of production in California. And it's continuing
2 to decline. So one of the charges, as part of our
3 exercise to develop a forecast for imports, is to
4 look at this decline rate and look out or crystal
5 ball out to the future of what kind of decline
6 scenario we might see.

7 So, based on how long of a period of
8 time you use, looking back in our recent history,
9 you can come up with two different scenarios for
10 future decline of California crude oil production.

11 And this exercise was intended to bound
12 a range of decline in California production and
13 people could come up with different estimates.
14 And we're not assuming any major breakthrough in
15 technology that may flatten out these decline
16 rates on a temporary basis at this point in time.

17 So the higher rate is the more near
18 term, over 3 percent per year decline continuing
19 off into the future over the forecast period. And
20 if you go back further in time you see a more
21 gradual decline rate.

22 And in part, that 1991 through 2006
23 average does cover a period of time where
24 nearshore, offshore production did climb a bit,
25 and then peak, and then we get into decline. So

1 we believe that masks the decline rate a bit. And
2 so it's maybe, we think, more appropriate to use
3 this more near-term higher decline rate. But we
4 do cover both.

5 So, as this decline has been going on
6 since 1985, you have seen a gradual increase in
7 the water-borne imports. We really don't receive
8 any crude oil by rail, and there is no crude oil
9 pipeline that connects California to a crude oil
10 supply, say in Texas. It doesn't exist.

11 So, as you can see from this graphic,
12 the foreign, or the bottom bars, have been
13 increasing rather dramatically as Alaska crude oil
14 is displaced. As I mentioned, Alaska crude oil is
15 declining at a rate of 60 percent from 1986.

16 So how do we estimate additional crude
17 oil imports? Well, the two main factors or
18 drivers in our forecast estimate have to do with
19 refinery distillation capacity. That's the
20 ability of California refiners to process crude
21 oil. Will they process the same amount of crude
22 oil in 2015 or more? Well, we believe there will
23 be continued increase in that process capability.

24 The other big driver is, as I already
25 mentioned, is how fast is California crude oil

1 production continuing to decline.

2 So those are the two drivers that will
3 result in a range of import forecasts for crude
4 oil.

5 This graphic, this first graphic is sort
6 of the low amount, low side of our forecast. And
7 there are two aspects of it. The lower bar is the
8 amount of crude oil being produced in California,
9 and that's with a low decline rate. And the upper
10 bar dotted line is the capacity to process crude
11 oil at the existing California refineries,
12 increasing at a rate of about one-half of a
13 percent per year. And we refer to that as
14 refinery creep. And Joe, he loves that phrase.

15 The next slide is change your
16 assumptions, increase the refinery creep rate from
17 that half-percent per year to 1 percent per year.
18 And then the decline rate, increase that from 2
19 percent per year decline rate in California
20 production to 3.4. And those two lines open up
21 and you have additional amounts of crude oil
22 imports.

23 So taking all of that information on
24 those two lines, we've constructed a table that
25 people can sort of pick and choose. Do they think

1 that distillation capacity growth rate of .41
2 percent is appropriate; or do they think a 1
3 percent is appropriate.

4 And depending on which one you select
5 and how aggressively crude oil is declining or
6 not, you end up with a rather broad range of crude
7 oil import calculations.

8 But no matter what you do examine there
9 is going to be growth. In the short term we see a
10 growth rate of 20 to 34 percent from 2005 import
11 levels. And between 37 and 65 percent by 2025.
12 So longer term, of course you're going to get
13 these trends continue to get higher amount of
14 crude oil imports.

15 We also wanted to reiterate that a
16 majority of these crude oil imports we assume will
17 continue to be southern California, here in the
18 San Pedro Bay, the Ports of Los Angeles and Long
19 Beach.

20 Now, this graphic for the low case of
21 imports is only meant to illustrate the two
22 different drivers and the relative volumes of
23 additional crude oil. So the bottom chart, the
24 low crude oil decline, is the amount of crude oil
25 that would have to be replaced because it's no

1 longer being produced in California.

2 So regardless of what the refiners do
3 regarding their distillation capacity, either
4 growing or remaining stable as it is at 2006
5 levels, we would still see an increase in crude
6 oil imports under low scenario, as well as the
7 high scenario.

8 But this refinery creep does increase
9 those imports and rather significantly. Almost to
10 an equivalent level in the longer term period. So
11 that does have an effect on the amount of crude
12 oil that we're assuming is imported in California.

13 Shifting focus down to this import
14 market in southern California, once again the 60
15 percent. This is just to break down the numbers
16 and the relative increase compared to 2005, about
17 36 percent and about 70 percent, 40 to 70 percent
18 higher in 2025. The longer you go out, the higher
19 increase you have.

20 So, how do you get that crude oil into
21 California. Well, we assume it's marine vessel
22 and then how many additional marine vessels might
23 that be. Well, that depends on the relative size
24 of the vessel bringing in the crude oil.

25 So, on this graphic we display the size

1 of the cargo, if you will. Three different sizes;
2 about 440,000 barrel capacity; 700,000 and 2
3 million.

4 Well, the 440 is about the average
5 discharge out of a cargo in 2006. Now, keep in
6 mind that some of the marine vessels that do come
7 in here, they'll actually discharge a portion of
8 their cargo at one terminal, then move to another
9 and discharge some more crude oil.

10 They'll also have a crude oil vessel
11 that's too large to fit in some of these ports
12 offshore. They'll transfer some of the cargo to
13 another smaller vessel. That will come ashore.

14 So looking just at the 2006 data it
15 masks the actual size of the vessels that are
16 truly bringing cargo from the Persian Gulf or
17 Africa or South America. So they're actually a
18 little bit bigger.

19 But looking forward in terms of the
20 incremental volumes coming in, we've assumed those
21 two different sized vessels. One's referred to as an
22 Aframax. It's a rating system. And it's about
23 700,000 barrels in size. And the largest on this
24 chart, the higher bar, is 2 million barrels; and
25 that's what we refer to as a very large crude

1 carrier or VLCC.

2 So, as you change the assumption on the
3 size of the cargo, you will change the number of
4 additional marine vessel visits. And that's the
5 axis on the far right.

6 So, bigger vessels, lower number of
7 incremental vessels coming in. Smaller vessels,
8 smaller cargo sized greater vessels.

9 Now, why this is important is because a
10 vessel coming into a berth requires approximately
11 the same amount of time to conduct paperwork,
12 approach the berth, and conduct paperwork and
13 leave the berth afterwards.

14 So if you're bringing in two vessels for
15 one, it's not just the time dealing with the
16 vessel, you're extending the time to do the
17 paperwork. So it's part of a congestion issue.
18 So it's more efficient to bring in a bigger vessel
19 in terms of time per unit discharge on the cargo,
20 as well as cost per barrel. So it's much more
21 efficient.

22 And there also is a relative impact on
23 the amount of air emissions, air pollution coming
24 from these vessels. And I'll talk about that in
25 my second presentation about the relative

1 contribution to air pollution from marine tankers,
2 both crude oil and petroleum products.

3 Bringing in more crude oil will also
4 require an expansion of existing crude oil storage
5 capacity. And this chart breaks that estimate
6 into two pieces.

7 One level we assume an increase in crude
8 oil storage capacity similar to the project at
9 Pier 400 or berth 408 that's been proposed. And
10 that's about 4 million barrels of capacity. And
11 going farther in the future, and increasing the
12 amount of crude oil imports, you see a higher
13 projection.

14 Now, if, in fact, the storage tanks are
15 not utilized as efficiently as proposed in that
16 project, a slower throughput, you need more
17 storage tanks, same amount of volume, then you
18 increase the amount of incremental storage
19 capacity needed in California, and primarily down
20 in southern California.

21 Now, that is getting into an area that
22 can be considered a bit problematic because of the
23 lack of spare -- capacity to build such tanks and
24 such infrastructure. And we'll get into that in a
25 second presentation.

1 Now, there is, like any forecasts, as
2 Malachi and Jim Page were pointing out, there are
3 various areas of uncertainty. No forecast is
4 perfect and no forecast will be accurate. Of
5 course not.

6 But there are some significant potential
7 uncertainty regarding our crude oil import
8 forecast, and that has to do with one piece of
9 legislation passed, AB-32, directed to reducing
10 greenhouse gas emissions from specific types of
11 stationary sources, cement kilns, power plants and
12 refineries.

13 So, to the extent that refineries
14 actually alter the quantity of crude oil being
15 processed, i.e., decline, we would see a change in
16 the amount of imports that we have forecast.
17 Obviously they'd be lower.

18 And on the other hand our import
19 forecast for transportation fuels would be higher
20 because you're not producing as many fuels in
21 California. So that's one area of uncertainty.

22 And I mentioned earlier we have not
23 assumed any new emerging technology developments
24 that may arrest, temporarily arrest that or halt
25 that crude oil decline in California. And so

1 whether that's increased injection of CO2, and
2 whether you have more far-reach horizontal
3 drilling out into some of these offshore fields
4 that are right now off limits to drilling
5 offshore, you can actually drill into some of
6 those from onshore.

7 So these are other areas that may, in
8 fact, change that estimate of future crude oil
9 production plan.

10 We don't stop here. We're not quite
11 done with our analysis. The first primary step is
12 to get a range of incremental crude oil imports
13 into California. Well, that's a good first step.

14 But now what will happen to the existing
15 infrastructure? How much can that existing
16 infrastructure take up, continue to import
17 additional imports of crude oil? And we believe
18 there is some spare capacity, but we are in the
19 process of more accurately quantifying what sort
20 of spare throughput capacities these various crude
21 oil import terminals will have in California.

22 And we will incorporate this information
23 through the rest of this quarter into our final
24 report that we publish as part of this activity.
25 So stand by, we will have some additional

1 information.

2 And this is quite important because if
3 there is not very much spare capacity then you
4 really accelerate the time period whereby you want
5 to have an expansion project, you know, come
6 online.

7 But if there's a modest or significant
8 amount of spare capacity then that buys you some
9 additional time, assuming the crude oil production
10 declines that we have and assuming the refinery
11 creep rates that we have.

12 I won't really go into these summary of
13 staff findings except, I think, for the bottom
14 one, and I'll talk about this, on the second page.
15 And that regardless of the changes in demand for
16 transportation fuels, especially in the near mid
17 term, there's not much of an appreciable impact on
18 crude oil imports.

19 And the reason I say that is even though
20 there's an aggressive load demand for gasoline,
21 which actually shows gasoline demand declining
22 from today, we're still seeing growth in demand
23 for diesel and jet fuel.

24 And what refiners would do is they would
25 back off on the existing imports coming into

1 California. That would occur first until the
2 point where you get to where California would even
3 consider exporting barrels of gasoline outside the
4 state via marine vessels. So that could occur
5 over a longer period of time, especially if demand
6 for gasoline does decline rather significantly.

7 So I'd be happy to take any questions
8 from the Commissioners or the audience.

9 ASSOCIATE MEMBER BYRON: Mr. Schremp, if
10 you could go back to your summary slides, I think
11 it's about bullet 3 on the first one there.
12 Industry must build at least one large crude oil
13 import facility in southern California before
14 2015. Are there any planned?

15 MR. SCHREMP: There is a proposal before
16 the Port of Los Angeles to do a crude oil import
17 facility at Pier 400. It's referred to as berth
18 408. I think that's Pacific -- Dave, help me out?

19 MR. WRIGHT: It's Pacific Los Angeles
20 Marine Terminal LS -- LSC.

21 MR. SCHREMP: Well, Dave will get up
22 here later and he'll put that on the record. But
23 there is a proposal, but the draft EIR has not yet
24 been released by the Port.

25 But we do anticipate -- we understand

1 that that draft EIR will be coming out later this
2 year, hopefully in the fall sometime. And it's
3 possible maybe Mr. Matthewson, when he makes his
4 comments, maybe he can address the timing when
5 that release will happen.

6 But beyond that we're not aware of any
7 other crude oil import facility being considered.
8 And it makes sense for down here. We believe one
9 large facility such as being proposed would be
10 sufficient to meet our needs through 2015 and
11 probably into 2020.

12 Under a higher demand forecast for crude
13 oil import, we believe southern California would
14 require two such facilities by 2025. But not by
15 2015.

16 ASSOCIATE MEMBER BYRON: Okay, but we'll
17 get into that some more later on today then?

18 MR. SCHREMP: Yes.

19 ASSOCIATE MEMBER BYRON: Thank you.

20 PRESIDING MEMBER GEESMAN: Gordon, do
21 you want to move to your next summary slide. The
22 third bullet in the reference to an adequate
23 supply of transportation fuels for California
24 consumers and businesses.

25 We got into this a bit in 2005. You

1 guys still include in your forecast, though, a
2 continue role of California infrastructure
3 providing transportation fuels to Nevada and
4 Arizona, do you not?

5 MR. SCHREMP: That is correct. And I
6 will be covering that aspect of our transportation
7 fuel import forecast.

8 PRESIDING MEMBER GEESMAN: Okay.

9 PRESIDING MEMBER PFANNENSTIEL: Other
10 questions here? Any questions from the audience?
11 Please come up to the microphone and identify
12 yourself.

13 MR. SCHEPENS: I'm Jim Schepens with
14 Oiltanking. Gordon, did you do any correlation in
15 terms of the size tankers with the quality of
16 crudes that are needed by the southern California
17 refineries?

18 MR. SCHREMP: No, we did not, Jim, in
19 terms of identifying the type of crude oil and the
20 foreign source of where we think that crude oil
21 would originate.

22 If we had gone deeper into the analysis
23 and done that, then that would lend one to
24 probably more accurate representation of what we
25 believe the tanker size would be.

1 For example, if the majority of that
2 crude oil we believe would be coming out of the
3 Persian Gulf, we would expect to see a larger
4 crude oil vessel. If it's coming out of Venezuela
5 we would expect to see a vessel that's smaller,
6 that's able to get through the Panama Canal. So,
7 no, we did not do that more in-depth level
8 analysis to make a determination.

9 MR. SCHEPENS: An associated question.
10 In talking to the refiners down here do they see
11 moving away from any sour crudes which they
12 currently have a diet for, and moving toward the
13 Mideast medium and lighter crudes? Or do you
14 think in the future they'll continue to seek out
15 the heavy sour crudes?

16 MR. SCHREMP: Well, certainly they're in
17 a position currently to take in a diet of a more
18 viscous and a higher sulfur crude oil. We
19 understand they're putting an additional
20 desulfurization capacity not on the crude oil
21 side, but on the gasoline blend stock to meet the
22 revised predictive model modifications.

23 Further, we understand that the majority
24 of incremental crude oil coming online around the
25 world is of a heavier higher sulfur level versus

1 something that would be more desirable; if you're
2 trying to meet low sulfur levels, a lower sulfur
3 crude oil.

4 So, they're already in that position.
5 They seek out crude oils that are similar because
6 that minimizes the amount of modifications they
7 may have to make to the refinery if they're
8 significantly changing their diet.

9 But certainly they're are always, I'm
10 sure, examining what could help in terms of their
11 operating costs and their emissions relative to
12 the type of crude oil, as well as the desired
13 product slate. Because you change your crude oil
14 quality significantly enough, you'll change the
15 yields of gasoline, diesel and jet fuels.

16 MR. SCHEPENS: Finally, did you factor
17 in at all Canadian crude?

18 MR. SCHREMP: No, we did not. Once
19 again, we were not identifying a specific source.
20 We do understand Canadian crude is one of the
21 largest growing sources in North America. And we
22 understand that there have been proposals to build
23 a pipeline from the crude oil production center to
24 the west coast.

25 That would open up the possibility of

1 bringing crude oil down to California refineries
2 from Canada, but we believe most of that crude oil
3 in that type of pipeline project would actually go
4 to Asia, the lion's share of that.

5 PRESIDING MEMBER PFANNENSTIEL: Yes,
6 Joe.

7 MR. SPARANO: Joe Sparano with Western
8 States Petroleum Association.

9 Gordon, on the slide that showed the
10 tanker sizes, and the number of additional tanker
11 visits, just a couple observations. And I'm not
12 even sure there's a question in here, but
13 something that perhaps the staff will consider as
14 you go from draft report to final report.

15 Vessels of 2 million barrel cargo size,
16 I think that's roughly 300,000 deadweight tons.
17 They're going to draw 60, 80, 90 feet. I'm not an
18 expert. There may be folks in the audience who
19 are more familiar with that.

20 But, number one, I'm not sure how they
21 get into southern California ports, or if there's
22 more than one berth, if any, that can handle that.
23 Which would make a significant impact on the mix
24 of the type of ships that could come in. Which
25 further would make a significant impact on whether

1 or not we can do business.

2 Because right now port policies are not
3 geared toward accepting and embracing additional
4 tanker traffic and additional storage capacity to
5 handle the materials either coming in or coming
6 out, but mostly the import side. I know you're
7 going to touch on products later. That's one
8 point.

9 The second one is if you bring in
10 vessels of that size, and I'm guessing that those
11 are not the size that you use when you determine
12 that we're okay on tankage with the Pier 400
13 project up until 2015, if I said that right. I'm
14 guessing you're not talking about 2 million barrel
15 cargos being the basecase for that, is that
16 correct?

17 MR. SCHREMP: That is incorrect.
18 Actually the information available for the Pier
19 400 project is that the project can accommodate up
20 to 2 million barrel VLCC vessels. The
21 anticipation is in the earlier years that a
22 smaller size Aframax vessel of 700,000 barrels
23 would be the more typical vessel.

24 But the storage capacity of 4 million
25 barrels of additional cargo at that facility

1 should be sufficient to offload a VLC in a timely
2 manner.

3 So, the facility can handle such a large
4 vessel. And I just want to point out that our
5 assumption was this type of facility would be
6 constructed by 2015. And that's just an
7 assumption going in.

8 So change that assumption, and yes,
9 you're right, there really aren't those kinds of
10 facilities to handle those large of vessels right
11 now.

12 The berth 121 in Long Beach can handle
13 fairly large size vessels, but that berth is well
14 utilized and little spare capacity.

15 MR. SPARANO: Thank you, Gordon, that's
16 a good and fair answer. The other observation I
17 have is that as you do your report and get closer
18 to final, you might consider, if you haven't
19 already, investigating with people who know the
20 shipping business well, if those larger tankers
21 are in the basecase for deliveries. They tend to
22 pump at astronomically higher rates, over 100,000
23 barrels an hour. And the shoreside facility just
24 have to be in the type of condition to receive
25 them. I'm confident, if anything Dave Wright has

1 done, it will be up to snuff.

2 But that's one facility. That's the
3 only one on the boards that we know of. And it
4 still hasn't escaped the EIR preliminary process.
5 So just a cautionary note. If that's the basecase
6 there may be something you want to look at as you
7 go forward.

8 Thank you.

9 PRESIDING MEMBER GEESMAN: Joe, you
10 inferred that use of VLCCs may conflict with
11 current policies at the port. Could you elaborate
12 on that?

13 MR. SPARANO: Well, no, the issues -- I
14 was raising several issues. One, VLCCs, by the
15 nature of the name, very large crude carriers,
16 they tend to draw a lot of water. They need
17 draft. And my sense is that somewhere between 60
18 and 90 feet. I think there's only one spot
19 currently in the harbor that could come even close
20 to handling that.

21 If you can't build the new terminal
22 quickly, which is the port policy issue, John, --

23 PRESIDING MEMBER GEESMAN: Okay.

24 MR. SPARANO: -- then you have a problem
25 because you have to lighten that ship. And as

1 soon as you lighter the ship, you change the whole
2 complexion of the delivery process with many more
3 smaller vessels having to pump off.

4 So that was my point. I appreciate the
5 question.

6 ASSOCIATE MEMBER BYRON: Mr. Sparano,
7 may I ask a question, as well? John --

8 PRESIDING MEMBER GEESMAN: Just a quick
9 one for Gordon. And that is capability of the
10 Chevron facility at El Segundo to accommodate
11 these larger tankers?

12 MR. SCHREMP: We understand that that
13 facility is not offloading VLCCs. That there's
14 some shuttling occurring to the more -- buoy. But
15 as part of our ongoing analysis we will be looking
16 site-specific at current capabilities, as well as
17 spare ability, to move additional crude oil
18 through before they have to expand.

19 ASSOCIATE MEMBER BYRON: Earlier in
20 Gordon's presentation he mentioned an uncertainty
21 issue, AB-32 could defer or eliminate distillation
22 expansion plans. And I was just wondering if
23 you'd seen anything amongst your members that's
24 deterring any expansion at this point.

25 MR. SPARANO: The only thing I've seen

1 that appears to be deterring expansion is the
2 Attorney General's protest on at least one of our
3 projects that could bring 25,000 barrels a day of
4 additional gasoline to the Bay Area very quickly.

5 And you mentioned AB-32, that's the
6 basis for the Attorney General's protest. And I
7 think that project is now hung up in the protest
8 loop.

9 So, --

10 PRESIDING MEMBER GEESMAN: Is this the
11 Conoco project?

12 MR. SPARANO: Yes, sir. In the Bay
13 Area, the Conoco Rodeo facility that has, I think,
14 gone far into and pretty much accomplished what it
15 needed to in the EIR review by the lead agency,
16 which was the Planning Commission of the county,
17 Contra Costa County.

18 So that becomes an issue for refiners.
19 The distillation issue is kind of separate. You
20 don't necessarily make gasoline by adding crude.
21 You make gasoline by adding some downstream
22 conversion facility, which is what ConocoPhillips
23 intends to do.

24 And there are three other projects in
25 the Bay Area, all of which are geared at either

1 making more gasoline or making as much or more
2 gasoline from lower quality crudes, using
3 additional hydrogen.

4 So all of that activity is underway. I
5 don't think it adds to distillation capacity much.
6 And you don't do that unless you are very
7 confident, as a refiner, generically speaking,
8 that you can sell the diesel and the jet fuel and
9 petroleum coke and heavy fuel oil that also must
10 be made. And the heavier the crude slate the more
11 of that material you get.

12 So, in an environment where we're
13 looking at reducing petroleum demand 20 percent,
14 Commissioner Geesman's first shot across the bow
15 early this morning, it is a little more difficult
16 for facility owners to sell the concept of
17 expanding distillation capacity when the product
18 slate they would project to make, at whatever
19 pricing forecast they have, is impaired by a
20 desire to eliminate some of those products.

21 Thank you.

22 ASSOCIATE MEMBER BYRON: We're also glad
23 that you did find us down here in Long Beach.

24 (Laughter.)

25 PRESIDING MEMBER GEESMAN: This ain't

1 Long Beach, Jeff.

2 (Laughter.)

3 ASSOCIATE MEMBER BYRON: I'm sorry, Los
4 Angeles.

5 PRESIDING MEMBER PFANNENSTIEL: Yes,
6 sir.

7 PRESIDING MEMBER GEESMAN: San Pedro.

8 MR. WRIGHT: My name is David Wright;
9 I'm with Plains All American Pipeline, the sponsor
10 of this project that we were just talking about.
11 I just wanted to clarify several points that have
12 been made.

13 I'm planning later today to do a little
14 presentation about our project and some of the
15 issues that you've seen in the report.

16 We also have a representative from Baker
17 and O'Brien that's going to make a presentation
18 later today. They're experts on refinery design
19 and crude supplies and Dileep will talk about a
20 number of the issues that have come up.

21 But generally the water depth that berth
22 408 has already been dredged to 81 feet. And in
23 the case of the project that we're considering,
24 there's a 10 percent under-keel limitation from a
25 safety standpoint. So that any ship that comes in

1 will be 10 percent less than that depth, which is
2 roughly 74 feet.

3 And that puts you in the range of
4 tankers that are about 375,000 deadweight tons.
5 And then depending on the weight of the crude,
6 that will dictate what the size of the cargo is.

7 But for our project we generally consider 2
8 million barrels as being kind of the upper limit
9 of the cargos.

10 The issue that you get into, we've study
11 crude supply very significantly; we've met with
12 many many different people, the refiners that are
13 actually ultimately going to deal with the issue,
14 and that are ultimately going to have to arrange
15 for supply from this project.

16 What we see happening is that the types
17 of supplies that will come in will evolve over
18 time. In the early years they'll be smaller ships
19 that would potentially come from Mexico and
20 Ecuador, mixed with some larger ships that will
21 come from the Persian Gulf. There's also
22 expectations there'll be quite a lot of oil coming
23 from West Africa. There's oil already coming in
24 to the West Coast from Brazil.

25 So you truly have to design a project

1 that can have flexibility over time so that as
2 crude production around the world changes, that
3 you have the ability to bring that crude in.
4 Because we're looking at a 30-year timeframe for
5 this particular project.

6 We've designed or plan to design the
7 tanks in such a way that we can offload tankers at
8 a very high rate of capacity, at about 100,000
9 barrels an hour. Allow a large ship like a VLCC
10 turnaround in slightly over a day. And that would
11 bring in roughly two days supply of oil demand to
12 meet the L.A. Basin demand today. That demand's
13 going to grow over time.

14 So, later today, between myself and
15 Dileep, we'll answer a number of these questions.
16 But we've done extensive work. We've been working
17 on this project for over five years. And there's
18 an incredible amount of complexities that go into
19 the design of a facility like this.

20 We have limitations that are placed on a
21 project like this by the Air Quality District, in
22 terms of emission caps. And there's all sorts of
23 mitigation factors that have to be accounted for
24 from meeting the demands of the Port's clean air
25 action plan.

1 And then just the fuel issues of what
2 kind of fuels the refineries are going to produce.

3 So there's a number of factors and we'll
4 try to get into those a little later today.

5 Thank you.

6 PRESIDING MEMBER PFANNENSTIEL: Thank
7 you, sir. Other questions? Anybody on WebX?

8 No questions. Okay, Gordon, why don't
9 you continue then.

10 MR. SCHREMP: With some technological
11 assistance. Thank you, Bob.

12 Well, I'll change gears now and I will
13 talk to our forecast for additional amounts of
14 gasoline, diesel and jet fuel we expect to come
15 into California over the forecast period, as well
16 as an increased quantity of alternative fuels,
17 both in the form of increased amounts of ethanol
18 as well as increased amounts of biofuels.

19 A long list of subjects I'm going to
20 cover, but I'll cover them rather briefly and make
21 sure we get out of here on time.

22 Transportation fuels in California.
23 Currently, or in 2006, about 24 billion gallons of
24 demand. Two-thirds gasoline, including the
25 ethanol portion, and about one-third diesel and

1 jet fuel.

2 The alternative fuels are mostly ethanol
3 at this point in time. There is a small amount of
4 biodiesel, propane, natural gas. We do expect to
5 see that biodiesel component increase through
6 state goals, mandates, low carbon fuel standard,
7 \$1 a gallon incentive, things of that nature. So
8 biofuels will certainly be on the increase.

9 Ethanol, also, will be on the increase
10 due to changes in the predictive model, the desire
11 to use more renewable fuels, the low carbon fuel
12 standard, similar drivers. We expect to see more
13 ethanol. And that's up to a 10 percent level in
14 all California gasoline.

15 Then going beyond that to maybe a 20
16 percent level; obviously it will go to much
17 higher. And I'll talk about that in a few
18 minutes.

19 So, Malachi spoke about the demand
20 forecast. And they're merciful and only had three
21 scenarios that I had to look at, rather than six,
22 so greatly appreciate that.

23 So, that's one of the drivers into
24 coming up with a multistate regional demand. And
25 why we care about a multistate regional demand is

1 because, as was mentioned earlier, California
2 supplies the lion's share of the products in
3 Nevada and Arizona. Six percent in Arizona;
4 almost 100 percent in Nevada.

5 So is their demand changing? And if it
6 does, do we expect to see incremental shipments
7 from California going to those neighboring states.
8 The answer is yes and yes. So that will affect
9 our marine import infrastructure. Because some of
10 those imports will be coming through California
11 facilities, primarily in southern California. So
12 that's one aspect at looking at the neighboring
13 state demand and then calculating incremental
14 pipeline shipments to those two destinations.

15 Another aspect of our analysis is the
16 refinery process capacity projections, that is the
17 refinery creep. And Joe is right. There are two
18 ways to increase amount of gas, let's say you're
19 producing it in a refinery.

20 You can process more crude oil, but when
21 you do that you're going to be producing more
22 components for gasoline, diesel and jet fuel. But
23 you can also increase some of those other process
24 units, an alkylation unit, fluidized catalytic
25 cracking unit.

1 Recently we've seen increases in excess
2 of half a percent per year for those type of
3 process unit capacities. But, for this analysis
4 we have not assumed a growth rate in those other
5 process unit capacities beyond that of the
6 distillation capacity growth rates.

7 What we are assuming is that the
8 additional crude oil being processed will be going
9 to a sufficiently large enough downstream
10 processing unit capacity to handle everything
11 that's coming out of the distillation capacity
12 units. And we think the projections will merit
13 that out.

14 So, taking the increase in pipeline
15 exports -- excuse me -- demand, I get a regional
16 demand for California and Arizona, Nevada. I look
17 at how much additional supply I can expect under a
18 range of assumptions from our own refineries here
19 in California. And then basically what's left
20 over is incremental volume I need to import to
21 satisfy consumer demand.

22 And then that will result in what kind
23 of changes in the infrastructure do we anticipate,
24 or would be necessary.

25 So once again this is an incremental

1 import forecast. Figure out how much more barrels
2 are coming into California; and primarily about 80
3 percent into southern California. And we're
4 looking at gasoline, diesel and jet fuel, the
5 primary fuels at this point in time, but also
6 cover the alternative fuels.

7 So, I won't belabor the demand forecast.
8 You do see that there's a change depending on the
9 fuel price assumption and the fuel economy
10 assumptions. So they result in both the low and
11 the high range of incremental -- or demand in
12 California.

13 The capacity growth rate, as I
14 mentioned, we're looking at a growth rate for
15 ability to process crude oil at about half a
16 percent per year to 1 percent per year.

17 And there's another aspect to processing
18 crude oil. We look at the capacity of the
19 refinery, or sort of the theoretical capacity to
20 receive crude oil and process it, but they don't
21 achieve that high level. They're not 100 percent
22 utilization rate. They're at a lower rate. And
23 why is that?

24 Because they perform routine
25 maintenance, you know, about once a year; and

1 larger maintenance projects under crude oil units,
2 so the crude unit isn't operating for a period of
3 time, 30, 45 days. Factor that in as well as some
4 unplanned refinery maintenance due to, say, a fire
5 in a crude unit. Then you're going to end up with
6 a utilization rate of around 90 percent.

7 So we assume, going forward, that
8 utilization rate will remain relatively stable and
9 not get up to 95, 98, 99 percent over the forecast
10 period.

11 So when you process that additional
12 crude oil you're going to be producing components
13 that are ultimately going to be used to make
14 fuels. So this is the ratio of the output of the
15 primary California fuel producing refineries in
16 2006. And as you see, about half of it is
17 gasoline components, mostly California gasoline in
18 the biggest chunk here. And then nonCalifornia
19 gasoline, both Arizona and Nevada, as well as a
20 little export to Oregon and Mexico on occasion,
21 and Canada. Very small amounts. British
22 Columbia.

23 And then the remaining portion is --
24 remaining quarter is diesels or distillates, both
25 in onroad diesel, carb diesel and EPA diesel for

1 export. Then jet fuel about 12 percent. And the
2 remaining 15 percent is these other components
3 that naturally come out of refinery. Residual
4 fuel oil, asphalt, distilled gas, petroleum coke,
5 things of that nature.

6 So, moving forward over the forecast
7 period we assume that every additional barrel
8 that's processes is going to be converted to this
9 ratio of components. So we're happy to take, you
10 know, input on that assumption. But that's the
11 assumption throughout the forecast period.

12 Now, you'll see when I look at the
13 incremental imports, the change, especially when
14 we talk about specific fuels. You'll see
15 incremental imports of gasoline with negative
16 numbers. What does that mean? Well, we're going
17 to be importing less gasoline in the future than
18 we do today. Why is that? That's Malachi's low
19 demand forecast, a decline in gasoline. So we
20 actually see negative imports; that would mean an
21 export.

22 Now, would refiners do that, keep
23 merrily processing more crude oil and turning it
24 into components that they actually have to export
25 somewhere to find a market? Probably not.

1 They'll do some other things. But for the sake of
2 our forecast we have assumed this ratio going
3 forward and we can talk about some of the impacts
4 of that in just a few minutes.

5 So, the other part is that the
6 neighboring states of Nevada, Arizona, they are
7 connected by pipeline to California refining
8 centers. These pipelines operate one way. They
9 don't push back and forth. They only go to
10 Arizona, and they only go to Nevada.

11 This map does not show the pipeline from
12 the Bay Area refineries up into Reno, Sparks/Reno.
13 So there's a line that goes up there, as well.
14 So, you basically have two pipelines going into
15 Las Vegas, one for jet fuel, one for petroleum
16 products.

17 You have one pipeline going to Phoenix.
18 And then from the West Texas refineries you have a
19 couple pipelines going to Tucson, and then you can
20 actually continue pumping into Phoenix from the
21 east. This is referred to in the report as the
22 east line. And the west side is the west line.
23 And this is a CalNev pipeline going from
24 California to Nevada, CalNev.

25 So, we looked at the demand in these two

1 neighboring states, the growth in the demand, and
2 then we calculated, well, how much of that
3 incremental demand growth will be met by exports.
4 Because as you can see in Arizona, you can supply
5 product to that state through two different
6 sources, west Texas and California.

7 Then as part of our analysis we also
8 look at some sensitivity. Some, off of our main
9 analysis, change in assumption. Why don't you
10 build a refinery in Arizona? What would that do?
11 Okay, that would change our import forecast
12 definitely.

13 What if you build a pipeline from Utah
14 down to Las Vegas, such as has been proposed or
15 announced on Monday by Holly Energy Partners.
16 Yes, that would take some of the pressure off of
17 incremental supply coming out of California to go
18 to those facilities. So those all matter, but
19 they weren't assumed to take place over the
20 forecast period. But we do look at them and we do
21 look at the impact on our import forecast.

22 That's all the information I've already
23 covered on the relative volumes. And this rather
24 busy table, maybe not as busy as some of Malachi's
25 tables, but I'm showing you both demand in

1 Arizona; and I'll show you the demand in Nevada.

2 Yes, identical tables, slightly different numbers.

3 The relative demand levels are -- these
4 are for all fuels, 270,000 barrels a day in 06.

5 And we grow that demand due to population growth.

6 We believe there's a strong correlation between
7 population growth and gasoline and diesel demand
8 in both Arizona and Nevada. So that's what we
9 used to estimate growth in those two markets.

10 And we have a range of population
11 forecasts. The state, they do their own
12 population demand forecast, as does California.
13 And the Census Bureau essentially has a forecast.
14 The Census Bureau's forecast is a little bit lower
15 in the near term, but almost the same in the long
16 term as the two states.

17 So, taking that information we see a
18 population, which are going to be the same as
19 these numbers, 19 to 25 percent higher in 2015
20 than 06, and longer term 51 percent higher in
21 Arizona.

22 And also want to point out that what is
23 increasing at a faster rate is jet fuel. Jet fuel
24 demand growth is going up at even greater rates.
25 About 32 percent higher in 2015 and about 81

1 percent higher in 2025. So growing faster than
2 population. It's business activity. Especially
3 in Nevada, it's tourism activity that's growing at
4 a faster rate.

5 Now, you'll note I only have one number,
6 one estimate for demand for jet fuel, and that's
7 because we used the Federal Aviation Authority's
8 forecast. And they have basically a forecast of
9 what they call enplanements, people getting on
10 planes and then leaving a specific destination.
11 So, we use those forecasts for Nevada, McCarran
12 Airport, Reno Airport and we use them in Arizona
13 for Phoenix and Tucson. And that's basically, you
14 know, over 95, 96 percent of the total
15 enplanements in those two states.

16 As I say the table looks the same, but
17 the numbers are slightly different. They use
18 about 100,000 barrels less in Nevada, but the
19 demand is growing a bit faster; in the long term,
20 30 percent and 64 percent by 2025. And the jet
21 fuel is a little bit higher, 35 rather than 31 and
22 87 rather than 81 in the longer term.

23 So, a little bit faster demand growth
24 for jet fuel and that at McCarran Airport is
25 certainly more of a, you know, tourism destination

1 in Las Vegas.

2 Okay, so now I have a demand forecast
3 and I have to figure out, okay, well, will all of
4 that incremental demand be met just from
5 California. Well, no, it won't. It'll be met
6 from, for Nevada we do assume that, yes, most of
7 that's met. There's a small amount of supply that
8 comes out of the Utah refineries that's trucked
9 into northeastern Nevada. We assume that's small,
10 about 4 or 5 percent, does continue off into the
11 future.

12 For Arizona we assume that the ratio of
13 products coming from the west line remains the
14 same through the forecast period. Now, so you can
15 argue about that. Well, move more products from
16 the east; I change my import forecast. Move more
17 from the west, I change my import forecast. But
18 that's our assumption throughout the forecast
19 period.

20 And for the jet fuel and diesel fuel you
21 really have to move the majority of it from the
22 west into Arizona because that Phoenix airport is
23 much larger in terms of jet fuel volume and it's
24 going to want to come in that west line.

25 Now, what can significantly change this

1 obviously is that new pipeline I mentioned, if
2 that's built from Utah down to Las Vegas, that's
3 about 60,000 barrels a day.

4 So, if you look up here and you say,
5 well, in 2006 what was going to Nevada, 156,000
6 barrels a day. Well, that's a significant chunk
7 that wouldn't have to come from California. So
8 that'd be very beneficial to supply here. Not
9 only more barrels for local consumers, but take
10 some of the pressure off of the infrastructure.

11 Same thing here. High case. The growth
12 numbers are greater. You're looking at 27 to 33
13 percent greater exports from California. And
14 about 79 to 100 percent greater by 2025. So
15 longer term, higher quantity.

16 So, now take all of that together. Take
17 Malachi's demand forecast, take our pipeline
18 export forecast, take our refinery creating more
19 supply in California and you end up with this
20 incremental amount of imports under the different
21 scenarios.

22 So, low case here, 2015/2025, and up to
23 the high case on the far right. So you see ranges
24 anywhere from an additional 87,000 barrels a day
25 having to go through our existing infrastructure,

1 all the way up to 288,000 barrels a day by 2015.

2 So a rather significant increase.

3 And longer term you're seeing a lower
4 number; not a higher, 67,000 barrels a day. And
5 why is that? Gasoline demand declining rather
6 significantly from 06. So you're actually seeing
7 far less imports of gasoline, and even net export
8 shift, if you will, which we believe will not
9 happen. And then diesel and jet fuel demand
10 continue to grow, so you actually have positive.

11 So, a takeaway from this, even under
12 very high prices, relatively speaking, for
13 gasoline, tremendously improved fuel economy
14 standards, and these low demands, you still see
15 under any scenario incremental demand growth for
16 imports into California, and primarily through
17 southern California.

18 So no matter what happens, and this is
19 assuming a shift from E6 to E10 in all of our
20 gasoline. So all that's embodied in this. So,
21 it's incremental growth in imports under even the
22 most conservative assumptions.

23 Shifting gears to ethanol. This chart
24 shows four different periods. The far left, the
25 purple is 2006, last year. About 951 million

1 gallons consumed. And going up to 2012, and
2 that's when Malachi mentioned we believe
3 California will fully transition to using 10
4 percent ethanol in all of its gasoline by that
5 year.

6 There could be some higher levels than 6
7 percent in the interim years, 2010, 2011, as
8 companies try to achieve early adoption or maybe
9 early credits for low carbon fuel standards. So
10 we'll see how all that plays out. It's uncertain
11 at this point in time because those rules have not
12 been clearly defined as of yet. But should be in
13 about 18 months.

14 So, going out further in time you see
15 that, well, that's interesting. 2015, 2025 the
16 demand drops. Well, that's the low demand
17 forecast for gasoline. Even to the basecase you
18 see gasoline demand does drop from these levels up
19 here. So ethanol will marginally decrease, the
20 demand for it.

21 And then only under the high case
22 scenario do you see barely any growth at all in
23 the amount of ethanol. So, it's almost flat line.
24 So it's either a flat or slightly declining. But
25 we will expect to see a bump up from where we are

1 today.

2 Now, this assumes we go up to a 10
3 percent level and we remain there. Well, if you
4 increase to say 20 percent of ethanol on average
5 in the gasoline you'll see a significant increase
6 in the amount of ethanol demand and ethanol
7 imports. And I'll talk about that in just a
8 minute.

9 Or talk about that -- talk about the
10 imports right now for ethanol. In -- like I said,
11 we had 951 million gallons of demand in 06, and as
12 you can see from this chart up here, 906 million
13 gallons was imported. So we are reliant almost
14 entirely on outside sources. But that's changing.

15 Our current ethanol production
16 capability is about 76 million gallons a year. We
17 expect that to rise to about 231 million gallons,
18 or about, you know, a quarter or more of our
19 needs, by 2010, 2011. And those are plants
20 currently under construction. These are planned
21 so they're actually currently under construction.
22 So we are seeing a growth in indigenous ethanol
23 production in California. But not to the point
24 where we're self sufficient.

25 Longer term, there are abilities

1 possibly to increase the amount of ethanol from
2 sugar cane in the Imperial Valley. Maybe longer
3 term cellulosic sources. So ethanol construction
4 we don't expect will stop in California, it will
5 continue. But the exact amount and timing of
6 those other sources for ethanol are uncertain at
7 this point in time.

8 So, taking that into account you can
9 actually see that the incremental imports can
10 actually go up to you know, 122 in 2012, but then
11 actually be a negative 100 million gallons in 2025
12 under the low case. That's because of the decline
13 in gasoline demand case. But actually can
14 increase to almost 670 million gallons for the
15 high case.

16 So that's a very broad range. And this
17 is primarily an import that will come in via
18 railcar. Most of the ethanol comes in now, I
19 think about 10 percent in 2006 came in via marine
20 vessel. That's certainly a possibility, but with
21 the large growth in domestic ethanol production
22 capability in the midwest, I mean very
23 significant, we expect there's going to be a glut
24 of ethanol that will reflect in a lower price
25 relative to gasoline. So we expect that those

1 imports will come in from the midwest for the
2 foreseeable near midterm.

3 Longer term. Brazil, some other places,
4 can be a player and bring cargos into here, but
5 we'll -- it's mostly by rail. So this is really
6 something that we think will appreciably affect
7 the marine infrastructure.

8 I mentioned a new refinery in Arizona.
9 Clean Fuels in Arizona project; 150,000 barrels a
10 day. You build that, significantly reduce the
11 amount of exports from California. And I have a
12 little table on that.

13 I think Mr. Sparano mentioned the
14 refinery expansion in Rodeo. We did a sensitivity
15 of looking at three incremental supply projects.
16 And that's about 58,000 barrels a day in total.
17 And that does, in fact, reduce imports somewhat.

18 And then we changed our assumption on
19 how that refinery creep either occurs or doesn't.
20 And so keeping that flat line from '06 levels, and
21 what you see is crude oil imports will not be as
22 great, but the demand for transportation fuels
23 will go up rather significantly.

24 Further still, if one were to say
25 decrease crude oil process to say, 1990 levels,

1 one possible way of complying with AB-32, probably
2 an unlikely scenario, but you see, you know, a
3 tremendous, a 334 percent by 2025 increase in
4 imports. So that's rather a lot.

5 I mentioned increasing amount of
6 alternative fuels. Double the amount of ethanol,
7 the top row here. And this is the actual change
8 in imports. And it's hard to say, well, what were
9 the imports to begin with.

10 So, we go to this slide and it's easier.
11 You see that same table is at the bottom here.
12 But, I just wanted -- this is a summary of those
13 other sensitivities, changed the assumption in the
14 analysis, I changed my results.

15 So, under the refinery projects you see
16 that that refinery would result in a rather
17 significant decrease relative to these levels up
18 here. These are the lower levels. Actually a net
19 export phenomenon there.

20 Include those projects Joe was
21 mentioning and you see that the import numbers do
22 drop down in the low case rather significantly;
23 longer term, not so much. And then don't have
24 refinery creep at all. Keep the processing crude
25 oil the same as it is today essentially. And the

1 import numbers increase, and rather significantly.
2 In the high case, 420,000 barrels a day rather
3 than 288.

4 And then these just show that the
5 alternative fuels don't have say biodiesel and B5
6 or B20 doesn't have an appreciable impact on the
7 demand forecast for imports; 87 up here in the
8 basecase and 83, 71. Somewhat of an impact.

9 And we also want to point out that
10 alternative fuels, even though they decrease gas
11 and diesel and jet fuel coming in through the
12 marine infrastructure, they would have to come in
13 from somewhere.

14 If it's ethanol, we believe by rail. So
15 not on the marine side. But biodiesel can be in
16 the form of say, palm oil coming into the ports to
17 produce biofuels locally.

18 So, changing the liquids, you're
19 changing the mix of liquids. And right now there
20 really isn't an infrastructure to bring in that
21 kind of alternative fuel at this time, especially
22 in a large quantity.

23 Ongoing analysis, the same thing. We're
24 proposing to continue doing crude oil. We're
25 going to look at these facilities in terms of what

1 spare capacity they have. And that will be
2 important to determine timing of projects and
3 ultimate size of that.

4 I won't belabor the point about
5 infrastructure and containers. This is in the
6 report in previous documentation. Just to point
7 out that there's a lot of competition down here
8 for very little spare land. And containers are
9 growing at a greater pace than transportation
10 fuels. And they both need, to a degree, certain
11 amount of footprint to expand their operations.

12 And that's something that's been going
13 on for a number of years down here. It does
14 result in some local resistance to petroleum
15 projects, both safety, you know, increased truck
16 traffic, emissions and things like that. So it's
17 a natural outcome of that.

18 And per direction from Commissioner
19 Geesman, we took a look at the emissions from
20 ocean-going vessels, and this is from the
21 Starcrest Consulting Group's report in July of 04,
22 the data.

23 And we wanted to see, okay, well, how
24 much are tankers contributing, you know,
25 currently, and then moving forward. And you can

1 see this graphic just illustrates the amount of
2 total emissions in the port is the yellow bars.
3 And the blue is the ocean-going vessels.

4 So, are those all tankers? No, they're
5 not. They're mostly majority of container ships,
6 followed by cruise ships, followed by tankers, the
7 little purple bar at the end there. So they're a
8 smaller fraction of the ocean-going vessels.

9 And then you say, okay, well, let's look
10 at those emissions as from all sources. What
11 percentage do they represent. And the green
12 tankers, and once again, those are both for crude
13 oil importation as well as diesel, gasoline and
14 jet fuel.

15 They're a relatively smaller contributor
16 to emissions, 1 to 8 percent. And CO 1 percent;
17 and 8 percent SO2. And that's because of the fuel
18 they're burning, has much higher sulfur.

19 Well, do they contribute more because
20 there's a lot more of them? Well, no. Well,
21 actually -- well, yeah, actually container ships
22 are, they're about six-to-one to the tankers at
23 the top of the chart there. So greater number.
24 Well, you go, well, maybe that's why they have
25 more emissions.

1 But then when you look on a per-visit
2 basis, container ships are actually greater than
3 that of the tankers on a per-trip basis. So not
4 only are they six-to-one in terms of the number of
5 visits, but on a per-visit basis there are more
6 emissions coming out of each of those events.

7 And moving forward, you know, with
8 people looking at growth rates of 8 to 10 percent
9 on inbound containers, into the San Pedro Harbor,
10 we don't see that kind of growth rate in marine
11 vessels for petroleum products. And especially
12 if, in fact, you use the larger vessels. Then you
13 can reduce the number of vessel trips when you go
14 to a VLCC.

15 I won't cover the summary slides. It's
16 just repeating. I'll spend just a couple minutes
17 on my last two slides here.

18 The first recommendation slide is
19 basically suggesting a continued and expanded
20 outreach. We're just trying to get information
21 out to the public as part of various proceedings.

22 We'd also like to see some additional
23 interaction from other agencies and entities
24 regarding our Integrated Energy Policy Report
25 process, which is, in fact, why we are down here.

1 We think most of the imports are coming down here
2 and it gives people an opportunity locally to come
3 and make contact.

4 The last two recommendations we just
5 highlighted in this PowerPoint have to do with
6 there's a lease renewal process. There's a lease
7 holder or, say the oil companies and the people
8 that have a lease and negotiate with the oil
9 companies, are in Port of Los Angeles and the Port
10 of Long Beach.

11 Northern California it's a different
12 structure. It's basically the companies would do
13 a lease renewal with say the State Lands
14 Commission. So it's a different structure down
15 here. And these recommendations are something
16 that were in our 2005 IEPR, and we've seen nothing
17 that would cause us to change, from the staff's
18 perspective, these recommendations now.

19 But we should recognize that we're not
20 saying that leases aren't being renewed so that it
21 just goes away. What we're actually seeing is
22 that reluctance by the port to renew a lease in an
23 existing location. The port, over recent years
24 and longer term plan, is to try to relocate some
25 of that petroleum activity to a different

1 location. Whether that's on Terminal Island or
2 some other location.

3 So, you know, a sort of lease renewal
4 process can involve actually a relocation. And
5 our concern is that the relocation, if it were to
6 occur, occurs and is ready to go before the
7 current activity ceases. Because those facilities
8 are fully utilized to make sure we've got an
9 adequate supply of fuel.

10 And the final recommendation is the
11 marine oil terminal engineering maintenance
12 standards, that's basically bringing all the
13 wharfs up to higher standards; earthquake, fire,
14 et cetera. And the State Lands Commission, I
15 believe, will be talking about that later today,
16 giving an update. Because that, we expect, will
17 cause some modifications to the facilities. And
18 we are concerned if the modifications will, in
19 fact, reduce the ability to continue functioning
20 while that work is being conducted.

21 So, at this time I'd be happy to take
22 any questions on the subject.

23 PRESIDING MEMBER PFANNENSTIEL: Thank
24 you, Gordon. Are there questions?

25 PRESIDING MEMBER BOYD: Maybe a comment.

1 Gordon, going back to your discussion of
2 alternative fuels and ethanol imports, just a
3 comment that to the degree that we're able to
4 comply with the goals established by the Governor
5 in the state's biofuels action plan, or bioenergy
6 action plan, that could offset the need for some
7 of the imports of ethanol through California's
8 ports down here.

9 But, of course, the ability to do that
10 is predicated on using California's waste stream,
11 which is cellulose. And the need to have
12 technological development and economic
13 breakthroughs in that arena.

14 But to the extent we could do that it
15 offsets a) the importation of ethanol through the
16 ports; and b) using waste stream offsets the
17 environmental concerns about land offsets and land
18 use in other parts of the country and other parts
19 of the world with regard to the need for sugar- or
20 carbohydrate-based input for ethanol.

21 Secondly, biodiesel, as you know only
22 too well, we struggle with the issue of the
23 quality of biodiesel, which has mitigated against
24 its growth potential with engine manufacturers
25 concerned at present over anything above B5, since

1 we have such varying quality.

2 Renewable diesel has come on the scene,
3 and there are two different kinds of types diesel,
4 as you know. There's renewable diesel which shows
5 a lot of promise in terms of quality, clean-
6 burning, environmental attributes and what-have-
7 you.

8 And to the extent that it develops and
9 is developing elsewhere than in the world we'd
10 have to import it. It could be just a one --
11 offset for what is the figures you have for
12 increasing imports of biodiesel. So there's
13 probably a one-for-one tradeoff there, but it's
14 another possibility. And it's a slightly
15 different commodity. A lot depends on the
16 economics. So that's just some editorial
17 commentary.

18 PRESIDING MEMBER PFANNENSTIEL: Other
19 questions, comments? Anybody on WebX? None.

20 So we're right about on schedule for a
21 lunch break now. Yes, Lorraine.

22 MS. WHITE: Chairman, staff has provided
23 information on nearby restaurants, and provided
24 maps up at the counter here for those that might
25 be interested in finding out what's local.

1 PRESIDING MEMBER PFANNENSTIEL: Great.

2 Look for stuff fast.

3 We'll reconvene at 1:30. Thank you.

4 (Whereupon, at 12:30 p.m., the Joint

5 Committee Workshop was adjourned, to

6 reconvene at 1:30 this same day.)

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1 AFTERNOON SESSION

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3 PRESIDING MEMBER PFANNENSTIEL: We have
4 a number of people whom we have asked to speak,
5 and a number who have requested an opportunity to
6 comment today.

7 What I would ask for the people who are
8 going to make some stakeholder presentations, we
9 have a list of them, I would ask everybody to be
10 as concise as possible. Please no longer than 15
11 minutes, 10 to 15 minutes.

12 We're here to hear from as many people
13 as possible. And so out of respect for
14 everybody's opportunity, to give everyone an
15 opportunity, please keep comments concise.

16 We'll have presentations; we welcome
17 them, but we will ask that you keep them brief.

18 And then we're starting with public
19 comment. Good afternoon.

20 MS. WARREN: Good afternoon. Thank you
21 very much for the opportunity to speak a little
22 early out of order. Less than three minutes, so
23 I'll be within your timeframe.

24 Good afternoon, Chairman Pfannenstiel
25 and Commissioners. My name is Elizabeth Warren

1 and I'm the Executive Director of Futureports.

2 Futureports is an advocacy organization that
3 represents companies throughout southern
4 California, companies that depend on the ports for
5 their business.

6 Our members are part of or use the goods
7 movement and maritime industry supply chain. Our
8 members have thousands of employees who live and
9 work here. I live in San Pedro, just around the
10 corner. And we believe that there should be a
11 balance between economic growth and environmental
12 stewardship. And we support clean growth here at
13 the ports.

14 So I'm here to encourage the California
15 Energy Commission leadership and staff to consider
16 the needs of residents and businesses throughout
17 California whose livelihoods depend on the
18 economic engine of these ports to move cargo.

19 There are half-a-million jobs that
20 depend on these ports and millions more that are
21 related. In fact, everyone in this room depends
22 on these ports for most of the goods we consume
23 every day, our clothing, shoes, toys, televisions,
24 cellphones, tvs, video games, you name it. And
25 even the food we eat.

1 So moving all this cargo and moving 34
2 million Californians every day to work, to school,
3 to recreational activities takes fuel and energy.
4 The headlines earlier indicate that our state will
5 grow to 39 million in 2010. That's another 5
6 million people over the next three years. And by
7 2015 we'll add enough people to Los Angeles County
8 alone to equal the entire population of Chicago.
9 So just imagine picking up the entire population
10 of Chicago and dropping it in Los Angeles County.
11 It's mind-boggling. And we know from experience
12 that even if you don't build it they will still
13 come.

14 So the question is how will we provide
15 fuel and energy for all these people to get their
16 goods to and from market, and get them to and from
17 their day-to-day activities.

18 So we feel that the facts are clearly
19 stated. The demand for fuel and energy is
20 outpacing supply. The millions of people who will
21 be born here or will move here over the next ten
22 years will have transportation needs. And they'll
23 drive the need for more goods to be delivered to
24 our ports and to be consumed here.

25 There's no supply of petroleum or other

1 fuels already here. It is, and will continue to
2 be, imported. So, it's pure and simple.

3 So our petroleum and other liquid fuels
4 are delivered over the water to the ports. It's
5 not going to come by air, truck or by pipeline.
6 So therefore, it's critical to the economic health
7 of this state, which drives the economy of our
8 entire nation, that we cannot afford to have any
9 waterside or landside infrastructure chokepoints
10 at the Port of L.A. or Long Beach.

11 So, the demand for transportation fuels
12 has increased by 50 percent over the last 20
13 years. And it will increase even more over the
14 coming decades. We are a much more mobile society
15 than anywhere else in the country. And that is
16 here to stay.

17 However, we have less than half of the
18 refining capacity that we did 20 years ago. I'm
19 sure you're all aware of these facts.

20 So, even though conservation and
21 alternative fuels may mitigate some demand, the
22 facts clearly show that California needs to have
23 enough energy supplies to keep pace with our
24 economy. And we need the infrastructure in place
25 to meet the demands of the future, while providing

1 a clean environment for its residents.

2 So we thank you for being here today,
3 and for giving us the opportunity.

4 PRESIDING MEMBER PFANNENSTIEL: We thank
5 you for being here, for sharing those thoughts
6 with us.

7 MS. WARREN: Thank you.

8 MS. WHITE: The only other agenda change
9 we have is that right after Dave speaks, we're
10 going to be asking Joe Sparano to make his
11 comments, moving him up in the order slightly so
12 that he can attend a previous engagement.

13 PRESIDING MEMBER PFANNENSTIEL: Fine,
14 but we'll start with Dave Matthewson of the Port
15 of L.A.?

16 MS. WHITE: Yes, ma'am.

17 MR. MATTHEWSON: Good afternoon,
18 Commissioners. I'm David Matthewson, Director of
19 Planning and Research for the Port. And on behalf
20 of our Board and our Executive Director I want to
21 welcome you to the Port of Los Angeles. We're
22 glad you're here to discuss the energy demand
23 issues and the infrastructure requirements in San
24 Pedro Bay, which, as you are well aware, the ports
25 of L.A. and Long Beach are critical elements of

1 the state's infrastructure with regards to
2 petroleum product movement.

3 What I'd like to do this afternoon is to
4 share with you what we're doing currently with
5 regards to accommodating marine oil infrastructure
6 and facilities within the port. And then also
7 address or respond to a view that's out there that
8 the port has become a one-dimensional port.

9 (Pause.)

10 MR. MATTHEWSON: And that view that the
11 port is one-dimensional is relating to the fact
12 that we are a container port, and that's our
13 desire, is to become a container port.

14 While it's true we are the largest
15 container port in the United States, we're more
16 than that. We have a strategic objective to
17 maintain cargo diversity within the Port of Los
18 Angeles. We have 30 major cargo terminals that
19 accommodate a variety of cargos including crude
20 oil and petroleum products. And our strategic
21 plan spells out that we will remain a diversified
22 port and continue to accommodate the variety of
23 cargos through Los Angeles.

24 PRESIDING MEMBER GEESMAN: Now,
25 Commissioner Boyd and I held hearings in

1 Sacramento, and I want to say it was in either
2 2003 or 2004. We were told by the Port's
3 management that it was indisputable that from a
4 revenue perspective you gained a significantly
5 greater degree of revenue per square foot or per
6 acre from container facilities than from petroleum
7 infrastructure.

8 MR. MATTHEWSON: Correct.

9 PRESIDING MEMBER GEESMAN: Has that
10 changed?

11 MR. MATTHEWSON: No. Clearly,
12 containers generate the most revenue to the Port.
13 And if our desire was to solely base our decisions
14 on maximizing our revenue, then, yes, we would try
15 to maximize every square foot of the Port to
16 containers. But that's not our strategic
17 objectives.

18 We want to operate as a commercial port
19 and a commercial port for the variety of cargoes
20 that come through the port.

21 PRESIDING MEMBER GEESMAN: And why is it
22 in your interest to diversify away from your
23 primary revenue producer?

24 MR. MATTHEWSON: Because we recognize
25 that as a port there are a number of cargos out

1 there that are shipped on the water. And in order
2 to fulfill our obligations to accommodate the
3 cargos, we need to be focusing on all of those
4 cargos that come through, rather than just one
5 segment of that industry.

6 PRESIDING MEMBER GEESMAN: Irrespective
7 of the degree of revenue associated with different
8 cargo types?

9 MR. MATTHEWSON: Yeah. I think we have
10 to look at the totality of all the issues that
11 surround maritime goods movement. And financial
12 considerations and revenue considerations are
13 significant, but it's not the only factor.

14 Really quickly, just a quick overview on
15 the Port. We are a proprietary department of the
16 City of Los Angeles. We are self-supporting; we
17 generate our own revenues. And we generate those
18 revenues through tariff charges, shipping service
19 revenues and land rentals.

20 We are a landlord port as opposed to an
21 operating port. We lease out our land and water.
22 And we are a -- these are state lands that have
23 been being administered by the City through a
24 trust from the state.

25 Earlier, as one of the slides indicated,

1 we do have ten liquid terminals in the Port today;
2 eight of them are marine oil terminals and there's
3 two inland facilities, as well. They have access
4 to 13 berths and there's about 8.5 million barrels
5 of storage currently within the Port of Los
6 Angeles. And these facilities serve the
7 refineries in the Los Angeles Basin.

8 I'd like to just very quickly go through
9 those ten facilities and just describe their
10 characteristics and what the status of these
11 facilities are today.

12 I'd like to start from the southern
13 portion of the Port on the main channel if you
14 could -- I apologize for having you turn.

15 The first facility is the Westway
16 terminal right here; it's on the main channels in
17 the San Pedro district of the Port. It
18 accommodates a variety of petroleum products and
19 chemicals; a number of small tanks. It's about
20 600,000 barrels of storage.

21 This is a facility that will be ceasing
22 operations in the near term. This is a facility
23 that's been sited in an area that has created some
24 land use conflicts. And our redevelopment plans
25 are to have this facility cease operations in the

1 near term.

2 Moving north along the main channel into
3 the west basin area, which is right here, this is
4 the Kinder-Morgan product terminal. They have
5 access to two berths, about a half-a-million
6 barrels of storage. This facility's connected to
7 their inland storage site in Carson where they
8 have just under 2 million barrels of storage.

9 We have been working with Kinder-Morgan
10 with regards to this facility, as well, in
11 relocating their berthing operations. This is in
12 an area, if you can look on the map, that's
13 surrounded by container operations. And our long-
14 range plans would be to relocate their berthing.
15 And we propose to move their berthing operations
16 just across the channel here to an existing marine
17 oil terminal site operated by ConocoPhillips.

18 This, again, is another product
19 terminal. They have two berths, about 850,000
20 barrels of storage. So we've been working with
21 both ConocoPhillips and Kinder-Morgan to
22 accommodate their berthing requirements through
23 this facility.

24 Moving east into the Wilmington
25 district, Morman Island, Shell, Valero and Shore

1 operates facilities on this peninsula. There's
2 four berths here, about 2 million barrels of
3 storage. There are no plans to change the
4 operations with these facilities.

5 Moving further east along the Wilmington
6 waterfront, Vopak operates a waterfront marine oil
7 site. Again, this is a product storage facility.
8 Access to two berths, about 700,000 barrels of
9 storage. And this facility is connected via
10 pipeline to an inland storage facility also on
11 Port property that's operated by Vopak. And they
12 have about 1.7 million barrels of storage.

13 Finally, the last two facilities are
14 operated by ExxonMobil. The first one is a marine
15 oil terminal on the east side of our main channel
16 right here that has access to a couple of berths,
17 about a million barrels of product storage. And
18 that is connected to their inland storage site on
19 Terminal Island right here. Historically it's
20 been used for crude oil storage; over a million
21 barrels of capacity there. And, again, no plans
22 to alter these operations.

23 I think it's important to indicate a
24 little history here with regards to why people may
25 think we've become a container port at the expense

1 of liquid bulk terminals or others.

2 This is a list of some of the facilities
3 that have ceased operations in the Port over the
4 last 20, 25 years. Most of these have been as a
5 result of Port redevelopment plans, but some of
6 them have been as a result of decisions made by
7 the terminal operator.

8 And as we undertake our long-range
9 planning efforts today in terms of accommodating
10 the diversity of cargos, we are looking at two
11 issues that really are driving this. One is the
12 need to address that cargo diversity. And then
13 secondly, to make sure that we are eliminating
14 land use conflicts. And at times those are
15 competing with one another. While we want to have
16 cargo diversity, we also want to eliminate land
17 use conflicts. And that's been the challenge that
18 we've been faced with.

19 But we have been, as we've continued
20 down the path of our long-range planning efforts,
21 we have been addressing the need for marine oil
22 terminals and accommodating liquid bulk
23 throughput.

24 And these are --

25 PRESIDING MEMBER GEESMAN: I'm sorry to

1 interrupt again, but could you elaborate more on
2 the types of land use conflicts that are of
3 concern?

4 MR. MATTHEWSON: Well, I think one of
5 them has to do -- and I'll get to it in a moment -
6 - it's the conflicts between marine oil terminals
7 and what we call high-density populations.

8 We are mandated by the Coastal
9 Commission, both L.A. and Long Beach, to implement
10 risk management planning. And that makes us site
11 facilities, liquid bulk facilities, away from
12 these high-density populations.

13 And because of our situation that we're
14 immediately adjacent to the San Pedro and
15 Wilmington communities, residential communities,
16 it's a challenge for us to site these facilities.

17 PRESIDING MEMBER GEESMAN: Are those
18 safety-related concerns, or are those public
19 health concerns?

20 MR. MATTHEWSON: Primarily safety. But
21 we also have health issues, as well, as was
22 alluded to this morning. We have this clean air
23 action plan that these facilities will or must
24 adhere to, as well.

25 PRESIDING MEMBER GEESMAN: Yeah, but the

1 material that we were shown this morning, I
2 believe you were here, similar to what we were
3 shown two years ago when we were down here for
4 hearings, was that the air pollution footprint of
5 these petroleum-related tankers was significantly
6 less than the air pollution footprint of container
7 shipping, and marginally less than that attributed
8 to cruise ships.

9 So, from a public health standpoint, I'm
10 not certain where the conflict exists with
11 petroleum-related marine infrastructure.

12 MR. MATTHEWSON: Well, with regards to
13 the tankers, under our clean air action plan we
14 have policies to address emission sources, various
15 emission sources. And one of those are vessels.
16 And it captures emissions from container vessels
17 as well as tankers.

18 And it's an aggressive policy, but one
19 that we're committed to, as is Long Beach. And
20 one of those areas that we're looking at imposing
21 on is the use of cold -- or amping of the vessel
22 at berth. And we're working with the proposer of
23 the Pier 400 crude oil facility. They've been
24 very active and responsive to trying to address
25 this.

1 There are challenges. There's no
2 question there's challenges. They are not
3 necessarily the owner of the vessels, nor are
4 their customers. These are chartered vessels. So
5 you're talking two times removed from the actual
6 vessel owner.

7 PRESIDING MEMBER GEESMAN: But you have
8 the same public health-related concerns with
9 regard to container shipping or cruise ships.

10 MR. MATTHEWSON: Yes. Yes. And those
11 requirements are also going to be required on
12 cruise vessels as well as container vessels, as
13 well.

14 PRESIDING MEMBER GEESMAN: And to the
15 extent that the pollution footprint from container
16 shipping, it looked to me several orders of
17 magnitude larger, is your land use conflict
18 concern several orders of magnitude larger as it
19 relates to container shipping.

20 MR. MATTHEWSON: Well, for public
21 health, yes. And we're dealing with that. We
22 just released a document, an EIR/EIS for a
23 container terminal. And we are addressing all of
24 the air quality issues with regards to that.

25 Let me just go back to that. I wanted

1 to talk just briefly about the facilities that we
2 are addressing right now. The first one, which
3 was mentioned earlier, and I'll let Dave Wright
4 talk to that in greater detail when he comes up,
5 that's the Pier 400 crude oil facility. But,
6 again, that's providing deep draft capabilities to
7 accommodate the VLCCs.

8 We're also looking at an opportunity to
9 reuse a Navy Reserve Center site on Terminal
10 Island. That's a 30-acre site that's being closed
11 under the federal RACT process; and we think
12 that's an opportunity site to accommodate crude
13 oil or product storage opportunities.

14 We've also been working, or we've
15 offered a potential solution to Valero to relocate
16 some of their tanks. These tanks are not within
17 the Port; they're just outside of the Port's
18 boundaries. But they are being impacted by a
19 public access project. So we have offered up an
20 opportunity site to them on Terminal Island and
21 they're looking at that site, as well as a couple
22 others right now.

23 And then we also have been approached by
24 Vopak. They've expressed a desire to look into a
25 potential expansion of that inland terminal site

1 within the Port. And we are listening to Vopak on
2 that one.

3 Again, this is the crude oil facility in
4 400, and I'll defer to Dave Wright later on.

5 Should the Pier 400 crude facility go
6 forward, though, that would provide more of a
7 balance on the Los Angeles side in the mix of
8 commodities that we handle. As this slide shows,
9 we are far and away a product-handling port. All
10 but 2 million barrels are products that are coming
11 through the Port in the last calendar year.

12 Long Beach, on the other hand, is the
13 crude oil port. Again, by far, most of their
14 products are coming through crude oil at their 121
15 berth.

16 We have also undertaken forecasting over
17 the years. And I think we're tracking well with
18 what you heard from your staff this morning with
19 regards to increase in water-borne deliveries of
20 crude oil. While less robust, we see again growth
21 in the need for water-borne petroleum product
22 throughput, as well.

23 Finally, I'd like to discuss some of the
24 issues and the challenges that we've been faced
25 with in addressing marine oil infrastructure

1 within the Port of Los Angeles.

2 And the first one is that over the last
3 several years there's been a tremendous demand
4 placed on us for the use of our Port properties.
5 And we have to find -- you know, it's tough to
6 balance those needs and demands with a finite
7 resource. So that's been a huge challenge over
8 the last several years.

9 Also, you know, there's a concern of
10 minimizing the tankage right on the waterfront.
11 We want to make sure that our assets are being used
12 to move cargo through the Port and increase that
13 velocity.

14 We recognize the need for surge tankage,
15 but to turn the tanks as quickly as possible to
16 serve the refineries. And to the credit of our
17 customers I think they recognize that and they're
18 looking to do that, as well. And, again, that's
19 been an issue that's been raised over the years
20 from the Coastal Commission, as well. They want
21 to make sure that long-term storage is not
22 primarily being used within the Port.

23 I touched on the risk management
24 planning issues and the need to segregate these
25 types of facilities from high density populations

1 and the fact that restricts or minimizes our
2 flexibility in accommodating some of these
3 facilities.

4 One other one which has really been
5 frustrating for us is the lack of long-range
6 planning being demonstrated by the industry over
7 the years in developing new terminals.

8 And a perfect example of this is our
9 development of Pier 400. That was a 500-acre
10 landfill that we started planning for in the mid
11 1980s. And our forecast at that time, as they
12 continue to show, a need for a crude oil receiving
13 facility.

14 And we went out and on several occasions
15 to talk with the major oil companies, every
16 refinery in the Basin, third-party terminal
17 companies. We also went to the producers of
18 crude. We had several discussions with the Saudis
19 and the Kuwaitis to stimulate interest in
20 developing a facility on 400.

21 But at that time they weren't looking at
22 the long-range needs to accommodate or to provide
23 the infrastructure. Their planning horizon was 12
24 to 18 months. I mean there was one major oil
25 company we sat down with, and they told us that it

1 was a 12- to 18-month planning horizon. And
2 that's what they're worried about.

3 And then finally, a significant
4 challenge is that we have no plans to create
5 additional fill anytime soon. Over the last 20
6 years we've grown the Port through major fills on
7 Pier 400 and Pier 300. That's not happening
8 anymore. It's a changed environment. We have to
9 be more efficient with our terminals, increase the
10 velocity. And for a variety of reasons, we don't
11 anticipate landfills being the answer to
12 accommodate additional cargo facilities.

13 So, these are some of the challenges and
14 the issues that we're faced with. We're
15 optimistic. We're encouraged by our discussions
16 that we're having with the proposer of the Pier
17 400 facility, as well as some of our existing
18 customers in working with us to address their
19 concerns for infrastructure needs as we move into
20 the future. So, we're optimistic and continue to
21 work with them.

22 And with that, that concludes my
23 presentation. I'd be happy to answer any
24 questions you might have.

25 PRESIDING MEMBER PFANNENSTIEL: Thank

1 you, Mr. Matthewson. Questions?

2 PRESIDING MEMBER GEESMAN: I wonder if
3 you could share with us how you do your
4 environmental documentation on any of these
5 petroleum infrastructure-related projects.

6 You're the CEQA lead agency on --

7 MR. MATTHEWSON: Yes, yes, we would be
8 the lead agency on this. So, we have gone
9 through, as I mentioned earlier, the lease of the
10 TraPEC (phonetic) document; and we wanted to make
11 sure that we're addressing all of the new issues
12 that have come up that ought to be included in the
13 document.

14 So we have an environmental staff, a
15 number of consultants that we work with in
16 developing the document.

17 PRESIDING MEMBER GEESMAN: So that's
18 done both inhouse and with consultants?

19 MR. MATTHEWSON: And depending if it's,
20 you know, with wharf facilities that's going to be
21 a joint CEQA and NEPA document. So we would
22 interact with the Corps of Engineers, as well.

23 PRESIDING MEMBER GEESMAN: We heard
24 earlier this morning, I'm not certain I've got the
25 name correct, but it's the Pier 400-related

1 Pacific marine facility, that the draft EIR was
2 expected at some point this fall?

3 MR. MATTHEWSON: We're hoping for that.
4 There's been a -- both L.A. and Long Beach are
5 making sure that we're doing these environmental
6 documents correctly. And it's taken us some time
7 to make sure we are addressing all the various
8 issues that have come up over the last years,
9 primarily with regards to air quality and public
10 health issues.

11 So the TraPEC document just went on the
12 street last week, or recently. Pacific Energy's
13 EIR, we're working on that now, so we're hopeful
14 that by the latter part of the year, in the fall,
15 that we'll have that on the street, as well.

16 PRESIDING MEMBER GEESMAN: I'm going to
17 have to say I don't know enough about that project
18 to have a view on its environmental impacts. And
19 certainly would not prejudge the decisions that
20 the Port will have to come to.

21 But if you had told us two years ago,
22 when we were down here for similar hearings, that
23 we'd still be some number of months away from
24 having a draft EIR, we would have been
25 flabbergasted, just completely flabbergasted.

1 And I think that there was an
2 unmistakable impression created by the last Mayor
3 that there wasn't a particular sensitivity to
4 shouldering any portion of the state's
5 transportation fuels-related burden; that
6 priorities were a lot more narrowly focused inside
7 the City of Los Angeles.

8 Frankly, the jury is still out on this
9 Administration, but I really do think that in
10 preparing the environmental documents you should
11 give some serious consideration to the overall
12 supply and demand situation that is so important
13 to meeting the rest of the state's clean fuels and
14 environmental justice objectives.

15 And hopefully our staff can be of
16 assistance to you in that regard.

17 MR. MATTHEWSON: And we appreciate that
18 offer.

19 PRESIDING MEMBER GEESMAN: Thank you.

20 MR. MATTHEWSON: Thank you.

21 PRESIDING MEMBER PFANNENSTIEL: And we
22 appreciate your coming to talk to us.

23 MR. MATTHEWSON: Thank you.

24 PRESIDING MEMBER PFANNENSTIEL: Thank
25 you. And thank you for letting us use your great

1 facilities.

2 I think next we have Dileep Sirur from
3 Baker and O'Brien.

4 (Pause.)

5 MR. SIRUR: Good afternoon,
6 Commissioners; good afternoon, participants. I'm
7 here today -- my name is Dileep Sirur and I'm with
8 Baker and O'Brien, which is an engineering
9 consulting firm in Dallas.

10 And what I'd like to do in the next few
11 minutes is to go over an update of a southern
12 California crude oil supply/demand balance that my
13 firm had done for Plains All American. We had
14 done that previous one about two years ago, and I
15 believe some of the Commissioners here had heard
16 it. I'd actually presented it in Sacramento.

17 And this new one that we have, just in a
18 nutshell, I think our conclusions haven't really
19 changed much even though two years have passed.
20 But I'll quickly go through all the -- what I'll
21 go through first is the assumptions that remain in
22 getting to our analysis, and then showing you the
23 results of the analysis, itself. And some
24 comments on the results of the analysis.

25 So, to get started here.

1 (Pause.)

2 MR. SIRUR: The first thing we'd assumed
3 -- we'd made several assumptions, and the first
4 assumption that I'm going to discuss is with
5 related to Alaskan nonslope or ANS crude, as we
6 call it here. And the reason for that is because
7 that's one of the main crude oils that is used in
8 California.

9 What we assumed there was that the
10 current production, which is about 780,000 barrels
11 a day, will decline at a rate of about 2.8 percent
12 a year in the next 15 years. And the way we got
13 that information we actually looked at the State
14 of Alaska's latest projection and kind of -- there
15 are two different divisions that look at it. It's
16 the natural resources and the Department of
17 Revenue look at it. And we kind of made a
18 combination of that, made a few judgment calls,
19 and came up with this forecast.

20 Then once we got that, once we got that
21 availability of Alaskan crude, we looked at where
22 it should go first before coming into California.
23 And our first assumption here, which is -- both of
24 these, I believe, are realistic.

25 We continued to provide the State of

1 Alaska what it needed to run its refineries
2 because they have no other source of crude. In
3 the same vein, a large amount of that oil goes to
4 the State of Washington. And those refineries
5 don't have the flexibility of the California
6 refineries and pretty much are, for a variety of
7 reasons, need to run ANS. So we kept the ANS that
8 they ran in the past relatively constant.

9 We used to have some ANS going to
10 Hawaii; there was about 40,000 or 50,000 barrels a
11 day. And that has disappeared, so we're not going
12 to include that in the future.

13 Now, after that we said that the balance
14 went to California. But here we did one little
15 adjustment. We did not kind of divide it fairly
16 equally between the north and the south. We kind
17 of made an assessment that the -- if you look at
18 the ANS crude oil going to California, that --
19 southern California, I'm sorry, that this
20 particular region has the ability and has
21 demonstrated -- I'll show you later -- that it can
22 be weaned away pretty much, significantly reduce
23 its use of ANS crude.

24 And this one other thing was, and this
25 came up last year, I think, as a question. ANWR,

1 which is the Alaskan Northwest Reserve crude --
2 Wildlife Reserve crud, I'm sorry, I won't go
3 through all those points, but because it's going
4 to be so far in the future and still hasn't been
5 approved, by the time it gets, if it does get
6 approved, and by the time it gets approved it'll
7 be irrelevant for southern California, because by
8 our projection southern California won't be using
9 any ANS crude.

10 Now I want to talk about California
11 crude. And I think we've had some, you know, a
12 significant amount of discussion on that earlier
13 today about the decline rate. And we have assumed
14 that it will decline in the next 15 years at about
15 3.5 percent a year, which is essentially the high
16 end of the rate that Gordon showed a little bit
17 earlier.

18 And our rationale was somewhat similar
19 to Gordon's. We looked at the last six years, two
20 years, three years, four years, five years, and
21 they all range between 3.3 and 3.8. And so we
22 thought 3.5 was appropriate. We used the same
23 percentage two years ago when we did our decline
24 assessment.

25 And the next thing we did is the areas

1 of Bakersfield and the Santa Maria refinery,
2 ConocoPhillips' Santa Maria refinery, those have
3 access to non other than California crude. So, as
4 we went into the future we made sure that they
5 were fully satisfied with their requirements with
6 California crude and pretty much kept them
7 constant.

8 And then after that the balance from
9 there we said would go to northern California and
10 southern California. And here, again, because
11 logistically it's a lot more difficult to get
12 marine imports into southern California, we felt
13 that as we go into the future more of the
14 California crude, declining California crude, as a
15 percentage, will end up in northern California
16 than it will in southern California, where in a
17 substitution logistically can be achieved a lot
18 more easily.

19 Now, coming to refinery runs, and here's
20 something which was discussed a little bit
21 earlier, we came up, based on our general
22 experience and some of the work that we've done in
23 the past, we came up with capacity creep which was
24 a little bit higher than the high end of the
25 Commission's draft. It was 1.25 percent a year.

1 And in addition to that, and we've done
2 this the last go-round, too. You know, we didn't
3 see any need to change it. We added 50,000
4 barrels a day of capacity in 2012.

5 Now, it's not that we've identified a
6 project that would come onstream in 2012. It's
7 just a recognition that some additional capacity
8 would be added during that general period. I
9 think the fairly recently, I believe it was
10 publicly said by Tesoro, who just bought the Shell
11 refinery, that they had -- their plan was to
12 increase the capacity of that by about 25,000
13 barrels a day. Again, there's nothing definitive.
14 Others have also kind of shown the same kind of
15 inclinations without, you know, fully defining it
16 or committing to it.

17 Now, the crude oil imports that we saw,
18 if you look at the historical imports that are
19 currently coming, dominated by the Middle East. A
20 lot of crude coming in from Latin America; small
21 amount coming from West Africa. And then there's
22 minimal amounts coming from the Pacific Rim and
23 Canada. And we'll talk about the future for
24 Canada in the next few slides.

25 And what we did for starters, we took

1 our imports for 06, which is history, and assumed
2 that mix would -- the base mix would continue into
3 the future. And then we made some assessments to
4 get the mix for the future imports.

5 And to do that, you know, what we did
6 was a little more complicated than this --
7 generally speaking our sense was -- and that
8 addressed quality -- our sense was that ANS would
9 be generally replaced by Middle Eastern crudes
10 because they're somewhat similar in quality.

11 California crudes would generally be
12 replaced by, again which tend to be heavy,
13 replaced by a combination of crudes from Latin
14 America, some heavier ones from West Africa, the
15 heavy Canadian crudes that would be coming in, and
16 heavier, the wide range of qualities that come in
17 from the Middle East.

18 And this incremental Canadian imports
19 which we say will be high TAN and TAN is a term
20 called total -- it's a naphthanic acid, really,
21 which creates a problem in most refineries. But
22 for California refineries there's no problem
23 because California crudes, themselves, have that
24 property. So these would fit in pretty well into
25 our system.

1 And this gateway project which was
2 supposed to be, which would be bringing this
3 crude, has been postponed. It is now starting in
4 2014, and piping the crude to port in north of
5 Vancouver. And then what the expectation is,
6 about 400,000 barrels a day will be shipped there.
7 About a quarter of that would go to California.
8 And about three quarters of it, or 300,000 barrels
9 a day would go to China.

10 I think one of the issues there is that
11 the Chinese had committed to it, but now are
12 backing off. And Enbridge (phonetic), who's kind
13 of the prime mover behind this line now has its
14 hands full with a variety of projects taking crude
15 from Canada to the lower 48. So, you know, it's a
16 possibility that this may not be available.

17 And finally, incremental West African
18 crudes will be available at about 160,000 barrels
19 a day in 2021.

20 Now, the next two slides are the
21 graphics that kind of -- graphics of the results
22 that come about after incorporating these various
23 assumptions.

24 First of all, this is Alaskan crude
25 production and disposition by region. And I won't

1 go through each piece of it here, but I think
2 what's one of the more conspicuous pieces is that
3 Pacific Northwest, which is Pac.NW, stays fairly
4 constant and continues to do so.

5 And then crudes to Alaska, ANS in
6 Alaska, that's smaller, but it also stays fairly
7 constant. And then crudes to California, to
8 northern California they drop and kind of end up
9 at zero around 2018. But southern California,
10 because the drop is faster, you see by 2015 we
11 don't have any ANS running in southern California.

12 And this is just, again I won't go
13 through this one, but it's just kind of shows the
14 information a little clearer. This is just the
15 one year of history; and the rest is forecast.
16 And it's exactly the same as the previous chart.
17 But it shows, if you just look at the very top and
18 bottom, focusing on southern California, you can
19 see how rapidly the use is dropping in southern
20 California.

21 Same kind of analysis for California
22 crude. Now, here again I think we've talked about
23 what we've assumed. And just as an aside, there's
24 about three data points, or four data points at
25 the very left, which at the very bottom you see a

1 red section at the bottom. That was the time when
2 California crude was being moved out to the Gulf
3 Coast by the old All American Pipeline which no
4 longer exists now.

5 If you look at central California, it's
6 flat. And you see northern California use
7 declining some. And southern California use
8 declining at an even faster rate.

9 And this is just an expansion of the
10 forecast part of that slide.

11 Now, combining all those things together
12 I put together a slide here which shows the
13 southern California refinery crude runs, taking
14 into account all the information -- all the charts
15 that we discussed a few minutes ago.

16 And this, I think, emphasizes how
17 imports, which started in 1997 at less than
18 200,000 barrels a day, are projected to go to 1.0
19 and 1.2 million barrels a day in the year 2021.
20 Or it's in 2006 they're -- I'm sorry, this is
21 total runs -- yeah, imports, 2006 they're about
22 500,000 barrels a day. And going all the way up,
23 over a million barrels a day -- 1.2 million
24 barrels a day in 2021. A dramatic increases in
25 imports being caused by --

1 (Pause.)

2 MR. SIRUR: Bear with me one second,
3 please. I think the factors, you've seen these
4 California crudes decline quite dramatically.
5 Alaskan crude declined very dramatically. And the
6 runs have been going up. And so the slack has to
7 be taken up with imports.

8 Now this shows the history and the
9 forecast for the composition of the imports. And
10 what's interesting here is that crudes from the
11 Middle East dominate the scene, and are closely
12 followed by crudes from Latin America, which is
13 really not surprising with some of the things we
14 heard earlier.

15 There's a small amount of other crudes
16 from West Africa and Canada which will be playing
17 a greater part in the future, we think. Pacific
18 Rim, really is -- I think there's very little of
19 it coming now, and it's probably going to be, you
20 know, either zero or between zero and 5000 barrels
21 a day. It's going to be insignificant.

22 Now, just I want to talk about the, just
23 the projection part of that slide, which I think
24 dramatizes the increase in Middle East crudes.
25 And you can see that blue line going up all the

1 way to well over 300,000 barrels a day.

2 And, again, I think those are the crudes
3 that lend themselves clearly to being brought in
4 by VLCCs. And then the issues that are raised if
5 you don't have a capability of, you know, bringing
6 them straight into the berth, kind of come into
7 being.

8 PRESIDING MEMBER BOYD: Excuse me. What
9 kind of assurances do we have of reliability of
10 being able to get that Middle Eastern crude based
11 on the geopolitical issues we tend to see and face
12 in that arena?

13 MR. SIRUR: Well, I think, you know,
14 again I may be a bit of an optimist on that, but I
15 mean if you look at where they're going to come
16 from, Saudi Arabia is the big area it's going to
17 come from. Kuwait is a big supplier. Now, of
18 course, one of the biggest suppliers is Iraq,
19 which is certainly something that could create
20 problems.

21 But having said that, I think Saudi
22 Arabia has additional 2 million barrels a day of
23 capacity and claim they can generate more capacity
24 if there's some cutbacks in other regions. I mean
25 I'm not belittling the issue; I think we're all

1 concerned about that. How to predict it is going
2 to be a little bit difficult. But I think it'll
3 be a long period before we get into a situation
4 where, for example, we lose substantial amount of
5 Kuwaiti and Saudi crude. But it is a major
6 concern; it's a good point.

7 I think I talked a little bit earlier
8 about how southern California is going to wean
9 itself away from ANS crude. And this chart tends
10 to at least directionally show that. It shows our
11 estimates of the history of ANS crude runs by
12 three big users -- two big users and then a
13 smattering of others put together. It is bp, the
14 L.A. refinery, bp and bp Carson, then we should
15 have got -- that's Chevron El Segundo, not Chevron
16 Texaco anymore.

17 But if you're just starting by looking
18 at bp, you can see that they ran 225,000 barrels a
19 day in 1996. And that's been decimated to, you
20 know, less than 150-, it's about 120,000 barrels a
21 day, you know, within -- in 1997 they're running
22 at 2-thousand-6, they're running the low numbers,
23 so in ten years it's been almost down by half.

24 Now, with respect to Chevron in El
25 Segundo, they were running about 80,000 barrels a

1 day in 1997. And by 2000 they were running
2 nothing. And they don't run any ANS anymore. My
3 understanding is they don't intend to.

4 So, having shown you all those charts,
5 I'd like to kind of conclude this presentation
6 with a few quick observations. And also show you
7 a sensitivity chart that I've drawn where I have
8 reduced the California decline rate and the creep,
9 refinery creep to a level which represents about
10 the average of what the Commission had used in its
11 draft.

12 But, here's where we are with having
13 gone through our analysis here. By the end of
14 this forecast period for southern California,
15 imports are going to be more than 1 million
16 barrels a day. Almost all of them, 90 percent of
17 them -- they're going to represent 90 percent of
18 the total crude that's run. And about half a
19 million barrels a day is what it was -- you know,
20 what it is today. So, that's a huge difference.

21 The Middle East is today, and will
22 continue to be the primary source for this
23 incremental crude imports.

24 I think we have about almost 600,000
25 barrels a day or half of crude imports by the end

1 of the time period.

2 Canadian imports, which we say will
3 start in 2014, will be about 100,000 barrels a
4 day, but, you know, that may or may not happen
5 depending on the situation in Canada with respect
6 to building the line. And that slack will have to
7 be taken up, I believe, by either crudes from --
8 more crude from the Pacific Rim -- I'm sorry, more
9 crude from Latin America or from Western Africa.

10 And then Latin America, of course,
11 continues to be a strong source of imports And
12 there won't be anything from the Pacific Rim to
13 speak of.

14 PRESIDING MEMBER GEESMAN: Where in
15 Latin America do you see the gain coming from?

16 MR. SIRUR: The gain, at this point, I
17 think I'm seeing -- we've already seen some,
18 there's going to be some gain from Brazil. Brazil
19 is making an interesting crude oil called marlin.
20 It's about 20, 18 API, relatively low sulfur,
21 fairly high in acid. And they are making efforts
22 to produce significant quantities of that.

23 And one of the southern California
24 refiners brought in -- and I think one or two of
25 them totally brought in about 50,000, 60,000

1 barrels a day recently. Those are the places I
2 think you'll have to seek them out, in Latin
3 America.

4 Because Ecuador, you know, the potential
5 for increased production may be limited. And if
6 you look at -- Argentina is another possibility.
7 Argentina has been supplying crude to the west
8 coast. And Mexico, again a decent crude, but
9 their production is having some difficulties right
10 now. But Brazil, I think, will be --

11 PRESIDING MEMBER GEESMAN: Do you see
12 decline in Venezuela?

13 MR. SIRUR: I would see some decline in
14 Venezuela. And I think that decline in Venezuela
15 for the Gulf Coast is really going to be made up
16 by this Canadian crude that's finding its way
17 slowly down to the Gulf. A combination of the
18 decline in Venezuela and the kind of hostile
19 environment that their leader's creating, I think,
20 will accelerate that effort.

21 And one last point here that the use of
22 ANS will have declined steadily and be eliminated
23 by 2015, which you saw on those graphs.

24 Now, bp is really the dominant user for
25 that crude. It runs over 85 percent of it. And I

1 mean there's several points here, there's several
2 little -- several points here with bp. Their
3 share of Alaskan production has gone down.
4 They're not a major future player in Alaskan oil
5 exploration.

6 Then the calcined coke business in both
7 the Pacific Northwest and the Los Angeles area
8 location, but my sense is that the southern
9 California coke business may not be as strategic.
10 And as you take away Alaskan crude and add other
11 crudes, it's difficult to make calcined coke. So
12 they might choose just to get out of it there and
13 focus it in the Pacific Northwest where they have
14 a much more sophisticated integrated system.

15 PRESIDING MEMBER GEESMAN: Can I ask if
16 that would undercut their ability to provide
17 petroleum coke col the proposed electric
18 generating facility --

19 MR. SIRUR: They would be able to
20 provide the petroleum coke because they will be
21 producing all that petroleum coke. The calcinable
22 coke is really -- and calcined coke is a coke that
23 goes into making electrodes of the aluminum
24 industry.

25 So, what would happen, Commissioner,

1 this -- as you put in more Middle Eastern crude,
2 for example, and take out Alaskan, the quality of
3 the coke is such that it won't pass the test for
4 anoid grade, as they call it, so a lot will go
5 into this fuel grade coke.

6 And there's not much left then. The
7 others, I believe, -- other refiners who now use a
8 small quantity of the -- they do can substitute
9 for it easily.

10 Now, this is just a repeat of that chart
11 I showed earlier. It's the incremental imports
12 into southern California for the period 2007 to
13 2021. And this was with our assumption of, you
14 know, 1.25 percent capacity creep, and with 3.5
15 percent California decline.

16 What we did was, you know, we looked at
17 your draft, looked at the Commission's draft
18 report; took an average of the high and the low.
19 And if you look here, this total imports here are
20 about I think -- I'm sorry, this is -- sorry, this
21 is our original one. And if you look here, the
22 total imports were about 670,000 barrels a day.

23 Now if we switched and went to a
24 sensitivity case which you ran, which showed about
25 2.84 percent a year decline, and about .70 percent

1 a year refinery capacity creep, the combination of
2 that when we ran the case, the 2021 imports went
3 down to about 550,000 barrels a day. About
4 120,000 barrel-a-day difference.

5 We still kept in there the incremental
6 capacity of 40,000 barrels a day that comes in at
7 2012. But we used exactly the same techniques for
8 distribution as I talked about here.

9 So, just to summarize, this concludes my
10 presentation, so just to summarize, I think we
11 have been consistently seeing here the need for --
12 I mean this tremendous incremental need for
13 imports. And along with that goes need for
14 facilities to be able to effectively take in these
15 imports, crude imports.

16 I'll be happy to answer any questions.
17 Comments.

18 PRESIDING MEMBER PFANNENSTIEL: Thank
19 you, Mr. Sirur, very very useful. Questions from
20 the dais? Thank you very much.

21 MR. SIRUR: Thank you.

22 PRESIDING MEMBER PFANNENSTIEL: Now Joe
23 Sparano.

24 MR. SPARANO: I'd rather stand here and
25 you can look at the monitor and hopefully we can

1 communicate. I don't know whether members of the
2 audience noticed, but -- I should start by saying
3 good afternoon and how are you and I'll hurry up.

4 I don't know if members of the audience
5 noticed, but I'm pleased today to be part of the
6 five Js. We're a new group. We've got Jim and
7 Jackie and John and Jeff. And now Joe.

8 (Laughter.)

9 MR. SPARANO: So, welcome to our little
10 show. And on that light note I'll switch.

11 I'd like to focus on energy supplies and
12 infrastructure requirements. And I just want to
13 touch for a moment on a couple of comments that
14 were made earlier. Vehicle efficiency is
15 something that our industry supports; efficiency
16 improvements. So we are hopeful that there will
17 be efficiency improvements as I think the charts
18 showed quite well.

19 The history, at least, is that as
20 efficiency improves vehicle miles traveled
21 increase rather than decrease. And I guess if you
22 sell gasoline that's a good thing. And if you'd
23 like to see it disappear it's not such a very good
24 thing.

25 But on a factual basis there is support.

1 And our members are investing quite a bit of
2 money, or trying to, despite the fact that we are
3 faced with a notion in the State of California
4 that we should move away from petroleum-based
5 products in a very large way. And we are fully
6 behind and constructively engaged in trying to
7 make AB-32 and the low carbon fuel standard
8 successful. And we're working hard at that.

9 I just wanted to make those comments --

10 PRESIDING MEMBER GEESMAN: Does your
11 industry have a position on any of the various
12 CAFE proposals currently being debated in
13 Congress?

14 MR. SPARANO: We don't take positions on
15 federal issues, Commissioner Geesman. I think
16 I'll reinforce what I said. We are not opposed to
17 improvements and increase in efficiency standards
18 for automobiles.

19 PRESIDING MEMBER GEESMAN: So, if you're
20 focused on state standards or state policy, I
21 presume you'd be opposed to federal preemption of
22 California's efforts to set standards.

23 MR. SPARANO: Well, that's a nice trap
24 and I'm not going to jump in it.

25 (Laughter.)

1 MR. SPARANO: I think you got to look at
2 the issues more directly than that swap you just
3 made, and whether the state has the right or not
4 is the preemption issue. It's not our deal. But
5 we support, again, increases in vehicle mileage
6 efficiency.

7 Also want to touch on one other subject
8 before I jump into the meat of this, and that is I
9 thought I heard the representative from the Port
10 of Los Angeles state clearly, and I think I've got
11 the quote, "we are a container port." I think I
12 heard that, Commissioner Geesman. You questioned
13 right off the bat some of the ensuing comments
14 that were made.

15 And then I heard that there's a lack of
16 long-range planning in the petroleum industry.
17 While this may sound defensive, I don't mean it to
18 be, it's reality. We work on 10-, 15-, 20-, 30-
19 year timelines. If any industry I know plans for
20 the long haul, it's us.

21 We're even planning on and developing
22 and deploying alternative and renewable fuels at
23 rates greater than almost any other segment of the
24 United States' business community or industry.
25 And certainly faster than government.

1 So, the idea that we may not be planning
2 for terminals, I think is, on its face, not
3 accurate. But more than that, I can see where our
4 members who don't share their plans with me, would
5 be concerned about jumping into something. You'll
6 hear from Dave Wright. He's going into year four
7 just to get his IER approved -- EIR approved, and
8 that's not counting all the years of project
9 development.

10 The Port of Los Angeles has made it very
11 clear that they are not a welcoming host for
12 petroleum facilities. And I think this is germane
13 here because the members of the Commission, I
14 think, have a huge challenge ahead of you trying
15 to fit what your own staff has said, what I'll
16 share with you and the activities that the ports
17 are undertaking, and make it all result in
18 affordable, abundant supplies for California
19 consumers. It's a challenge, and we'll work with
20 you and do our best to help make that happen.

21 But let's switch to the next slide,
22 please. Energy supplies and import infrastructure
23 are just absolutely key for the future health of
24 the economy. I think your own staff report
25 reinforces that.

1 But I'll take it a step further. State
2 government, and I hope the CEC will take the lead,
3 is going to have to clearly define how public
4 ports deal with the issue. I know you can't make
5 the ports do one thing or another, but I'm hopeful
6 that, as I think Gordon mentioned earlier in one
7 of his recommendations, that the CEC has a very
8 strong role in interacting with the permitting,
9 with projects' approval processes, whether or not
10 we will have enough terminal capacity, storage
11 space, marine berths to bring in the oil that your
12 own study says will be needed.

13 I happen to agree with it. But those
14 numbers are the Energy Commission's. So I think
15 it's a really important issue. It's the over-
16 arching need, from my perspective.

17 And now I'd like to look at some facts.
18 Go ahead, please. We agree that the demand for
19 transportation fuels is outpacing supply. And I
20 think I mentioned earlier today even with much
21 higher prices, 2006 versus 05, was relatively flat
22 for gasoline sales and purchases. And 2007 about
23 the same. So we're not seeing that elasticity.
24 We're already dependent heavily on water-borne
25 deliveries, both for crude oil and products.

1 Marine infrastructure is at choke-point
2 because we don't have any pipelines that come into
3 California. And I'll show a couple of quick
4 graphics later. No crude, no product. It's
5 either by water; or if it's ethanol, it's by tank
6 car and a railroad unit train. So that sets up a
7 challenge.

8 And then there is another challenge that
9 we have to deal with and that's local and regional
10 congestion and air quality issues and community
11 issues that have to be dealt with, and we need to
12 have balance to deal with them to insure that the
13 quality of life in the communities is not impaired
14 at the same time we don't wreck the economy.

15 So those are some of the things that are
16 near and dear to us. And permitting issues, I
17 couldn't leave that off. It's just a real
18 challenge for anyone who wants to build anything
19 in California to get a permit.

20 And I perceive, having been here in this
21 business acquiring permits over a 20-year period,
22 and supporting folks who are trying, we've
23 ratcheted up that challenge with the issue of AB-
24 32 and greenhouse gas mitigation.

25 I don't know how it's going to turn out.

1 I'm hopeful that the folks involved will be able
2 to come to some agreement that will allow those
3 projects to move forward.

4 Next, please. Just a quick view, and
5 you've seen some of this. We don't have near as
6 many refineries as we used to have. Those
7 refineries produce about as much gasoline every
8 day as is used in the state, and not near enough
9 to supply Arizona and Nevada, if you chose to cut
10 it up that way.

11 It's about 15- to 16 billion gallons a
12 year of gasoline; 3.5 billion gallons a year of
13 diesel; and another 1.8 billion gallons a year or
14 so of jet fuel. So, we've got a lot of material
15 that needs to be moved around. The demand is up
16 significantly, as was mentioned earlier.

17 We're already importing and I don't know
18 if there's a new number, Gordon, 3.5 was
19 associated with the 2005 IEPR. It could be
20 larger. I just don't know that at this point.
21 But certainly a number to keep an eye on, because
22 it's 1.2 billion gallons a year.

23 And finally, your own quote, which I
24 think is a very very wise one, and right on point,
25 we're just not keeping up with our fuel

1 infrastructure. Whether it's conventional,
2 transportation fuels in the form of diesel,
3 gasoline and jet, or whether it's the fuels of the
4 future, whatever they may be, we are really
5 challenged by the fact that the infrastructure to
6 move those materials around is not adequate at
7 this point. It's nonexistent virtually for the
8 new fuels. And by your own words, it's a
9 challenge for the conventional fuels.

10 Go ahead, please. Where's that bring
11 us? Based on your own forecast we've got a
12 challenge that may be reduced, may be, by
13 conservation, higher fuel efficiency standards, by
14 alternative fuels. But it depends on a lot of
15 factors, laws, regulations; where consumers
16 actually go when it comes to driving preferences,
17 vehicles, how demand shakes out, what the prices
18 will be, how international geopolitical activities
19 influence that, as the Commissioner brought up in
20 earlier discussions.

21 What is the state's economic and
22 population growth going to look like? I know you
23 have forecasts and I know they're carefully done.
24 We already have a lot of people and it just seems
25 like, as Elizabeth Warren said earlier, they're

1 more and more. And we're pushing 40 million now.

2 So, a point I want to make, and I think
3 you have made this point better than I will make
4 it, in your own report, transportation fuels --
5 should the demand actually go down and go down
6 significantly for gasoline and diesel and jet,
7 that will help -- I don't know if it's a help, but
8 that will aid in balancing the need for additional
9 imports of clean fuels.

10 But I don't think it's going to affect
11 crude because crude is really based on production
12 decline. And as Dileep just showed, in Alaska
13 it's dropping like a rock. And there doesn't
14 appear to be a great deal of support yet for ANWR,
15 which is ten years away even if the support
16 materializes.

17 And in California you've used some
18 substantial but lower decline rates than were used
19 in the 2005 IEPR. With an expectation, I guess,
20 that price will engender more supply. And that's
21 a good thing. But even with that, we're still
22 looking at a great deal of crude imports.

23 Why is that? Next slide, please. Based
24 on your midpoint of distillation capacity growth -
25 - I hate being called a creep, so we'll call it

1 distillation capacity growth, this is a 2005 IEPR.
2 When I did this we didn't have the 2007 draft
3 report. And although I've read it twice, there
4 just wasn't enough time to put those numbers in
5 here.

6 But the results are the same. There's a
7 significant decline in California crude
8 production. And based on that decline there are
9 going to be significant imports required. And I
10 won't bore you with the numbers. You've heard
11 them from two or three different people. But
12 southern California is slated for 60 percent or so
13 of those imports.

14 Next, please. This is my favorite chart
15 because I think it just so visually depicts the
16 challenge we all face in a variety of scenarios
17 trying to insure that California consumers have
18 enough product to move themselves around; that our
19 economy has enough energy to continue stimulating
20 and moving its growth.

21 And with the import issue laid out very
22 clearly here, and again this is from the 2005
23 IEPR, it doesn't include jet fuel. And I think if
24 jet isn't made in a California refinery, it's
25 getting here on a ship. Not another way.

1 And if the aviation miles flown
2 increases and that travel increases, jet will
3 become a bigger and bigger challenge. But it's
4 still a big issue whether the Pavley Bill, which
5 is demand with greenhouse gas regulations, the
6 lower level, at 2 billion gallons, or whether it's
7 4.6 billion additional gallons, it's a lot of
8 ships.

9 And let me get into that.

10 PRESIDING MEMBER GEESMAN: Let me ask
11 you on --

12 MR. SPARANO: Yes, sir.

13 PRESIDING MEMBER GEESMAN: -- jet fuel,
14 that's a nationally, and presumably
15 internationally, fungible fuel, is it not?

16 MR. SPARANO: Bonded or --

17 PRESIDING MEMBER GEESMAN: Isn't that --

18 MR. SPARANO: -- yeah, there's some
19 issues, but yes, the answer's yes.

20 PRESIDING MEMBER GEESMAN: Does that
21 make it easier or more likely that it will be an
22 import than CARB gasoline or CARB diesel?

23 MR. SPARANO: John, it's easier to make
24 a barrel of jet. You're taking the kerosene
25 material; we don't even make naphtha-based jet

1 anymore. Used to be able to make jet from the end
2 cut of gasoline. Now it's pretty much kerosene-
3 based jet which is distillate. It's not hard to
4 make. You just have to insure that some of the
5 properties are well done.

6 And, of course, we all fly. Nobody
7 wants water in the jet. So that's, I mean that's
8 almost a key target in any operation.

9 But I think folks around the world have
10 refined, not to pun, refined the process so that
11 jet is made well and it is available. But most of
12 the stuff we don't have enough of comes here, if
13 not all of it, by tanker.

14 I don't know the growth rates for LAX,
15 but I do know that Nevada, Las Vegas in
16 particular, and Phoenix are both forecasting
17 themselves to be the two fastest growing
18 communities in the nation.

19 I was with the Governor of Arizona two
20 weeks ago and she was all over that. That's a
21 source of pride and a source of concern. Their
22 dynamics for fuel supply are not as good as
23 California's, based on where they are now.

24 PRESIDING MEMBER GEESMAN: Yeah, I don't
25 know if we have the runway or terminal capacity in

1 California to sustain the fuel projections that
2 we've made for jet, but I think it was a weak spot
3 in our 2005 analysis. And I think we may have
4 perpetuated a similar problem in the 2007. I
5 think it does bear quite a bit more scrutiny.

6 MR. SPARANO: Commissioner.

7 ASSOCIATE MEMBER BYRON: Mr. Sparano, on
8 that previous slide, I just can't see the timeline
9 on that. What's that go out to?

10 MR. SPARANO: Oh, I'm sorry, I don't
11 know how that -- it goes from 2003 to 2025. It
12 matches what you have in the 05 IEPR, and now it's
13 30, so the changes are -- the point is exactly the
14 same, and that's the timeline.

15 Before I go into the -- let's go to the
16 next slide, please. I want to just touch on
17 capacity. This is a major issue, from my
18 perspective. And it's major because port policies
19 are not driving us toward building those red
20 portions of those lines. Not.

21 In fact, port policies thus far have not
22 allowed, or at least have not supported the blue
23 portion of the line, which is Wright's business,
24 and any others who want to try to add to capacity
25 to run a good business and to support the

1 importation of crude or products.

2 PRESIDING MEMBER GEESMAN: What about
3 Coastal Commission policy?

4 MR. SPARANO: I haven't seen as much.
5 You know, I think their responsibility with like
6 State Lands is with the lands, and the port
7 doesn't own the land, I think the State Lands
8 Commission is responsible for the land.

9 I don't perceive, Commissioner, although
10 I could be wrong and under-informed, I don't
11 perceive that either State Lands or the Coastal
12 Commission has interceded in a way that would have
13 negatively impacted the movement of the current
14 projects, which are the blue line at the bottom,
15 up to 2 million barrels. And those projects that
16 will be needed out into the future, as Gordon
17 described, certainly after 2015.

18 In my perspective, 2015 is based on
19 things that are underway, getting done in a
20 reasonable amount of time. If that doesn't
21 happen, you can change that expectation.

22 PRESIDING MEMBER GEESMAN: The gentleman
23 from the Port of Los Angeles, I think, suggested
24 that it was Coastal Commission policies, pushing
25 them to get storage away from the water that

1 created a barrier to increased storage.

2 And I know in the Coastal Act there is a
3 concept of whether a facility is coastal zone
4 dependent, or needs to be there on the coast. I
5 don't know how that term would apply to petroleum-
6 related storage.

7 MR. SPARANO: If I answered more I would
8 be guessing, and I won't do that.

9 PRESIDING MEMBER GEESMAN: I would
10 encourage you to look into it --

11 MR. SPARANO: I will.

12 PRESIDING MEMBER GEESMAN: -- and share
13 your comments with us on the record.

14 MR. SPARANO: Um-hum, I will do that. I
15 do know what some of the facilities that were
16 references are in the way of greenspace. And so
17 I'm not sure how that relates to having tanks too
18 near the water. And I don't know what the
19 criteria may be for how near is near.

20 But I do know it's been made very clear
21 to all of us again today what the Port policies
22 are. And they are geared toward more container
23 ships and less bulk storage.

24 PRESIDING MEMBER GEESMAN: And I have to
25 say, as you know my experience is financial, and

1 an enterprise fund, and an enterprise within
2 government is going to be driven by that revenue
3 objective. It's supposed to be driven by the
4 revenue objective.

5 MR. SPARANO: And of all people, would I
6 stand here and say the free market shouldn't work.
7 It should. The issue here is the balance with
8 recognized needs and priorities of government at
9 the state level, and whether or not the Port's
10 fulfilling their fiduciary, as well as their moral
11 responsibility to the folks who live in the Port,
12 whether they can, in effect, set state energy
13 policy by their policies.

14 I've got that in here somewhere; I'll be
15 able to skip it when I get there.

16 PRESIDING MEMBER BOYD: -- kind of
17 stayed out of this issue because we've been living
18 it so long, but Commissioner Geesman broached this
19 on a couple of occasions.

20 But when the gentleman from the Port
21 made his presentation I was immediately reminded,
22 as obviously was Commissioner Geesman, of the
23 first time we heard from the Port. And that first
24 time was based on what I recall that PIER 400 was
25 going in the direction of container port, because

1 you, the industry, not you personally, weren't
2 engaged in this long-range planning.

3 Now he brought up the subject of long-
4 range plan lacking again today. And you countered
5 that with regard to the industry overall what it
6 does. But at that time that was kind of part of
7 the issue for why not more thought had been given
8 to developments in the Port.

9 And I was conflicted by the fact, going
10 all the way back to the mid 90s, and the advent of
11 cleaner burning gasoline, the oil industry of
12 California, when we worried about there being
13 sufficient supplies of gasoline for the citizens
14 of California and the economy, based on the fact
15 you couldn't quite make as much cleaner burning
16 gasoline as you could old standard gasoline, we
17 were pretty well assured by the industry that,
18 don't worry, it's a world market, we'll import all
19 you need.

20 So, I was troubled a few years ago by
21 the fact that the Port said you all, your
22 industry, wasn't engaging with them in this long-
23 range planning.

24 Now, I didn't make any of these comments
25 earlier because the Port, itself, had pretty well

1 indicated that Pier 400 is now being planned as a
2 facility for the import of fuels.

3 So I remain here hopeful and conflicted.
4 And then the tank issue has been one of Port
5 community wanting to green up their waterfronts.
6 And thus, move the tanks. More than it is any
7 environmental issue or Coastal Commission issue,
8 or what-have-you.

9 So, we, as an agency, still wrestle with
10 a lot of these question marks. And I just picked
11 your presentation, Joe, to make these comments.

12 MR. SPARANO: That's good, because I was
13 hoping someone would.

14 PRESIDING MEMBER BOYD: You didn't --

15 MR. SPARANO: Something for the --

16 PRESIDING MEMBER BOYD: We didn't
17 rehearse this now.

18 MR. SPARANO: No, no. I wish I had a
19 slide for it. I'm embarrassing myself for not
20 making that prepared.

21 What I showed the Commission is a table
22 that's been put together by one of our members
23 who's being asked to move their facility out of
24 the Port of Los Angeles, even though it isn't
25 technically in the Port.

1 This shows 8.5 million barrels of
2 facilities that, for one reason or another, have
3 moved out of the Port of L.A. in the last 25
4 years. Now, there's 3.2 million barrels of
5 storage left roughly. And one of them, Valero, is
6 being asked to move. Petrolane has had, I think,
7 Amerigas issues with its pipeline, which has an
8 effect on its business.

9 WestPac has, I guess, been advised that
10 they are moving, and not relocated. Their
11 business will end and their 200,000 or 300,000
12 barrels of tankage that was showed on the
13 schematic. This has been a long-standing activity
14 to diminish the amount of bulk storage in the Port
15 of Los Angeles.

16 And some of our members are really
17 fortunate, Commissioner, because they have their
18 own facilities and they don't have to play that
19 game. They are able to do their own long-range
20 planning and insure that based on their crude runs
21 they have enough storage capacity.

22 The other issue is I'm trying to
23 remember what Mr. Matthewson said about the timing
24 of those discussions; you mentioned mid 90s --

25 PRESIDING MEMBER GEESMAN: He said mid

1 80s.

2 MR. SPARANO: Mid 80s. The industry's
3 worst two periods refining were 80s and 90s.
4 Where the kind of earnings that, if they were
5 available, were under a nickel a gallon. They
6 were often negative.

7 And one does not plan for gross
8 increases in movement of material when one is
9 confronted with a negative earning business unit.

10 So, just some thoughts to respond,
11 Commissioners, to your very good observations.

12 PRESIDING MEMBER GEESMAN: Yeah, I guess
13 I would add to that, though, that a great state,
14 one that is ostensibly the eighth largest economy
15 in the world, does not allow that type of multi-
16 decade planning process to be either conducted
17 solely inside industry, or to have its critical
18 policy decisions made by a revenue-focused and
19 revenue-obsessed Port district.

20 The interests are just too broad and
21 have too many competing concerns at stake not to
22 be made at the state level. And I think that
23 we've been lax in observing that.

24 MR. SPARANO: Let me zip to the end,
25 because your great questions are taking more time

1 than I should have been allocated.

2 This is just another way to look at more
3 crude imports. Go to the next slide, please. Why
4 is that important? Well, there aren't any
5 pipelines. This schematic is great; it shows very
6 clearly that we are stuck, for better or worse,
7 with moving crude in here high water, period.

8 Next slide. A similar view of the
9 situation for product imports. And they, in the
10 high forecast, could be really extraordinary. And
11 I'll show you in just a moment a little schematic
12 on ships that it will take. But if you go with
13 that perspective on imports, and look at the next
14 slide, here's products. There's three lines in
15 California, they're all going the wrong direction.
16 Reno, Vegas and Phoenix. No pipelines in for
17 products.

18 It really is a challenge. And I think
19 we haven't done a very good job of really
20 explaining to the public and the media and even
21 some of the regulatory agencies why that creates
22 such an enormous hurdle for quick response. But
23 it does.

24 PRESIDING MEMBER BOYD: You're not
25 alone. That looks like that could be a chart,

1 with a few changes, of the natural gas flow in
2 California. When we talk about natural gas from
3 the west, we run into the same dilemma.

4 MR. SPARANO: Right, yes, sir.

5 PRESIDING MEMBER BOYD: Water-borne.

6 MR. SPARANO: Next slide, please. So,
7 what does that mean? Where do you get a little
8 bit different look on the left for the audience,
9 and I guess on the monitor, as well. And I just
10 did this not with any idea that that's the right
11 size, ship size. You could use 189,000 tons and
12 it would be 1.5 barrels of crude delivered.

13 But we're looking, based on your
14 forecast from the 2005 IEPR, to be careful, ten
15 more crude ships a month and 30 to 35 additional
16 gasoline and diesel ships because they're much
17 smaller. I'd use 300,000 barrel lot sizes. That
18 may be too high, which means more vessels.

19 So, just to give you a sense of the
20 challenge we will face as an industry to supply,
21 and all of us will face, you in particular at the
22 Commission, in crafting policy to insure that
23 consumers have enough supply.

24 And we've got these EIRs, not all of
25 which, to be fair, are marine facilities. But

1 there's a lot of backlog, a lot of activity, and
2 I'm sure the staff is working hard, but there's a
3 lot of activity that needs to be undertaken to get
4 through this.

5 Last slide -- the next-to-the-last
6 slide. This is yours. I love it. It's a
7 terrific depiction of why the west really is faced
8 with challenges as an energy island. And the only
9 thing I want to draw your attention to is the
10 wording on the lower left-hand side.

11 Those are nominal travel days, which
12 exacerbate problems when there's a shortage,
13 whether it's crude short, whether because of
14 weather, or geopolitical issues, whether it's
15 product short because of some instate or even out-
16 of-state, it's a long haul from just about
17 anywhere. And when it's gasoline it's even longer
18 because there aren't that many refiners who have
19 invested the kind of money that our California
20 refiners invested to make cleaner burning
21 gasoline.

22 I'm trying to wrap it -- I will wrap it
23 up. This is the last slide coming up. Some
24 conclusions. There is a clean air action plan.
25 We applaud the ports for having one, and for

1 trying to make that situation better. Our members
2 are prepared and are already trying to engage
3 constructively to work with them. Unfortunately,
4 we're not allowed to sit on the task force that
5 exists to try to implement the plan. And we're
6 still working on it; we don't give up easily. But
7 thus far we've been excluded specifically from
8 trying to contribute there.

9 But we do support that need to address
10 air quality impacts. We think that one of the
11 issues everyone's going to face is every time we
12 try to enhance the situation with technology
13 they're going to have to be deployed rapidly.
14 They're going to have to be developed. There's
15 going to be a lot of funding involved and perhaps
16 a lot of state support to make sure that we get
17 that done right.

18 Cost effectiveness is a big big issue.
19 Most of us can probably solve the problems of the
20 world with unlimited financial supply; it just
21 doesn't work that way.

22 Legal and jurisdictional authority. We
23 believe, as I showed on an earlier slide, that the
24 state really needs to have a role here. Not to
25 countermand what's happening in the ports, but to

1 insure that port policies are consistent with
2 state energy policy. The stakes are too large for
3 that.

4 And finally, the ports really are unique
5 and important in the context of how this part of
6 the country runs for its energy supplies versus
7 the Midwest as you saw in the earlier product and
8 crude charts, there are lines; it looks like
9 spaghetti. There are going to be more crude lines
10 because there are seven different lines that have
11 been announced either under construction or
12 already converted in terms of switching the flow;
13 or to be constructed from Canada into the Midwest
14 and down to the Gulf Coast. And so that will get
15 better in the Midwest. We don't have that luxury
16 here.

17 So we still maintain the position that
18 it would be really good to continue using, and
19 even growing, cleaner burning fuels of a
20 conventional nature. And most certainly, because
21 our members are invested in and will be big
22 investors in the future in any and all alternative
23 renewable fuels that meet a few criteria,
24 scientifically sound, technically feasible, cost
25 effective. They're really important.

1 I thank you for your time.

2 PRESIDING MEMBER PFANNENSTIEL: Thank
3 you, Joe. Our next speaker is Martin Eskijian --
4 I hope I pronounced that somewhere near
5 correctly -- from the State Lands Commission.

6 (Pause.)

7 MR. ESKIJIAN: Okay, thank you, Madam
8 Chair, and I'm an M, not a J, so I'm going to be
9 more formal and say good afternoon, Commissioners
10 and ladies and gentlemen, and those of you that
11 stayed. Thank you for staying; I hope there's
12 something in what I say that finds value to you
13 and you're going to say, I'm glad I stayed.

14 I promise not to show any bar graphs, no
15 curves, just some engineering information here. I
16 sometimes play professor, so if I get in my
17 professor mode, just raise your hand and say,
18 don't do that here. There's not going to be a
19 quiz, but I just may ask you some questions.

20 Marine facilities division, State Lands
21 Commission. Maybe most of you are already
22 familiar with the 1990 Lemberg Keene Seestrang
23 Act. I'm not going to repeat it, but it basically
24 says that marine facilities division which was
25 formed as a result of this act is responsible for

1 developing performance standards for marine oil
2 terminals in the great State of California.

3 And also we should provide the best
4 achievable protection we can to the health, safety
5 and the environment. That's our mandate.

6 The project that I've been involved in
7 for the past nine years, that's nine years of my
8 life and a lot of grey hair, has been MOTEMS. And
9 the reason I'm here today to speak -- kind of got
10 my blood pressure up with the second paragraph
11 here, I think it's wonderful that the Energy
12 Commission is going to monitor the impact of our
13 regulations on state marine oil terminals, I think
14 that's great.

15 I disagree with the second paragraph
16 that we are affecting the decline of marine oil
17 terminals in the state as a result of the
18 implementation of our seismic standards. I'll try
19 and address that issue today. I see this not as a
20 red herring; I don't even see it as a fish.
21 That's supposed to be funny --

22 (Laughter.)

23 MR. ESKIJIAN: I thought about this all
24 last night. I'm still on Bangkok time, so I tend
25 to get up early in the morning.

1 Why do we need standards? The average
2 life of a marine facility as a new marine
3 structure is 50 years. If you buy John Gaithway's
4 book, which is on sale for about \$150, you'll
5 learn that 50 years is about the expected life
6 span of a marine facility, whether it's a
7 container terminal or an oil terminal, that's the
8 expected life span.

9 In California, before we came on the
10 scene, there was no records of any underwater
11 inspection of any marine oil terminal. Facilities
12 are designed for much smaller vessels. Anybody
13 that thinks that today's vessels that come into
14 our marine oil terminals are the same as they were
15 in the 1920s, just raise your hand and let's talk
16 about it right now. No hands, okay.

17 Everybody agrees with me on this. High
18 wind loads, higher berthing loads, higher mooring
19 loads, grandfathering, as we know it, is not going
20 to exist anymore. That's a term that we have used
21 to say that well, we bring in a ship of 100,000
22 DMET for the past ten years, it's still okay.
23 Those days are now gone with MOTEMS now in effect.

24 The time of construction of these
25 facilities have very limited or no seismic

1 criteria. And what's amazing is these operators
2 want to keep using these facilities for another 10
3 or 20 or 30 or 40 years. And even in the Port of
4 L.A. when you see structures built in the 1920s
5 and 30s are still in use today, the point is
6 they're going for 80 years, 100 years, whatever.
7 It's a lot more than what they were originally
8 designed for.

9 I could bore you with a whole lot of
10 these photographs. I'm not going to do it. This
11 is just one example of about 100,000 DWT vessel
12 coming into a timber wharf in the Port of Los
13 Angeles. I could go on and show you some berthing
14 incidents, mooring incidents, the lack of seismic
15 criteria and what happens, but I'm not going to
16 bore you with any more pictures.

17 The MOTEMS, marine oil terminal
18 engineering and maintenance standards, is sort of
19 like a 50-year-old man, I'm just ten years older
20 than that, but a 50-year-old man going to the
21 doctor trying to get his physical.

22 When you go to a physical you get the
23 EKG, you get -- I won't go into all the samples
24 they take, but you get all these tests and they
25 tell you how you're doing, okay.

1 Well MOTEMS tries to do this for marine
2 oil terminals in the state; and this is showing
3 the bullets of the 11 chapters of the text. It's
4 about 100 pages long; it's free on the web; makes
5 great bedtime reading, I recommend it to
6 everybody, especially chapter 7.

7 Okay. Did we do this in a vacuum? No,
8 we did not. We involved the industry, WSPA was
9 directly involved in almost every sentence that
10 went into this document. We asked for input from
11 the Ports of L.A., Long Beach, Oakland.
12 Consulting engineers, academia; the best people we
13 could find in California and the country to work
14 on this project. We believe it is a project that
15 is worth our time and effort and my nine years of
16 my life.

17 Just some minor quick details. Approved
18 by State Lands Commission; adopted; published.
19 And it's very interesting, in the State of
20 California you have to wait 180 days after it's
21 published before it becomes enforceable. So it
22 became enforceable on February 6, 2006, which is
23 180 days after August 6, 2005.

24 These are some approximate numbers, and
25 I'm going to talk a little bit more about this in

1 a minute. But we have three categories of high,
2 medium and low, depending on how much oil is at
3 risk. And we figure there's probably about 14 in
4 the state that are high risk, which means they
5 have to have their initial on it. That's a review
6 of their whole entire structure, marine berthing,
7 seismic, pipelines, electromechanical systems done
8 by August of 2008.

9 If you're a medium you have four years.
10 If you're a low, you have five years. Which is
11 quite a lot of time.

12 But the important bullet on this page is
13 that after you've done this audit and you have
14 assessed your structure, you know what you got,
15 there's no timeframe in when you have to complete
16 your rehabilitation. It's an open-ended
17 agreement.

18 You just come to marine facilities
19 division; you tell the chief, look, I need three
20 years to do this job. I've got environmental
21 issues; I have money issues to get the money for
22 my project from my oil company; whatever it is.
23 Come and tell it to us. We talk about it, we
24 agree to a series of scheduled deadlines. And you
25 meet those deadlines.

1 Now, if you say it's 15 years, we've
2 probably got a problem. Whatever's reasonable,
3 that's what we do.

4 The other thing that we've learned over
5 the years now is that there is no down time
6 associated with this rehabilitation. We've seen
7 it done big time and people keep operating their
8 terminals; they operate every day; it does not
9 affect operations. All it takes is some clever
10 engineering to make that happen.

11 This was the one that got me was this
12 thing about the seismic vulnerability and whether
13 or not the seismic criteria is important to
14 California.

15 This high risk that I've talked about
16 means that the facility has to come up to not have
17 any loss of oil of 1200 barrels when it's
18 subjected to a 475-year return period earthquake.
19 That means that almost every terminal in
20 California has to be reassessed seismically to
21 make sure that displacements of the structure
22 relative to the pipeline you don't have a rupture,
23 you don't have a problem.

24 Why do we choose this number? Many of
25 you in the refinery business are familiar with

1 CalARP and the seismic assessment part of that
2 document that says that you can use either the 10
3 percent probability of exceedance in 50 years,
4 which is a 500 year return period earthquake; or
5 now the 2 percent probability of exceedance in 50
6 years, which is a 2500 year earthquake. And
7 that's scaled back by two-thirds of the spectral
8 values. I won't give a lecture on what spectral
9 means, but trust me, that's used for the elastic
10 analysis of a structure subjected to earthquake
11 loads.

12 Why is this important what I'm saying?
13 It's important because we're saying that the
14 marine oil terminal should be as hardened as the
15 refinery. And you say, well, that's kind of
16 obvious. Well, it may be obvious, but as it is
17 now, that's not the case. There is no standard.

18 And we figure if you want to keep the
19 state running you want your input, your marine oil
20 terminal to be operational if your refinery's
21 operational. And we all know that there's
22 something a million barrels a day that comes into
23 California over a wharf, about half-a-million in
24 southern California, about half-a-million in
25 northern California.

1 If you lose one of these, all right,
2 let's talk about the Hayward Fault and the 75
3 percent chance there's going to be an earthquake
4 in the next 30 years on the Hayward Fault. You
5 can't afford to lose these facilities in a
6 moderate earthquake. Because if you do, the
7 refinery's dead.

8 Now, let's look at the converse. If
9 your refinery is dead, and here's an example. If
10 you look at the pictures from the 1999 Ismet
11 (phonetic) earthquake in Turkey, and look at what
12 happened to the Tupres (phonetic) refinery which
13 was like their major refinery in the whole
14 country. It caught on fire.

15 One of the vertical units dropped onto
16 the pipelines, caught fire. It's a major upset.
17 I believe they were shut down for like six months
18 at the refinery.

19 The point is you can still bring in
20 product to the marine oil terminal, put it on some
21 tanks and sell your gasoline. If you lose the
22 marine oil terminal you've lost not only the
23 ability to provide feedstock at the refinery, but
24 you can't bring in any product to feed your
25 people.

1 So we think that the vulnerability of a
2 marine oil terminal is important and should be
3 addressed. And MOTEMS addresses that.

4 This slide is purposely not legible.
5 And if you picked up a hard copy at the front desk
6 when you came in, it's much better. It elucidates
7 what I'm about to say. So if you have that in
8 front of you, that's probably better to look at.
9 Don't look at this because it's -- I tried to go
10 from a Word document onto a PowerPoint and I'm not
11 real successful.

12 If you have that slide I'll be talking
13 about it here in a moment. But what's important
14 here is that first of all, in northern California
15 six terminals out of the 26 provide 90 percent of
16 throughput in northern California.

17 Seven terminals out of 24 in L.A.
18 provide 90 percent of throughput.

19 The three biggest throughput terminals
20 in California, and this is based on 2003 to 2004,
21 because that's when I had to do this for the final
22 statement of reasons for MOTEMS, Chevron El
23 Segundo is about 20 percent; Chevron Long Wharf
24 Richmond is about 20 percent; ARCO, which is now
25 bp, Berth 121 Long Beach is a deepwater draft

1 facility, about 15 or 16 percent. Between these
2 three you have roughly 65 percent of the
3 throughput for the state.

4 First of all, El Segundo is not
5 regulated by the MOTEMS, because it's an offshore,
6 multipoint terminal. It's not subject to the
7 MOTEMS regulations. So, anybody that says we're
8 restricting Chevron El Segundo with the MOTEMS is
9 mistaken.

10 I want to talk about the other two on
11 the list. The second one is the Chevron Long
12 Wharf in Richmond. Provides about 20 percent of
13 the state's throughput. It brings in and out
14 about a third of a million barrels a day. It's
15 strategically important to the State of
16 California. They've taken MOTEMS very seriously.

17 The first time I looked at that wharf,
18 under the wharf in a small boat in the early 90s,
19 there was a lot of damage to the pile deck
20 connections. I asked them if it happened during
21 Loma Prieta. The answer was, we really don't
22 know.

23 Those days have changed. We did what we
24 call a partial audit. And if you look at that
25 table I've given you, there's a PA for partial

1 audit on there. We did a partial audit in 1999.
2 Chevron has taken this very seriously. They won't
3 tell me the exact numbers, but I'm guessing it's
4 between \$25- and \$30 million to rehabilitate that
5 wharf, to bring it up to MOTEMS standards. They
6 did all this while being completely operational,
7 putting in four 48-inch diameter steel piles in 23
8 places on the wharf; with a 24-foot square section
9 and six-foot thick concrete. All while they were
10 operating. It can be done. No closure.

11 It was built in 1946, the year I was
12 born. And Chevron is figuring that they want to
13 keep operational for another 20 to 30 or 40 years.
14 They'll do it.

15 Chevron Long Wharf is the only wharf in
16 California -- the only marine oil terminal in
17 California that has been instrumented as coming
18 through the strong motion instrumentation program
19 of California's geological organization. I'm a
20 member of that committee and we managed to get the
21 Long Wharf included.

22 In case anybody's interested, and I
23 should get off the soapbox, but I'll say it
24 anyway. To date there's only one record from one
25 earthquake in all of the United States of an

1 earthquake on a wharf. That was recorded in Loma
2 Prieta on a wharf in Oakland. There's an extreme
3 lack of information about the actual behavior of
4 these structures in earthquakes. We need it.

5 The third one, ARCO or bp, berth 121,
6 Port of Long Beach. We've done a partial audit.
7 We've reviewed their structural analysis. It was
8 constructed as a steel tubular structure, similar
9 to an offshore platform.

10 It was built in the 1980s. George
11 Housner, the father of modern earthquake
12 engineering, did the response specter for it. We
13 think it'll pass just fine for MOTEMS and remain
14 operational. It's the deepest water berth in a
15 port in California today. And we believe it will
16 continue operating without any problems with
17 MOTEMS.

18 I'm sorry the gentleman from the Port of
19 L.A. has left and the gentleman from WSPA has
20 left.

21 MR. MATTHEWSON: I'm here.

22 MR. ESKIJIAN: Oh, he's here. You're
23 here, okay. When you were in high school you all
24 read "The Tale of Two Cities", right? Okay. I'm
25 going to give you the tale of three terminals,

1 okay.

2 I shouldn't name names, but I'm going to
3 do it because most of this has come out in the
4 press already. AP had an article that went out to
5 about 100 newspapers regarding the third incident
6 I'm going to talk about.

7 The first one is Shell, Port of L.A.,
8 Berth 167-169. If you look at the table I
9 provided, it provides about 2.55 percent of the
10 throughput for the State of California. It's
11 considered high risk by State Lands. It was built
12 in 1938.

13 There was an incident a number of months
14 ago where they questioned, they had a problem with
15 their camel. Many of you maybe don't know what a
16 camel is; it doesn't have two humps. It's a
17 floating, usually a timber circular section log
18 that's in the water that spreads the load out from
19 where the impact point is to a number of timber or
20 other types of fender piles.

21 Well, they damaged the camel, which is a
22 very unusual camel, because it goes six feet out
23 into the water. And we questioned this, and we
24 said, well, gee, why'd you damage this. What's
25 going on here.

1 Well, there's two things going on here.
2 One is the structure was designed in 1936 or 38,
3 and that's the particular design that worked then.
4 And as you can probably guess, it doesn't work
5 today.

6 But when you start asking more questions
7 you learn more about this problem. It's six feet
8 off the wharf because they can't dredge next to
9 the wharf, because if they did the structure would
10 fall down.

11 The second example I want to talk about
12 is the Tesoro Avon facility. Built in the 1920s.
13 it represents 1.32 percent of the total throughput
14 for the state.

15 They did a preliminary MOTEMS audit in
16 about April of last year. They did not share the
17 results with us. The results indicated that their
18 pipeline trestle was in serious and critical
19 condition, as defined by the MOTEMS.

20 We learned about it about March or April
21 of this year because the pipeline trestle
22 collapsed. Well, gee, that's amazing. Their
23 engineering consulting firm told you it was
24 critical, and guess what happened. It collapsed.
25 MOTEMS got you again. Should we have got them;

1 yeah, I think we should, years ago.

2 The third example is the ExxonMobil
3 berth on 238-239 Port of Los Angeles. Represents
4 .7 percent of the total throughput of the state.
5 It's high risk; built in the 1920s. I believe the
6 drawings are stamped 1923.

7 We were called because MOTEMS requires
8 the operator to inform us if there's any damage on
9 the order of \$50,000 or more. So we went out
10 there, and they broke some fender piles and the
11 Port engineer says, well, okay, they just broke
12 some fender piles, no big deal. We'll just fix it
13 and no big problem.

14 So we went out there and we started
15 asking a few more questions. And realized that
16 the reason these particular fender piles failed
17 was because the vessel was rebounding after what's
18 called a passing-vessel-incident, where the vessel
19 searched and swayed away from the berth, then
20 swayed, searched back and banged into the piles.

21 Well, gee, is that serious? I would
22 recommend that you all, when you go home tonight,
23 do a Google search on the Jupiter, just spell out
24 Jupiter. It'll come up. It's an incident very
25 very similar to this. It happened on the Saginaw

1 River, passing vessel load; vessel sucked off the
2 wharf by a vessel that was going too fast.

3 It was pumping gasoline and the hose
4 broke, and I think a couple people on the ship
5 died. The thing caught fire, there was a big
6 explosion. This particular incident came about
7 that close to having the same thing happen.
8 Passing vessel load, hose, low flash point,
9 hydrocarbon, almost a very very bad incident for
10 the Port of Los Angeles.

11 Because of that the operator decided to
12 shut down until things are okay. And we've
13 reviewed, I think, about three or versions of
14 their passing-vessel-analysis and their results.
15 So far have not been successful. We're waiting
16 for a final analysis that makes sense and is
17 reasonable. And until that happens they are shut
18 down.

19 When I looked at the drawings for the
20 fender system, I pulled out the 1923 drawings
21 furnished by the Port of L.A. And you know what,
22 the fender system is exactly the way it was in
23 1923.

24 That sort of ends my talk except for a
25 couple little things. The seismic criteria that's

1 in the MOTEMS is now used internationally by the
2 PIANC document. It's in seismic designs for port
3 structures published in 2001. it is in the
4 commentary of NEHRP, which isn't something wrong
5 with your knee. I'm sure an on-land guy,
6 structurally you know about the National
7 Earthquake Hazard Reduction Program, FEMA, which
8 is FEMA 368. Commentary is 369. Check it out.
9 It's on the web; 2003 edition.

10 MOTEMS seismic criteria is now the
11 official one recognized by the military of the
12 United States, which is now called the UFC 4-152-
13 01. And that's where we are today. Also won an
14 award in 2003.

15 It is now an enforceable part of the
16 California Building Code. The seismic
17 requirements are equal to or less than what's
18 being used for the refineries. We do not think
19 it's onerous.

20 We believe that the MOTEMS gives
21 additional design life to aging infrastructures,
22 aging geriatric facilities. And it also provides
23 minimum criteria for new facilities so that your
24 engineering firm doesn't have to waste six months
25 going through what criteria should we be using.

1 It's all right here. Use this as minimum; go up
2 from there.

3 And we also note we get phone calls from
4 around the world and around the country saying
5 it's being used.

6 And if you want to get a copy, here's
7 where to get a copy. If you can't get it from
8 there, just email me and we'll get you a copy.

9 And that concludes my talk. Thank you
10 very much for your time and attention,
11 Commissioners.

12 PRESIDING MEMBER PFANNENSTIEL: Do you
13 have a question?

14 PRESIDING MEMBER GEESMAN: I do. I'll
15 confess to being fairly confused and --

16 MR. ESKIJIAN: That's okay.

17 PRESIDING MEMBER GEESMAN: -- you seem a
18 little defensive. I don't mean to make you
19 moreso.

20 MR. ESKIJIAN: Go ahead.

21 PRESIDING MEMBER GEESMAN: Take a deep
22 breath. And I confess to not being familiar to
23 the section of the staff report which seemed to
24 raise concerns. But I wonder if we could go back
25 to that slide.

1 MR. ESKIJIAN: Sure.

2 PRESIDING MEMBER GEESMAN: And tell me
3 which part of what the staff said causes you
4 concern. I think it was in that second paragraph.

5 MR. ESKIJIAN: Right. It says that we
6 are affecting the capacity of the state to bring
7 the throughput into the refineries because of our
8 seismic standards implemented in MOTEMS. That's
9 what it says to me. And I disagree with that.

10 PRESIDING MEMBER GEESMAN: I got to tell
11 you, and frankly, I'd be concerned if you're not,
12 what I found troublesome about your slide was when
13 you said there are no firm deadlines for
14 rehabilitation.

15 MR. ESKIJIAN: That's correct.

16 PRESIDING MEMBER GEESMAN: From the
17 Commission's standpoint that's probably a lot more
18 generous than we would ever want to be about
19 something --

20 MR. ESKIJIAN: Yeah.

21 PRESIDING MEMBER GEESMAN: -- as
22 important as seismic standards.

23 MR. ESKIJIAN: Yeah.

24 PRESIDING MEMBER GEESMAN: And if you're
25 suggesting that your standards don't threaten any

1 of this capacity, then I guess I'm concerned your
2 standards either aren't rigorous enough in their
3 design, or aren't being enforced aggressively
4 enough to give us comfort about this
5 infrastructure.

6 MR. ESKIJIAN: I think that's a very
7 good question. And I'll answer it the best I can.
8 There are environmental restrictions on people
9 rehabilitating structures. And when the port or a
10 terminal in northern California says, look, I've
11 got to deal with BCDC, I have to deal with the
12 port environmental people, that extends deadlines.

13 And if I say to them, you have 12
14 months, get it done. That's not possible. Or
15 they say to me, look, my oil company gives me
16 money once a year, I don't have that money today.
17 I'll have it within six months. I need that time.

18 PRESIDING MEMBER GEESMAN: So that's a
19 good rationale for flexibility.

20 MR. ESKIJIAN: That's the rationale for
21 flexibility. What we do is we say, you have to
22 schedule it with us; we have to find it agreeable,
23 otherwise no deal.

24 PRESIDING MEMBER GEESMAN: So do you
25 ever envision the circumstance where you come upon

1 a facility where the owner says, you know, that's
2 just too expensive. I'm not going to do it. I'm
3 going to follow those other 15 refineries in
4 California for 10 to 15 years, I'm just going to
5 shut down?

6 MR. ESKIJIAN: The State Lands
7 Commission has no authority to tell anybody what
8 to do on that, okay?

9 PRESIDING MEMBER GEESMAN: Understand,
10 but --

11 MR. ESKIJIAN: The economics --

12 PRESIDING MEMBER GEESMAN: -- the
13 standards sufficiently technology forcing or
14 rehabilitation forcing that it's at least
15 conceivable you might get somebody in the
16 situation where it's just too expensive for them
17 to go forward.

18 MR. ESKIJIAN: That may be possible; it
19 could happen.

20 PRESIDING MEMBER GEESMAN: And wouldn't
21 that be desirable from an overall state interest's
22 standpoint?

23 MR. ESKIJIAN: It would probably protect
24 the public health, safety and the environment.

25 PRESIDING MEMBER GEESMAN: Isn't that

1 what we're all about?

2 MR. ESKIJIAN: That's what this document
3 is about.

4 PRESIDING MEMBER GEESMAN: I think
5 you're taking too defensive a reaction to this
6 second paragraph. And I certainly hope our staff
7 is monitoring the --

8 MR. ESKIJIAN: No, I think that's great.

9 PRESIDING MEMBER GEESMAN: -- the
10 enforcement here.

11 MR. ESKIJIAN: I a hundred percent agree
12 with the first paragraph, hundred percent agree.
13 It's wonderful they're monitoring it.

14 PRESIDING MEMBER GEESMAN: Well, and I
15 hope you're enforcing your standards rigorously;
16 and I hope your standards are tough enough that
17 there is some threat there in the second
18 paragraph, and a threat that's clearly
19 communicated to us as quickly as possible so we
20 can make whatever plans are necessary.

21 MR. ESKIJIAN: I hear you.

22 PRESIDING MEMBER GEESMAN: You're doing
23 a good job.

24 MR. ESKIJIAN: Thank you. We're trying.
25 And you got to understand that we got this through

1 the state, and we also talked to WSPA. We tried
2 not to make this any more onerous than we had to.

3 PRESIDING MEMBER GEESMAN: That's my
4 concern. Thanks very much.

5 MR. ESKIJIAN: Any other questions or
6 comments?

7 PRESIDING MEMBER PFANNENSTIEL: Thank
8 you very much, sir, for the information.

9 We need to move on, we're running
10 considerably behind where we had expected to be.
11 And we do want to allow time for public comment.

12 The next speaker presenter will be Dave
13 Wright from Plains All American.

14 (Pause.)

15 MR. WRIGHT: Thank you, and I'll be
16 brief. I did an earlier presentation at your May
17 session that kind of talked about our project,
18 gave a little background on it. My comments today
19 are more toward the draft of the study that's
20 underway right now.

21 First of all, I just want to say I do
22 work with Plains All American; and the project
23 that we're building is actually the subsidiary
24 company name is the Pacific Los Angeles Marine
25 Terminal. That's the reason there's been some

1 confusion on what people were calling it. I do
2 work here in Long Beach; and what I'm doing is
3 just kind of adding to the comments I made May
4 8th.

5 Most of the things that I was going to
6 say have been covered pretty thoroughly. Crude
7 oil, it is a pretty established fact that it is
8 declining rapidly here in California. The
9 population growth is going to drive many problems.
10 And that's one of the major issues that we're
11 really facing.

12 And you've heard from many people about
13 the infrastructure here being nearly max'd out.
14 And this issue has just compounded since, you
15 know, 2005 when this was addressed before.

16 And it's an established fact that this
17 permitting of new facilities is complex; and it's
18 becoming even more complex and time consuming.

19 So, in my opinion, this is becoming a
20 real critical problem to the State of California.
21 And I think we're just one incident away from
22 having the kind of meltdown like we had in the
23 electrical industry in the petroleum side if we
24 can't solve these problems quickly.

25 We're looking to agencies like yourself

1 to try to encourage the other public policymakers
2 in the state to help recognize the problem and
3 move this forward.

4 The comments that I want to make about
5 this study, I'm sorry the print got pretty small
6 here. But I guess I'm much more of a pragmatist
7 in terms of looking what the real situation is.
8 And I know that Gordon and your staff have done an
9 awful lot of study and survey work.

10 But my concern is when I look at the
11 projections that you're making, and I look at what
12 the actual information that's available from
13 California Division of Oil and Gas, I feel that
14 the steeper declines in crude oil are much more
15 likely than the lesser declines.

16 And I also believe very strongly, for a
17 number of reasons, that the refinery creep, and
18 fortunately I won't alienate Joe here, is actually
19 going to be more pronounced than what's in your
20 projections. And the implication here is really
21 it's going to drive the problem quicker rather
22 than later.

23 ASSOCIATE MEMBER BYRON: What basis do
24 you have to make those statements?

25 MR. WRIGHT: Well, you know, if you're

1 familiar with the petroleum industry and you look
2 at those records, if you go in and look at the
3 Division of Oil and Gas, the most recent, the last
4 monthly record, they do have an annual chart in
5 there. The last annual set of information they
6 had was 2005.

7 And if you look back a little further,
8 oil prices around 1999 were about \$10 a barrel.
9 And you look at what the price was by the end of
10 2005, it was in the range of \$55 a barrel, which
11 is a pretty dramatic increase. And it went up,
12 you know, most rapidly in the 2004/2005 range.

13 This is a huge economic stimulus to the
14 oil companies and people that are producing to
15 produce more oil. But if you look at what is
16 happening, particularly on the heavy fields, they
17 were not able to offset the decline. And if
18 anything, the decline remained in that 3.5 percent
19 range, and particularly on the heavy oil.

20 Some of the lighter oil fields were more
21 or less flat. But the issue is about 60 percent
22 of the production in California is heavy
23 production; or it's offshore production that is,
24 in fact, almost nonexistent anymore because of
25 policies of not producing or opening up offshore

1 fields.

2 The other thing is if you look at the
3 most recent six months that they publish in there,
4 which is the last three months of 2006 and the
5 first three months of 2007, oil prices were even
6 more dramatically higher. And the industry was
7 still facing the same kind of relatively rapid
8 3.5, 4 percent declines in these major heavy
9 fields.

10 And then you look at the -- there's
11 other parts of the report that talk about the
12 efforts that are made on the production side. And
13 this is the steam flooding, you know, secondary,
14 tertiary recovery, water flooding. All the known
15 techniques that the petroleum industry knows,
16 they're throwing at this problem. I mean they
17 want to get the barrels out because they have a
18 very large margin if they can produce the barrels.

19 They are not being successful. And they
20 are throwing, you know, all the hardware, all the
21 techniques, all the technology they have at the
22 problem. And they're not making that big a dent.

23 And that's why I feel that the more
24 conservative sides of the decline are much more
25 likely than the 2.5 percent declines. And what

1 that does, it just accelerates the problem that
2 we're facing.

3 And that's, you know, when you look at
4 kind of the industry issues, and you just heard
5 from State Lands. You know, I've done the surveys
6 on all the berths and there's issues.

7 Unfortunately, the presentation that was
8 made by the Port of Los Angeles was factually
9 correct, but when you put it in a context of kind
10 of the realities of what's really happening and
11 you look at each individual specific terminal, and
12 look at what that terminal's designed to do, and
13 what it's doing today. And you look at
14 limitations around those terminals.

15 For example, a number of the terminals
16 that they showed will be existing terminals, but
17 the water depth is like 32 feet. And the amount
18 of tankage is relatively small. It's really not
19 an effective terminal in today's needs.

20 Some of the other terminals they showed,
21 they're actually on the slate. You know, they
22 have leases that are going to expire some time in
23 the next four or five years. They don't intend to
24 renew those leases. They've told those folks that
25 they're not going to renew them. So, this rock

1 and a hard spot is just getting tighter and
2 tighter and tighter.

3 So those are the kinds of issues that
4 we're facing. The problem I see is that the
5 message is not getting across to the public
6 policymakers, the people that ultimately need to
7 recognize the size and the complexity of the
8 problem that's facing us. And it's going to
9 become a crisis sooner rather than later if we
10 can't get on top of it.

11 I do have just a few slides -- oh, one
12 of the other points I wanted to make is you've
13 kind of opened a Pandora's Box when you start
14 talking about air quality, and relating it back to
15 the energy policies.

16 This is a very very complex area. And
17 because of efforts on the basis of CARB, AQMD, EPA
18 and the two Ports with the clean air action plan,
19 it's become even more complex. And I think it is
20 an important area that needs to be considered in
21 your studies. But I think you need to really get
22 some really serious and good technical help to
23 analyze it, because it's not a simple area to
24 analyze.

25 Now, in the case of our project, you

1 know, we're going to be working with all the
2 agencies we can. We fully believe in what the
3 state wants, and what -- you know, we believe we
4 should be cleaning up the air; we believe that we
5 should be taking the actions necessary to try to
6 accelerate industry trends; to become a better
7 neighbor in terms of the actions and activities in
8 the ports.

9 But it's very complex, and it involves
10 the maritime industries, it involves new
11 technologies that aren't proven yet. It involves
12 trying to change activities in the maritime
13 industry that have evolved over decades. There's
14 a lot of issues. And it can't just be jammed in
15 there. It's something that a lot of different
16 people have got to work together to get the
17 answers.

18 But they're important answers. We do
19 need to clean up the air; we need to deal with
20 those issues.

21 I don't want to dwell on this too much
22 because it's stuff that I covered in May. But the
23 terminal we're proposing, it's roughly 4 million
24 barrels of storage, 100,000 barrels a day
25 offloading rates. We are going to include all the

1 different kinds of mitigations that you can
2 imagine that not only impact the terminal, itself,
3 but it impacts the different industries that
4 service a marine terminal like this, in terms of
5 the tugboats and the tankers and the tanker
6 industry and the charter industries.

7 This is just a schematic of the project.
8 It involves development of a deep water berth on
9 the very southern tip of Port of Los Angeles.
10 There will be a couple of larger tanks in that
11 area, and a shoreside pumping system that's part
12 of the environmental mitigation of the project.

13 A tank farm back in the northern part of
14 Terminal Island. So there's a large pipeline that
15 takes oil from that berth into that tankage area.

16 And this just gives you an idea of what
17 a deep water water berth will look like. And it's
18 quite different than the facilities that Martin
19 was talking about that were designed in the 1920s,
20 and really don't meet all the seismic and tsunami
21 and all the other aspects that you have to deal
22 with.

23 When you're dealing with a tanker that's
24 375,000 deadweight ton, the actual weight of the
25 vessel and the crew, itself, is almost -- it's

1 nearly 400,000 tons. You have to have a very
2 substantial facility to be able to accommodate
3 these kinds of weights and technical issues. So
4 that's the issues that go into the design of them.

5 In terms of the infrastructure, the
6 terminal's actually -- once you have the ability
7 to land the crude, there is existing
8 infrastructure within the Los Angeles Basin to
9 actually move the crude around and meet the
10 requirements of the refinery.

11 So the real issue is just in the Port
12 area; and it just is dealing with the docks rather
13 than being able to distribute the crude. And in
14 effect, what we're doing is we're taking systems
15 that were designed to bring the onshore production
16 from the San Joaquin Valley and the local
17 production, and reversing them and allowing them
18 to move, to flow the oil back to the refineries,
19 rather than bring the oil in from the San Joaquin
20 Valley.

21 These are the milestones that our
22 particular project needs to meet. The key one's
23 getting the draft EIR issued. And we're hopeful
24 that that's going to come out this fall. It's a
25 very complex document and we've been working

1 closely with the Port to try to provide the
2 information they'll need.

3 And then it's a matter of it goes
4 through and officially approved by the Harbor
5 Commission. And then it goes to the City Hall for
6 an economic review. And then ultimately it's
7 approved by the City Council with the City of Los
8 Angeles.

9 And at the same time we have a separate
10 permit that we have to get from the South Coast
11 Air Quality. And one issue about marine
12 terminals, at least new ones, we have to offset
13 120 percent of the emissions with emission
14 credits. So we've actually gone in the market and
15 purchased about \$16 million worth of emission
16 offsets for the operational portion of the berth
17 operation.

18 So, from an environmental standpoint,
19 just purchasing those offsets has major important
20 impact, in that we have to offset 120 percent, not
21 just 100 percent.

22 We also will be applying many other
23 mitigations. This just gives you a little idea of
24 how long this has taken. Our original application
25 was in 2003. And I do have to take exception with

1 Dave Matthewson on the industry interest and
2 trying to do things with the Port.

3 I've personally been involved on this
4 particular project since 1995, '97 range. And
5 we've been working on this for quite a long time.
6 You know, when you have all these different
7 infrastructures with pipelines and different
8 customers, different refineries, a very large
9 project that services a number of groups within
10 the industry, these are complex things to put
11 together from a business standpoint. And then
12 ultimately to get them permitted. They just do
13 take a long time.

14 And because of the infrastructure of
15 building pipelines and interconnecting with them
16 all to different locations that need to be
17 interconnected, they are complex.

18 The last thing is just a few things that
19 I would like to bring to your attention that we
20 need your help and other state agencies' help to
21 bring these matters to the attention of the
22 mayors, and I'm not just talking about L.A. I'm
23 talking about Long Beach and other cities and
24 other groups that have oversight and ultimately
25 control these facilities.

1 We need to get that input back to these
2 different policymakers so that they understand
3 this is something that could have a dramatic
4 impact on the City and on all the industries in
5 the City; and all the other people that could
6 potentially be impacted.

7 I'd like to see you coordinate with the
8 State Lands. And I think the fact that you're
9 factoring in the State Lands' effort to police and
10 monitor the petroleum facilities is important. It
11 all needs to be integrated.

12 We really hope that you will look at the
13 overall economic impact if something major were to
14 happen, and I think Martin's slide showing that
15 three terminals are moving 60 percent of the oil
16 into California, one incident at one terminal is
17 going to be pretty substantial impact.

18 And just having some depth on the
19 ability to bring materials in gives us some
20 cushion if there is an incident on one, that we
21 can back it up with others.

22 And, here again, carefully look at the
23 production assumptions. I really think the
24 production's going down a lot faster than it
25 appears.

1 And then I recommend getting some very
2 qualified help on the air emissions issues. It's
3 real complex, but it's an important part of the
4 equation.

5 Thank you.

6 PRESIDING MEMBER PFANNENSTIEL: Thank
7 you, sir. Jesse Marquez from the Coalition for a
8 Safe Environment.

9 (Pause.)

10 MR. MARQUEZ: Good afternoon, everyone,
11 President and Commissioners. My name is Jesse
12 Marquez; I'm the Executive Director of the
13 Coalition for a Safe Environment. We're a local,
14 harbor-based, environmental justice organization.
15 Our area is what I'll say it's expertise our
16 ports, port operations and technologies, as well
17 as the petroleum industry. And as of last year
18 we've now moved into the energy and power
19 generation facilities, as well.

20 I'd first like to thank you very much
21 for coming here to the Harbor. Oftentimes many of
22 us that represent the public's interest do not
23 have the funds to be able to travel to Sacramento,
24 even though it's not that far. Our organization
25 is very small, although we've been growing every

1 year. We started back in April of 2001, and in
2 five years we now have members in 24 cities here
3 in California. And one other city, believe it or
4 not, in Baja, California.

5 And anyone involved with the ports
6 probably have heard the name of Punta Colanet.
7 And Punta Colanet is where they propose to build a
8 megaport, go to the Port of L.A. and Port of Long
9 Beach. Well, we went there. We've been there;
10 we've photographed it; we filmed it. We
11 interviewed everybody.

12 And last December we did an
13 environmental presentation to the public there to
14 tell them what the environmental impacts would be
15 to their community, and to expose the lies that
16 they've been told already to date, such as it's
17 going to be a nice, beautiful resort.

18 And so I took them photos of the Port of
19 L.A. in Wilmington and showed them there is no
20 Marriott Hotel, there is no Hilton Hotel, there is
21 no Ritz Carlton Hotel in Wilmington. There is no
22 beach in Wilmington. There are no wetlands or
23 tidelands in Wilmington. And there is no seaside
24 village in Wilmington. So they can understand
25 that. And it just so happens that 25 percent of

1 all children in Wilmington have asthma.

2 And you might be concerned about things
3 that you view as constraints, problems to port
4 growth, problems to infrastructure growth.
5 There's some very good reasons.

6 Right now, today, by midnight tonight,
7 about 15 people in the L.A. and Long Beach Harbor
8 South Bay communities will die. Tomorrow, another
9 15 people will die. Every day approximately 15
10 people will die. And thousands will go to the
11 hospital every day.

12 Why? Because the Port of L.A. is the
13 number one largest air pollution source in
14 southern California. The Port of Long Beach is
15 the second largest air pollution source in
16 southern California. And the six oil refineries
17 and our fuel storage tank facilities, such as
18 Kinder-Morgan, are the third largest source of air
19 pollution in California.

20 That's why there are problems. The
21 public has been lied to. The public has been
22 misled to believe that all the best available
23 technologies are being used to control pollution.
24 All the best new technologies are being used for
25 business operations. And we have now learned that

1 that's not true.

2 I did not come from a petroleum industry
3 background. I did not come from a petroleum
4 industry -- I mean a port industry background. I
5 was a Wilmington resident. And in five years I've
6 become one of the most knowledgeable residents in
7 the Harbor community about many different
8 subjects, because we were forced to do it.

9 I have been sick every day of my life.
10 My three children have been sick every day of my
11 life. My uncle passed away a few months back of
12 lung cancer. Almost every family I know has
13 public health problems.

14 And because of that, that's what caused
15 us to have to now get involved in public
16 policymaking. I can now read a 500-page EIR put
17 out by any agency. I can read any technical
18 report put out by any government agency and
19 analyze and determine some of its consequences,
20 both positive and negative.

21 And I'm here to discuss some of these
22 concerns because in the last 48 hours I did read
23 your report. And so I am not totally a hundred
24 percent, you know, knowledgeable of every single
25 detail, but there are certain facts that you need

1 to know.

2 You've heard some of the reports by some
3 of the other individuals already disclosed to you
4 that the infrastructure is old. There's a reason
5 it's old. There's been no investment. the
6 petroleum industry has had 50 years to build new
7 refineries. They've chosen not to.

8 It's not my fault; it's not my
9 community's fault. It's not the public's fault.
10 They have refused to invest in a new refinery.

11 If you ask me right now today, you ask
12 any Harbor resident today, would you like to have
13 a brand new, state of the art, oil refinery. Yes,
14 as long as it replaced one of the old bad ones.
15 But that's not going to happen. And that's never
16 going to happen.

17 And that's why we continue having
18 problems. In Wilmington every year pipelines and
19 valve connections break and flood the houses in
20 our neighborhoods because of inadequacy.

21 The Port of L.A., you heard WSPA blame
22 the Port of L.A. that's causing the problem for
23 them not expanding at the Port of L.A. Well, your
24 staff needs to do a little bit more digging. And
25 it involves talking with myself and numerous other

1 residents that are here, and other organizations,
2 because we fill in some of the blanks.

3 The truth of the matter is back in the
4 80s you've all heard Pier 400. But here's what
5 you probably don't know about Pier 400. It was
6 originally proposed as Energy Island. Federal
7 funds were put up, about \$90 million worth, for
8 Energy Island. So that all petroleum industry
9 facilities, tanks, receiving terminals, all
10 hazardous chemicals would be relocated to that
11 island.

12 But we have one CEO, prior to our
13 existing CEO and Commission, Larry Keller,
14 fraudulently and violating U.S. and California
15 law, changed all that. He used his private
16 background as being a West Regional Manager for
17 Mayors to influence the change of what was going
18 to happen with that terminal.

19 So that today Maersk has 99 percent of
20 all that property for a container. And then we,
21 the public, are stuck with a deteriorating oil
22 refineries, tanks and pipelines throughout the
23 border and on the current port property.

24 He needs to be prosecuted. There is a
25 legal challenge on that regard. And the public

1 supports it. But the Port is fighting it. But
2 that is part of the history.

3 So don't blame us environmentalists, us
4 environmental justice organizations or any of us
5 residents community organizations as causing the
6 problem or the constraint. That is absolutely not
7 the case.

8 We supported Energy Island. We
9 supported our congressional members to get that
10 monies, and we supported the Port to build it for
11 that purpose. And it did not happen. And that
12 should be in this report, not the constraints from
13 the public.

14 Not relegating the appeal process to CEC
15 because of the problem here locally. No. The
16 public will never support replacing our local
17 authority because at that level in Sacramento none
18 of you know the details of what really happens
19 down here in the local level. But we do.

20 So what needs to be done is for your
21 report to recommend that some of that property and
22 acreage be taken away from mayors and the Port go
23 back to the original plan and relocate those
24 facilities. So when David Wright wants to build
25 one of the most modern terminals, I can go along

1 with that. As long as it's replacing something
2 else.

3 But I'm not going to have an existing,
4 old, deteriorating, polluting facility and then
5 have a new one at the same time. No.

6 You heard the speaker talk earlier about
7 the balance of industry and the public. There has
8 never been a balance in the last 50 years between
9 industry and the public. We, the public, and
10 local Harbor communities have been screwed the
11 last 50 years.

12 And that's why we have learned to
13 protect ourselves, to learn how to evaluate these
14 things so we can comment to you as to what needs
15 to be done.

16 We need to mitigate these circumstances.
17 We need to make sure that when we're talking new
18 technologies it is the new technologies. Because
19 I know right now that 90 percent of the jet fuel
20 tanks, diesel fuel storage tanks, gasoline storage
21 tanks are using floating roof. Which means
22 thousands and thousands of tons of VOCs are
23 escaping. Why? Because they don't want to spend
24 the money to put a permanent roof. And they don't
25 want to spend the money to put a vapor recovery

1 system into those tanks.

2 Will I support them in a permit to put
3 new tanks? Absolutely yes. But I'm not going to
4 allow them to expand anything if they're not going
5 to clean up the mess.

6 You heard Kinder-Morgan no longer at one
7 of those sites; and here at the Port of L.A.
8 Guess what? It's now a brownfield contaminated
9 site that they don't want to clean up at the Port
10 of L.A. But they're responsible for it.

11 We reviewed, myself and many others, on
12 the Port of L.A. community advisory committee,
13 EIR, since you brought up the EIRs. Well, guess
14 what? We, the public, have now reviewed about 40
15 EIRs on the Port of L.A. and the Port of Long
16 Beach. Not one complied with CEQA law. But yet
17 every one was approved. Why? Because none of us
18 in the public were around at that time with the
19 intelligence and I.Q. to really research it and
20 find out what the problems were. Well, now we
21 know why. Because we've now developed the skill
22 to evaluate those things.

23 So if they did not lie in these past
24 EIRs we wouldn't have a problem today. Now we
25 know how to assess those.

1 Kinder-Morgan, City of Carson issued an
2 EIR a couple years ago, for 19 new storage tanks.
3 And what did the EIR say? No significant
4 environmental impacts whatsoever. Until I read
5 the section on air quality, and I'm reading a
6 couple of paragraphs and it says, however, there
7 will be a net increase of certain emissions, see
8 table 3-13.

9 So I looked at the table 3-13. And what
10 does it show? VOCs, 241,000 pounds net increase
11 annually. Now how could that be insignificant?
12 So we challenged that project.

13 So you also hear 14 EIRs in the Port of
14 Long Beach have gone nowhere. That's because we,
15 the public, have challenged every single one of
16 them, just like we're doing at the Port of Long
17 Beach. Until proper decisions are being made,
18 okay.

19 What can be done? We know we can prove
20 engine efficiencies. Ship, truck, train, we need
21 to have those efficiencies projected out, as well.
22 Because what's happening is you're projecting fuel
23 needs. Well, if we have better engine
24 efficiencies, we won't need that much fuel.

25 At the same time we are supporting the

1 same type of technologies such as the locomotive
2 railroad, which is using diesel fuel. We don't
3 care if they're going to switch to the low sulfur
4 diesel fuel. It is a fact that the California
5 public supports weaning ourselves of petroleum
6 fuels the best that can be done.

7 And what can be done? Electrify the
8 Alameda Corridor project. Support electrification
9 of railroads. Adopt new and emerging technologies
10 such as the MAGLEV technology, such as the linear
11 induction technology, such as electric truck rail
12 technologies. That's what we support.

13 Do I have any sympathy for -- Railroad
14 or UP? No. They've had over ten years to embrace
15 these technologies, adopt them and invest in them
16 to service the public, and they have refused to do
17 that. So, as a policymaker, the public wants you
18 to support that.

19 So in your report you should include in
20 there not only advanced control emissions
21 technologies, but new emerging transportation
22 system technologies that do not use petroleum
23 fuels.

24 Now people are going to say, oh, we need
25 -- how are we going to get electricity. We can

1 support solar panel installation. Yes, they've
2 only been 20, 25 percent efficient in the past,
3 but guess what, again, as community people we do a
4 lot of research. Boeing, through a spectrolab,
5 has just pioneered a 40 percent efficiency solar
6 panel.

7 So your report should also reflect how
8 can we reduce our use of petroleum fuels by
9 supporting and investing alternative technologies
10 as an example.

11 Anti-idling devices. Another
12 technology, fairly simple, that can be adapted to
13 almost everything. Your railroads, your diesel
14 trucks, your cranes, you know, any type of thing
15 that can help reduce that.

16 I also work in the construction
17 industry. They always left the trucks running.
18 They always left, you know, the forklifts running.
19 Everything, even when they have lunch break, your
20 break time, they're left idling. We need to stop
21 abuses such as that.

22 Also understand that we the public do
23 not mind industry growth, throughput, et cetera,
24 provided they are using the best technologies. We
25 want zero emissions and near zero emissions. And

1 we are not going to support any type of energy or
2 other credit type trading program that's going to
3 allow a polluter to keep on polluting and buy
4 credits somewhere else, supposedly helping the
5 whole region.

6 Environmental justice communities, such
7 as Wilmington-San Pedro, Long Beach, we have borne
8 the burden of all these industries. So we now ask
9 you in your policymaking capacities to include in
10 your report that we do the best, we look for the
11 best. And if your staff can't find it, then you
12 need to have more public hearings, more public
13 meetings. You need to expand your 30-day public
14 comment period to 90 days to allow those of us in
15 the public sufficient time to review your
16 documents and reports so that we can contribute
17 these ideas. So we can refer you to the
18 companies.

19 I was in Sacramento on Tuesday and a guy
20 announced his Sky Car. What is it? Another
21 alternative vehicle, raises off the ground 30 feet
22 and flies, you know, avoids the traffic
23 congestion. But it's another idea.

24 A company four years ago here came to
25 the Port of L.A. and to the Port of Long Beach.

1 And that's Control Systems Technologies. And
2 said, we have an idea; we'd like to build a barge.
3 And this barge can park alongside the ship. It
4 would have equipment to like a big vacuum. A fume
5 hood would go over a smokestack of a ship and suck
6 up all the exhaust. And everybody laughed at the
7 company.

8 They also proposed building on land at a
9 railroad yard facility. And the rail district
10 laughed at them. But we supported them. We told
11 them let's apply for some grants to approve and
12 build a prototype. Well, guess what? They got
13 three grants; it was built last summer in
14 Roseville. They just delivered their final report
15 this April, a couple months ago. It was 92 to 97
16 percent effective in capturing all the VOCs, all
17 NOx, all SOx, everything. But it was laughed
18 about.

19 Well, we need to incorporate those
20 technologies so that industries do not have
21 impacts on the public.

22 Sometimes you have to make tough
23 decisions. What's one of those tough decisions?
24 Arizona, Nevada. We're no longer going to ship
25 fuel or allow fuels to be shipped to you. Why?

1 Because we bear the burden of the environmental
2 public health, public safety impacts while you
3 live scot free off the benefit of it.

4 If you tell then in ten years we're not
5 going to ship you any more fuel, then Arizona and
6 Nevada can build their own refineries and their
7 own pipelines. California does not have to
8 subsidize them.

9 PRESIDING MEMBER GEESMAN: What if they
10 say the same thing about electricity or water?

11 MR. MARQUEZ: I support solar energy,
12 wind power, thermal energy, numerous other
13 technologies.

14 But again, where are you researching
15 that? I haven't seen a report that comes out of
16 the CEC yet that has told me what is a future 50-
17 year plan for sustainability of these
18 technologies.

19 In fact, I'll tell you what we just did
20 recently.

21 PRESIDING MEMBER GEESMAN: Next time
22 you're in Sacramento come by our library.

23 MR. MARQUEZ: At AQMD, it's claimed that
24 we need approximately 5000 megawatts over the next
25 15, 20 years. Four or five of us nonprofit groups

1 each chipped in 2,500 to hire consultants to take
2 a look at that.

3 And what did the report come back to
4 say? No. It's about 1200 to 1500 max. And if we
5 invest in all these other renewable sustainable
6 technologies we would never have to go that 4500
7 or 5000 megawatts.

8 So there needs to be more discussion
9 with the public. And especially organizations
10 that are pioneering some of this research. You
11 even need to sponsor new advanced technology
12 conferences and seminars so that even if you have
13 to put up a -- let's put up, you know, a contest.
14 Who can come up with the best windmill. Who can
15 come up with the best battery alternative.

16 We need to support those types of
17 investments, because that's our future. And
18 that's what the public is going to sustain. If
19 you ask me and anyone here in the L.A. area, do we
20 want a railroad, you know, making the noise 24
21 hours a day, dragging containers. No.

22 But if you ask me what would I prefer to
23 see, that I would like to see the idea by Alfred
24 Wermer from San Pedro here who came up with an
25 idea. And what was his idea? Build a tunnel from

1 the Port of L.A., Port of Long Beach, underground,
2 slanted down, going to the east side railyards.
3 And use gravity to let the containers roll down.
4 And a conveyor system to pick them up.

5 And then have another tunnel so that the
6 empties roll back. Why would I like that? I
7 don't care if it costs three or four times as
8 much, but I never have to see it; I never have to
9 hear it; I never have to smell it. It won't take
10 away any of my property in my community for new
11 residential development. It won't take away any
12 property for any commercial and retail
13 development. And it won't take away any property
14 for any open space parks.

15 So, give the public an opportunity to
16 understand some of the things that we're saying
17 because we have some great ideas. And we have
18 some great solutions.

19 And I won't take up any more time, but I
20 will submit this in a written form so that you can
21 have the benefit of these ideas. And, again,
22 offer our services to you as a resource.

23 Thank you.

24 PRESIDING MEMBER PFANNENSTIEL: Thank
25 you, Mr. Marquez. Thank you for your comments.

1 We really appreciate it.

2 (Applause.)

3 PRESIDING MEMBER PFANNENSTIEL: We next
4 have Dave Hackett from the Stillwater Associates.

5 (Pause.)

6 MR. HACKETT: Commissioners, Staff,
7 ladies and gentlemen, I'm Dave Hackett. I'm the
8 President of Stillwater Associates. We are an
9 energy consultancy in Irvine.

10 We've been working in this space for
11 five or six years. I think we started the
12 strategic fuel reserve, which got us into the
13 barriers to supply in California. We did projects
14 for the Energy Commission on marine
15 infrastructure, on MTBE phase-out. The latest
16 thing has been working on the next version of
17 gasoline in California. Not for the Energy
18 Commission, but for the automobile manufacturers.

19 And of late we've done quite a lot in
20 the renewable fuel space. So Gordon Schremp of
21 the staff asked me to come by and make some
22 remarks about renewable fuels and infrastructure.

23 Well, there's an awful lot of renewable
24 fuels coming on in the market today; and they're
25 gaining market share. And they're going to need

1 infrastructure just like petroleum needs
2 infrastructure.

3 And as you've seen today, there are many
4 stakeholders competing for scarce resources. The
5 Energy Commission is charged with developing
6 energy policies that conserve resources, protect
7 the environment, insure energy reliability,
8 enhance the state's economy and protect public
9 health and safety.

10 The high price of petroleum and concerns
11 about the impact of global warming are driving new
12 solutions. Renewable feedstocks and fuels will
13 come by land and by sea. Infrastructure
14 constraints will impact renewable fuels, as well
15 as petroleum fuels.

16 Seen this before. Both federal and
17 state governments are looking to reduce our
18 dependence on petroleum.

19 President Bush proposed a dramatic
20 increase in renewable fuels in the State of the
21 Union speech. And that proposal's been echoed
22 recently by the Senate. And they're looking to
23 increase renewable fuels from about 5 billion
24 gallons in 2006 to 35 or 36 billion gallons by
25 2017.

1 Now, if you look at this pie chart
2 you'll see that the Energy Information
3 Administration thinks that corn ethanol production
4 will max out at about 15 billion gallons. And if
5 you throw in a couple billion gallons for
6 biodiesel and potentially 3 billion gallons for
7 cellulosic ethanol by that timeframe. And the
8 balance of renewable fuels are put into that upper
9 slice called imports or other. And that's likely
10 ethanol from Brazil, for example.

11 President Bush was in Brazil this spring
12 discussing technology and markets with the
13 government and with Petrobras, the Brazilian
14 national oil company. One of the implications of
15 35 or 36 billion gallon renewable fuel program is
16 an E20 mandate. That is to say that gasoline
17 nationwide would contain 20 percent ethanol.

18 Well, the Energy Commission is hard at
19 work on Assembly Bill 1007 which requires the
20 state to come up with an alternative fuel plan.
21 The Governor has proposed a low carbon fuel
22 standard. And that will enhance the use of
23 renewable fuels.

24 We're starting to see or we have been
25 seeing renewable fuels supplementing petroleum

1 supply, but big volume is in ethanol. Six percent
2 of the gasoline in the state is made with
3 ethanol -- is ethanol, but biodiesel is gaining
4 wide interest.

5 As you've heard earlier ethanol is going
6 to grow to probably 10 percent of the gasoline
7 supply by 2010. That's the result of update of
8 the predictive model by the California Air
9 Resources Board, which will permit 10 percent
10 ethanol blending. Ethanol's also blended into
11 E85, but that's an extremely small market.

12 Diesels made from vegetable oils or
13 animal fats through a relatively simple process
14 called transesterification. Because biodiesel
15 contains no sulfur or aromatic hydrocarbons it
16 reduces tailpipe pollution versus petroleum
17 diesel.

18 Biodiesel is generally blended with
19 petroleum diesel in small concentration, 2, 5 or
20 20 percent. But unlike ethanol the base fuel,
21 base petroleum, doesn't have to be reformulated in
22 order to be blended with the biodiesel. So that's
23 an advantage for biodiesel over ethanol.

24 Biodiesel can be made from waste cooking
25 oil, thus, you know, reducing a waste stream.

1 Here in California biodiesel supporters have
2 estimated that the total supply of vegetable oils,
3 animal fats and waste cooking oils on the order of
4 75 million gallons. That's about 5000 barrels a
5 day for my refiner friends who are still awake.

6 And that's in the context of about a
7 diesel market of about 250 or 260 thousand barrels
8 a day. And biodiesel appeals to consumers a lot
9 because it replaces petroleum, it reduces air
10 pollution and it's renewable.

11 Like petroleum, though, renewable fuels
12 will flow into the state via dedicated marine
13 infrastructure. Most of the ethanol that's used
14 in California comes by rail from plants in the
15 Midwest in the corn belt. Lately large-scale
16 ethanol plants have been built in California.
17 More will be built. Their feedstock is corn and
18 it's railed in from the Midwest.

19 U.S. domestic ethanol production is
20 supplemented by marine deliveries. Last year
21 roughly 10 percent of the ethanol used in the
22 state came into the ports, mostly from Brazil.
23 Although interestingly some came from the People
24 Republic of China. So 10 percent was about 2.4
25 million barrels of ethanol. Interestingly crude

1 oil imports from Brazil were about 18 million
2 barrels; that's the 50 a day that was referred to
3 earlier, I think by Dileep.

4 Some of the ethanol is delivered through
5 the existing petroleum distribution system, while
6 the balance comes in through chemical terminals.
7 In southern California there are three chemical
8 terminals, WestWay in San Pedro, BoPak in Long
9 Beach and Baker Commodities also in Long Beach.
10 Only the BoPak terminal is expected to be in
11 operation for the longer term, because the leases
12 for both WestWay and Baker Commodities have been
13 terminated.

14 A fair volume of biodiesel has landed in
15 California's ports over the last two years. The
16 WestWay terminal in San Pedro has had the bulk of
17 that volume.

18 Because local feedstocks are limited we
19 expect that large-scale growth in biodiesel
20 production will be supported by imported vegetable
21 oils. The Baker Commodities terminal at Long
22 Beach has traditionally focused on both vegetable
23 oils and tallows.

24 People want to reduce their dependence
25 on petroleum. Ethanol, biodiesel and vegetable

1 oils are supplied by the sea. It will be
2 important for the renewables fuels business that
3 adequate infrastructure is maintained.

4 Any questions?

5 PRESIDING MEMBER PFANNENSTIEL: None.

6 Thank you, Mr. Hackett.

7 David Blair, Holly Energy Partners. Not
8 here. Okay. We have a number of people who have
9 asked to speak and they've filled out blue cards,
10 which has helped us to sort through them.

11 So I'll go through the cards in the
12 order I received them. Tom Politeo.

13 MR. POLITEO: Tom Politeo.

14 PRESIDING MEMBER PFANNENSTIEL: Sorry.

15 MR. POLITEO: That's okay. Are you
16 asking us to come up and speak --

17 PRESIDING MEMBER PFANNENSTIEL: Yes, if
18 you have a comment to make, yes, Tom.

19 MR. POLITEO: Yes, I do, -- speak up
20 there or --

21 PRESIDING MEMBER PFANNENSTIEL: Either
22 microphone. We would like you at a microphone,
23 though, so your comments will be recorded as part
24 of the record.

25 MR. POLITEO: Thank you very much for

1 being here today. My name is Tom Politeo; I live
2 in San Pedro and I telecommute to Long Beach these
3 days. I work in the computing industry as a
4 software engineer, and that may come up a little
5 later in my comments.

6 It's a wall, it's a snake, it's a tree.
7 These are the kind of comments you get from three
8 blind men when they see the elephant, right?

9 I have been to a lot of these kinds of
10 hearings dealing with retail, dealing with energy,
11 dealing with marinas, with habitat. And everybody
12 has a different idea, depending on what their
13 interests are. What sort of use this land, this
14 very precious land we're dealing with, San Pedro
15 Bay, should be put to.

16 The retail industry is very concerned
17 that there's going to be enough capacity to move
18 all the cargo they want. We heard today from the
19 oil industry that's very concerned about a similar
20 issue. Folks who do private boating in the marina
21 don't have enough berths already for the kinds of
22 things that they want to do.

23 Among other things, they're interested
24 in being able to hold regattas here. There's very
25 nice sailing out in San Pedro Channel, and there's

1 no place for transient berths for doing that.

2 They've been interested in trying to have world-
3 class events here. They can't do it.

4 The cruise industry wants to be able to
5 put more cruise ships here. They also want the
6 kind of visitor-serving amenities along the
7 waterfront that help support that. There's a
8 challenge to find the space and the land to do
9 that.

10 If you talk to the environmental
11 community -- I'm, by the way, a volunteer with the
12 Sierra Club -- there used to be 3500 acres of
13 wetlands here. That's just 100 years ago.
14 There's less than 35 here now. That's more than
15 as 99 percent reduction.

16 And if we're looking at balanced use in
17 the harbor, one would ask, wasn't there the
18 ability to leave 10 percent of this resource
19 prime. In the 1930s southern California here in
20 San Pedro and up in Monterey in central
21 California, we had the world's largest fishing
22 fleets. These were then the leading aspect of the
23 California economy.

24 Now, times have changed. But these
25 fishing fleets are in a state of collapse, having

1 less than 10 percent of their peak production.

2 Now some of that is certainly due to over-fishing.

3 But a large part of it is due to the destruction
4 of habitat of prime lands like this.

5 And if you look at part of the mandate
6 for State Lands, in our tidelands areas, it is for
7 the support of fisheries. And one of the ways
8 this kind of land can support fisheries is through
9 the habitat that is at the base of the food chain
10 that our fish need.

11 The California sea otter used to be
12 here. It's an endangered species. It's basically
13 been sequestered up around Monterey. But this is,
14 again, an important piece of habitat that once fed
15 into that.

16 There are a lot of other problems of the
17 fishing industry besides just this.

18 There are many other sorts of demands
19 that are being placed on this land. And you can,
20 from the perspective of the California Energy
21 Commission, which is no different than the
22 perspective of the environmental view from the
23 marina perspective or the cruise perspective, come
24 in and say, well, we need more land for our
25 purposes. And we are seeking a way to wrest

1 control away from the local ports to be able to
2 fill those needs.

3 But you could end up determining the
4 national retail policy by taking away land that
5 might be used for retail purposes. And the
6 question becomes, how do we determine what is an
7 appropriate balance for the use of this valuable
8 resource. How do we balance that out.

9 We can get into arguing about who's to
10 control this. Or we can start talking instead
11 about what are ways we can do to make this land
12 used more efficiently.

13 If you go to the airport the white curb
14 is for immediate loading and unloading only of
15 passengers. You can't park your car there, not
16 even for a moment. You're going to get cited or
17 towed away.

18 Just as an anecdote, here in Los Angeles
19 one time when I flew to New York, the police were
20 pretty polite about it. When we got to New York
21 the police were yelling obscenities at people to
22 get them to move their cars. It's really an
23 experience to hear how they address their people
24 parking in the white zone in comparison to L.A.

25 But that said, okay, you know, there's a

1 point that maybe we need to start thinking like
2 the New York cops with respect to how we're using
3 land inside the Port, because it's so valuable.
4 Okay.

5 We cannot enjoy the luxury of storing
6 large numbers of containers until it's convenient
7 to move them out of the Port on the backlands at
8 our container terminals. Nor can we afford the
9 luxury to have large crude or other chemical
10 storage facilities inside the Port, again, if that
11 stuff can be moved out more efficiently, if it's
12 taking away from berth space. Or from the other
13 potential uses that need to be put into this land.

14 So, I'm asking you, as you look at this
15 kind of thing, rather than to be working in an
16 antagonistic position with the Ports, talking
17 about who's going to control this picture, finding
18 a cooperative project to say, what can we do to
19 make this land work more efficiently, to make this
20 whole operation hum.

21 The supporters of MAGLEV will tell you
22 that they permit removal of single containers on
23 an automated infrastructure, which means that the
24 complex process of sorting containers in the Port
25 and building long trains is obviated.

1 And I know some of you work with
2 transportation. That's a very important factor,
3 because if you build that kind of a modern
4 facility we suddenly have a lot more land
5 available inside the Port for other uses without
6 denigrating the capacity of the Port to carry
7 cargo.

8 One of the things that really concerns
9 me, you know, I don't work for the CIA or the
10 Marines, and as such, I'm really very interested
11 in my environmental and my economic security with
12 respect to where my future lies. And though I
13 don't have any children, my friends' childrens are
14 going to be able to have, are they, in Thomas
15 Jefferson's words, going to be able to inherit a
16 nation that is not seriously in debt. Or is our
17 generation going to indenture the next.

18 And again in Thomas Jefferson's words,
19 how are we going to handle our use of -- rights
20 over the land. Okay. Are we going to destroy
21 that, the fruit of the land, and leave our next
22 generation with barren land. We've already done
23 that here in L.A. Harbor. This land is
24 essentially barren from the environmental capacity
25 it once had.

1 And the questions we need to be able to
2 ask ourselves, because this is not just here, this
3 is all around the world. In the United States
4 we've destroyed over an average of 90 percent of
5 the wetlands. Most of the world's fisheries are
6 in the state of collapse. And we have the world's
7 continually growing population.

8 And we need, again, to be looking at how
9 we're going to be able to put multiple uses in a
10 piece of land, and fit all these things together.
11 What can we do to modernize this Port in order to
12 make that happen with respect to the uses that we
13 need for energy and everything else.

14 Forty-two percent of the imports to the
15 United States come into this Port; 65 percent of
16 the energy for California's coming into this Port.
17 A few years ago they did a simulation of the 7.1
18 earthquake on one of the faults that runs through
19 the Port that's right next to the Vincent Thomas
20 Bridge. Can you imagine what would happen, or
21 what will happen when an earthquake of that
22 magnitude finally arrives.

23 Almost all of this Port is built on
24 landfill. It's in a liquefaction zone, and it's
25 in a subsidence zone. And it's riddled with

1 pipelines. Can we expect those pipelines to
2 remain intact from a seismic event like this.

3 Can we even be so fortunate as to expect
4 only a single break in a pipeline serving a
5 terminal. We can harden the terminals. A lot of
6 good it will do us if the pipelines that connect
7 everything up are broken in multiple places and it
8 takes a long time to find them, and there's nasty
9 fires associated with that.

10 We've put too many eggs in one basket in
11 this Port as it is already. You know, this is
12 where I said I work in the computing industry. We
13 have clients, you know, we install redundant
14 systems. All we're doing is preventing fraud in
15 telecommunications traffic. Nobody's life depends
16 on this. Just the economic stream of these phone
17 companies that we work for.

18 But we make sure that there's redundancy
19 in facility, not only at a specific location, but
20 redundancy through use of multiple locations or
21 offsite backups.

22 Where have we done this in our
23 infrastructure planning for the moving of food,
24 cargo and fuel that are essential for our economic
25 survival. What will be the hit to the United

1 States, and particularly to California and this
2 region, if a seismic event of any significant
3 magnitude strikes this Port and some of these
4 facilities very seriously damaged.

5 I'm also concerned about our trade
6 deficit. All the projections show we're going to
7 be importing more and more oil with respect to the
8 amount of oil that used to come out of the State
9 of California, means more and more money leaving
10 our state and leaving our country.

11 California, as you know, is already a
12 federal income tax donor. Our national debt is
13 growing. Our trade deficit is growing. For five
14 ships that come to our Port, four of them go back
15 as empties. And the fifth ship is primarily
16 carrying products dominating like scrap paper and
17 scrap metal. That's an inefficient use of energy,
18 if nothing else, because we're using twice as much
19 energy to do commerce across the oceans than we
20 might if there was a balance of trade, because
21 we're having to send these ships back empty.

22 And it's also reflective on land use
23 patterns here in Los Angeles County or the
24 metropolitan region. Because containers move one
25 direction full, and now they've come back empty to

1 the Port if they go back at all.

2 Just about done here, by the way. So,
3 we need, among other things, to be able to look at
4 what we can do to diversify the locations through
5 which energy arrives into the state. Solar energy
6 is one of the ways to do that. And a plug-in
7 electric car, which could only perhaps go say 20
8 miles on the electric part of the charge, is
9 sufficient to get people -- plug-in hybrid -- is
10 sufficient to get people, most people in southern
11 California to and from work without using any
12 petroleum products. And for longer trips you'd
13 use the fuel backup system on the car.

14 We need to see some kind of leadership
15 from the California Energy Commission in terms of
16 helping diversify, and not in some small way, but
17 in some very significant way, our energy
18 portfolio. And helping keep the work for
19 generating that energy here in the State of
20 California, rather than rely more and more on
21 exports and having -- rather imports, and having a
22 very uncertain future with respect to how we're
23 going to get our energy, whether the energy is
24 available and watching our state's economy further
25 drained by that.

1 Unless you have any questions for me I'm
2 going to sit down. Thank you.

3 PRESIDING MEMBER PFANNENSTIEL: Thank
4 you, Mr. Politeo.

5 (Applause.)

6 PRESIDING MEMBER PFANNENSTIEL: Steve
7 Faichney.

8 MR. FAICHNEY: Good afternoon,
9 Commissioners. Steve Faichney, Valero Refining,
10 Wilmington.

11 On behalf of Valero I want to reinforce
12 the comments made today by CEC and WSPA regarding
13 the need to maintain existing oil infrastructure
14 and to make provision for expansion and addition
15 of new facilities capable of supporting the
16 increasing need to import crude oil, intermediate
17 blend stock and gasoline to meet growing consumer
18 demand.

19 Valero feels strongly that sustaining
20 and expanding Port dockside infrastructure is a
21 primary step, but not the only measure, in
22 insuring reliable fuel supply. We must also
23 protect the existing and required inland oil
24 infrastructure, specifically product tanks and
25 pipelines which run throughout the region

1 connecting to critical production and distribution
2 centers.

3 Valero can speak firsthand of the
4 necessity to maintain inland product storage
5 capacity. Unlike other southern California
6 refineries, Valero's refinery property is small
7 and, in fact, only a fraction of the size of its
8 competitors.

9 The Valero refinery property does not
10 provide enough space to accommodate all the
11 required product storage necessary to support fuel
12 production. As a result, for many years now what
13 has provided Valero the ability to produce and
14 deliver 14 percent of southern California's
15 gasoline supply is the critical and historical
16 utilization of exclusively leased offsite tank
17 storage.

18 Unfortunately, for the past five years
19 Valero has experienced mounting pressure from
20 public agencies and politicians to cancel
21 exclusive tank property leases prior to term end
22 for the purpose of community aesthetic
23 improvement, with little regard to the
24 consequences to transportation fuel supply to all
25 of southern California.

1 Valero supports the Energy Commission's
2 policy update conclusions regarding the need to
3 protect the essential and increasingly delicate
4 elements of southern California's fuel oil import,
5 production and delivery system.

6 Thank you.

7 PRESIDING MEMBER PFANNENSTIEL: Thank
8 you. Janet Gunter.

9 MS. GUNTER: Good day, and thanks for
10 being here so that we can speak to you.

11 First of all I just want to say that I'm
12 also a member of the Port Community Advisory
13 Committee. And this is supposed to be a standing
14 committee of the Port that represents the
15 community. We have this wonderful relationship
16 where we are on top of what happens in regard to
17 the Port and business.

18 And unfortunately, none of us knew that
19 this meeting was taking place. I got an email
20 last night. And so there are a few of us here
21 today, but by the skin of our teeth, and with
22 really nonprepared statements, and very little
23 education. I couldn't stay all day. I didn't
24 realize it was an all-day thing, so I had to come
25 back, like a few other people here.

1 So I just want to say that this is --
2 when we talk about this issue and increase of
3 these terminals, for the local communities we're
4 talking about an enormous, enormous thing. And
5 Jesse Marquez alluded to a number of things that
6 we've gone through as far as kind of a bait-and-
7 switch scenario in our dealings with the Port over
8 the past couple of decades. And it's left us in a
9 bad place with a really bad taste in our mouth.

10 But from what I'm gathering just from
11 what we're talking about today and this great
12 impression of this need for these petroleum
13 products, it seems to me that this is really a
14 push to create what's going to be Pier 600, the
15 original Pier 400, Energy Island would have
16 sufficed to become this relocation site, or the
17 site of all these oil marine terminals.

18 And now we're looking to add yet another
19 thing. And this is the reason why, because, by
20 golly, we need this in the worst way.

21 And it occurs to me that any expansion
22 of these few terminals at this point is in direct
23 conflict with the over-arching aims of the
24 Governor and the Legislature at this point, to
25 wean ourselves off of this oil dependency that we

1 so carefully crafted for ourselves over the past
2 50 years.

3 And I resent that. I mean I think that
4 this is an issue that cuts to the heart of a book
5 that I recently read, "Confessions of an Economic
6 Hitman." I absolutely recommend it. It's a
7 fabulous book which talks about somebody who
8 worked in government in the capacity of kind of
9 reinforcing the relationship and the need for
10 petroleum products in our world today,
11 understanding all along the problems associated
12 with that. To encourage this dependency at the
13 aim of profiting for particular people that are,
14 unfortunately, part of our system.

15 And, you know, I didn't start out this
16 way, okay. I worked to understand these issues,
17 and I've tried to look at the responsible way that
18 we do business and have realized over time that we
19 aren't responsible. And our strategy of
20 protecting is deferred always when it comes to
21 responsibility for ourselves and our economy and
22 everything. We're so short-sighted.

23 Dave Wright, when he was up here talking
24 about the need for petroleum fuels, he said, you
25 know, we're all aware of the issues of the

1 environment and the global warming and, by golly,
2 we're going to pay attention to that. But there's
3 always this caveat of a "but" and it's all about
4 later, it's not about now.

5 The problem is we've been doing that for
6 so long that we've worked ourselves into a
7 situation we don't have time for later. This is
8 the time for now. And it doesn't mean that we can
9 continue to nurture this dependency and the status
10 quo. Which is, that's my view, instead of putting
11 this -- we're not putting the money into research
12 and development; we're not putting the money into
13 biofuels or products that can help us.

14 What we're doing is we're encouraging
15 growth of the existing situation so that we can
16 placate ourselves for the moment or for however
17 long we can stretch it out. Instead of taking
18 immediate action and saying, let's get hard and
19 fast about how we can change the situation because
20 it's critical, we're still futzing around with it
21 and pretending like the problem isn't as big as it
22 is.

23 It's been a bad day. I'm not in a real
24 good mood because there's been so many things
25 going on. And this problem is not going away.

1 Jesse alluded to the issue of the -- or Tom
2 alluded to the issue of the earthquake faults.
3 Yeah.

4 We keep putting more and more hazardous
5 cargo in a place that shouldn't have it to begin
6 with. So, instead of decentralizing the existing
7 situation and saying to ourselves if there's a
8 terrorist attack, if there's a major earthquake,
9 look what's going to happen to the economy. It's
10 the national economy that actually will be global
11 because of the domino effect of this.

12 So you have one situation here that's of
13 a critical nature, and you will cripple the
14 world's economy for god knows how long. And
15 instead of looking at how we can defuse that huge
16 bomb that we're sitting on top of, we keep adding
17 more and more fuel to the fire, if you will.

18 We're talking about doing it now. Well,
19 what the heck, let's just do it because, one, it's
20 easy. Instead of thinking about it.

21 Again another issue that keeps coming up
22 is the leadership. Because somebody has to take
23 charge of this. And you can't turn the mule
24 around unless you've got somebody real strong
25 turning it.

1 So, I don't know what to tell you guys.
2 I know this is not your fault. You're here now at
3 a point in time where you've got a mess to deal
4 with, as we all are. But this is not rocket
5 science. This is so common, this is so basic, and
6 yet we continue to ignore it.

7 And one of the first problems you see
8 with this Port is the way that they do their
9 environmental impact reviews. You know, part of
10 the reason we have what we have is the Port --
11 they hire their own environmental documents, okay.
12 They hire it out. They review it and they certify
13 it.

14 The process has no oversight of anyone
15 outside this agency that's been dictating it,
16 reviewing it, saying, oh, looks all right to me.
17 Overriding considerations, you know, there's no
18 problem here. No, no, there's no impact. No, no
19 impact to the air, no impact to the water, no
20 impact. Or if there is, well, you know, the state
21 economy, the engine of the economy, let's do it
22 anyway.

23 You got to stop this stuff. I don't
24 understand why all of us are still sitting here
25 thinking that it's okay to do that. It's not

1 okay. We've proven it's not okay. And hopefully
2 just some leadership here, and you guys are going
3 to think about it. And you're in a capacity to do
4 something. Please do something for all of us.

5 Thank you.

6 PRESIDING MEMBER PFANNENSTIEL: Thank
7 you, Ms. Woodfield.

8 MS. WOODFIELD: That was Janet Gunter.
9 I'm Kathleen Woodfield.

10 PRESIDING MEMBER PFANNENSTIEL: I'm
11 sorry. Then, come on, yeah, it's your turn now.
12 Had the cards shuffled.

13 MS. WOODFIELD: My name is Kathleen
14 Woodfield. Thank you for being here.

15 I cannot understand or believe that the
16 State of California considers the Port of Los
17 Angeles and the Port of Long Beach to be its
18 golden eggs. And it's a very myopic and one-sided
19 view because what never gets looked at is the
20 impacts to the citizens of the state.

21 And CARB, California Air Resources
22 Board, has recently put out their findings that
23 5400 Californians die each year prematurely due to
24 air pollution. That's a lot of people. And if
25 they put that number out this year that means it

1 was probably for 2005 that they identified that,
2 which means we've now had 15,000 Californians die
3 prematurely due to air pollution.

4 So that it always boggles my mind that
5 there's this belief that we are so highly
6 benefitted by this Port and by the fuels that
7 drive the industry. And it always boggles my mind
8 that we're not highly driven, as a state, to find
9 a better way to that we can protect our own
10 citizens.

11 We -- I also am on the PCAC and we have
12 heard that Sacramento has referred to this area as
13 the environmental sacrifice zone. And I think
14 that truthfully we could take that a step further
15 and say it's the human sacrifice zone.

16 But as a person who lives here and is
17 raising a family here, when I get to choose do I
18 want the Port of Los Angeles to run the petroleum
19 fuel aspect of this Port, or do I want the CEC to
20 run it.

21 Well, on one hand I have a Port that
22 when they do an environmental impact report and
23 they find that there's a significant impact to air
24 quality, they invoke a statement of overriding
25 considerations, and say oh, it's okay, because the

1 economics are so important.

2 And then I have the CEC, coming from an
3 area that refers to us as an environmental
4 sacrifice zone.

5 So, again, as a person who lives here
6 and a person who's looking for leadership and
7 protection from my own state, which is the better
8 choice. I don't see either choice as one that's
9 going to fulfill my needs as a human being living
10 here in an area that used to be considered a
11 utopia.

12 When I moved here 20 years ago this was
13 beautiful southern California. Now I look at the
14 sky; it's sickening to look at. And I hope you
15 look at it before you leave. You've been in here
16 all day, and I'm kind of sorry for that. I see
17 you're exhausted, and I can understand that. But
18 we don't get to talk to you, so please continue to
19 indulge us.

20 The Port master plan requires that the
21 Port use the best available technologies. They're
22 not doing that. I think what really needs to
23 happen from you, for us, what we're looking to you
24 for, is to provide leadership and look at ways to
25 alter the behavior so that we can alter the growth

1 and consumption, instead of having to continue to
2 degrade the area, degrade the air quality, put our
3 country and risk and our state at risk.

4 We can start to look at ways that
5 actually solve the problem. How do we get people
6 to consume less; how do we get the industry to be
7 more efficient.

8 There's so much opportunity here, it
9 doesn't make sense to continue to invest. It's
10 that old saying, throwing good money after bad,
11 right. Why are we continuing to do it the wrong
12 way when it's so obvious that we're going the
13 wrong direction.

14 Thank you.

15 PRESIDING MEMBER PFANNENSTIEL: Thank
16 you for being here, Ms. Woodfield.

17 Bry Myown.

18 MS. MYOWN: Thank you. My name is Bry
19 Myown. I'm a Long Beach resident. I'm here
20 representing Long Beach Citizens for Utility
21 Reform and Californians for Renewable Energy, Inc.

22 We were the Ninth Circuit Appellant
23 challenging federal preemption on liquified
24 natural gas siting authority. We owe you an
25 enormous thanks for your response to the draft EIR

1 on the Long Beach LNG siting project.

2 And we note certain analogies to other
3 globalized energy infrastructure, and urge you to
4 act similarly now.

5 I want to say personally that I know
6 you've heard a lot of our frustrations this
7 afternoon. And I'm sure you sympathize and wring
8 your hands with us, but probably wonder how a lot
9 of what you've heard is within your purview. I'm
10 going to try to restrict myself to what I believe
11 is within your purview, and point out how perhaps
12 some of what you've heard is. If for no other
13 reason than that this document, when adopted,
14 will, at the very least, be the reference that
15 informs decisionmakers that will rule on all of
16 what you've heard discussed by the public today.

17 CARE recognizes that the Commission has
18 historically played a key role in assuring price
19 and supply reliability of domestic and imported
20 hydrocarbons; and more recently, with quantifying
21 air emission impacts.

22 CARE also recognizes that history has
23 changed many of our assumptions about hydrocarbon
24 pricing availability and impacts, no more so than
25 at the present time. And we believe your mission

1 and your methodology must change accordingly.

2 With reference to price, we have learned
3 that hydrocarbons carry hidden costs. These
4 arguably include military spending, and certainly
5 include transportation and tariff subsidies,
6 transportation infrastructure and repair spending,
7 downstream environmental cleanup and health care
8 costs, lost economic opportunities for
9 California's renewable industry, and the risk
10 management function, should we endure a natural
11 disaster, industrial accident or attack.

12 Nongovernmental and nonindustry
13 organizations have done enormous research on the
14 full cost accounting associated with hydrocarbon
15 use. And it is unfair, unrealistic and inadequate
16 that decisionmakers might be informed by a
17 document that purports to address price per
18 barrel, which I think I heard one of you say this
19 morning, was a crystal ball anyway.

20 We need a full cost accounting of all of
21 the other measures, and all of the other items I
22 have just noted, if this document is to purport to
23 advise decisionmakers about the potential future
24 that we are facing.

25 With reference to supply, hydrocarbons

1 ar a finite resource. And under any scenario when
2 you are planning you are planning for growth. Now
3 certainly increased capacity and even hoarding may
4 be a temporary solution to peak oil, but a very
5 temporary one. Simply put, you cannot plan for
6 infinite growth of a finite resource. That is an
7 impossibility.

8 Policymakers must address peak oil, and
9 to do so you must inform them by providing an
10 array of demand variables that is much broader
11 than what this document contemplates. And
12 specifically, you must address a scenario that
13 includes greater incentivization of nonhydrocarbon
14 fuels, also incentivization of demand reduction
15 and even mandated reduced consumption and
16 aggressive mandated reduced consumption.

17 You know that we, in southern
18 California, are facing that now with our water
19 usage. And we are being told what hours we can
20 water our land. We will adopt more severe
21 measures and we will pay more dearly for it.

22 Our policymakers need to be informed in
23 a similar way by what options they must begin to
24 contemplate to assure our future price and supply
25 reliability.

1 With reference to emissions, as dear as
2 our health costs are here, we have learned that
3 climate change is the most serious consequence.
4 And it, too, requires a full life cycle
5 accounting. By that I mean that global warming is
6 a global trade problem, and it cannot be addressed
7 by outsourcing emissions.

8 A full lifecycle GHG inventory should
9 present an accounting that would include the
10 extraction, processing, ocean, pipeline and truck
11 transport, refining and end-consumer use. As you
12 know, such an accounting was performed and
13 presented to your sister agencies with reference
14 to the BHP Billiton project. And was a key reason
15 why it was rejected, and why different plans are
16 being made.

17 You took the lead on LNG in Long Beach,
18 and we ask you to follow your sisters
19 organizations lead in that respect if you hope to
20 address the greenhouse gas issue. Because what
21 happens in our air basin is not the determinant of
22 what will happen in our biosphere. But what we
23 enable in the Ports of San Pedro Bay probably is.
24 And in that light, a full life cycle accounting
25 must include the extraction, manufacturing and

1 full transportation and waste disposal emissions
2 associated with any goods that will be moved by
3 any of the fuels for which you are projecting
4 demand.

5 Finally, an emission inventory should
6 address consistency with the San Pedro Bay Ports
7 clean air action plans. We're told that these
8 plans are the be-all and end-all and the Ports are
9 cleaning up our air. And yet it seems that the
10 first building projects in the pipeline are the
11 marine terminals for additional emission-producing
12 fuels. Seems to be a bit of a contradiction.

13 The downstream use of those fuels, be it
14 in our air basin or in Arizona's, must be
15 reconciled to the projections of the cap. As you
16 know, the caps will probably be reconciled with
17 state bond measure spending and container fee
18 spending. They almost have the status of a legal
19 document. They are referenced within the AQMD
20 that has just been adopted. They will probably
21 become a part of the SIP. So we need to see how
22 adding more fuel to the fire will impact us.

23 So, for all these reasons CARE requests
24 that the IEPR hearing process should be a truly
25 open, evidentiary hearing process, where all of

1 your assumptions are publicly disclosed,
2 documented and open to expert public challenge.

3 Additionally, CARE notes that the IEPR
4 will be used for both Port and municipal land use
5 planning of marine terminal pipeline and refinery
6 land use projects. Indeed, the draft report makes
7 clear that your forecasts will be the rationale
8 for a host of land use projects that collectively
9 amount to one large segmented land use.

10 As such, CARE requests that the IEPR,
11 and incidentally, your EAP, should be made subject
12 to the provisions of the California Environmental
13 Quality Act. The plan, itself, will be the
14 rationale for lang use; and should be subject to
15 land use planning standards.

16 Along those lines we note that the San
17 Pedro Bay area is already home to many marine
18 import pipeline tankfarm, and refinery
19 installations that have been allowed to intrude
20 into neighborhoods, or around which conversely
21 neighborhoods infill has been allowed.

22 Current plans for the Port of Los
23 Angeles' Terminal Island planned in Long Beach's
24 inner harbor plan seek to increase the number of
25 such projects closer to residential populations.

1 As you well now, and as many people have
2 said today, and as you said in the draft EIR in
3 the Long Beach LNG import project, there are many
4 public safety consequences that are associated
5 with a large-scale storage of hydrocarbons in such
6 an environmentally unsafe and target-rich area.

7 And I'd urge you to go back and read
8 what you said in that D-EIR because as the basis
9 in rationale for future land use planning, the
10 IEPR cannot be considered complete if it does not
11 address the public safety and potential risk
12 management and lost consequences of increased
13 hydrocarbon storage here.

14 If for no other reason, then for the
15 devastation that California's energy market,
16 national trade markets would occur. We would like
17 to think that our public safety counted.

18 But in keeping with your charge of
19 assuring supply reliability, we need for our
20 policymakers to be fully informed on this issue.
21 And you have the data because you put it in the
22 Long Beach D-EIR response.

23 So, CARE asks you to address this
24 cumulative issue in the IEPR in accordance with
25 the provision of CEQA, and the Port's master plan

1 requirements, and with the requirements handed
2 down last year by the U.S. Supreme Court in Diablo
3 Canyon.

4 So, in sum, we seek an open and
5 evidentiary hearing and CEQA process for this
6 plan. We want a full cost accounting of your
7 hydrocarbon price assumptions. A full life cycle
8 greenhouse gas emissions inventory on the global
9 scale that global warming demands. A
10 reconciliation with the caps. And demand
11 variables that reflect a range of options that
12 will help our policymakers and legislators plan
13 for a future in which we will not be able to bring
14 oil here, no matter how much you may want to.

15 Thank you.

16 PRESIDING MEMBER PFANNENSTIEL: Thank
17 you for your comments.

18 MS. WHITE: If I may, Chairman. Just to
19 provide some additional information for those that
20 may not have been here this morning.

21 The Energy Commission is posting all of
22 the information related with the assessments being
23 done as part of the Integrated Energy Policy
24 Report proceeding on our website. This includes
25 that work that is being done in response to AB-

1 1007, which includes the full fuel cycle
2 assessment that the Commission adopted on June
3 27th, which provided a life cycle cost analysis
4 and a life cycle emissions assessment associated
5 with various fuel options.

6 All of that information, as well as
7 input assumptions and background information on
8 this particular transportation assessment are all
9 available for public review. And I've had our
10 WebX folks provide the home page information
11 featuring the hot button for our Integrated Energy
12 Policy Report site, so it's easy for folks to
13 find.

14 PRESIDING MEMBER PFANNENSTIEL: Thanks,
15 Lorraine. Regina Taylor.

16 MS. TAYLOR: Bear with me, I'll be less
17 than a minute, okay. My name is Regina Taylor and
18 I live in Long Beach.

19 And the comment I was going to make, I
20 want you to know that Bry stole it from me.

21 (Laughter.)

22 MS. TAYLOR: The report deals with, like
23 so many reports do, never-ending projections of
24 more and more growth, the linear growth. And we
25 all know that doesn't occur. And I believe that

1 regardless of how much may we want oil and
2 alternative fuels -- and alternative fuels will
3 never replace the oil that we use now in terms of
4 the energy we get from it and all we can do with
5 it -- that we will have to learn within certain
6 constraints. And maybe to the point of rationing.

7 I don't know the books you read, but I
8 read things like James Howard Kuntsler and "The
9 Long Emergency" (phonetic; Matthew Simmons of
10 Simmons International, "Twilight in the Desert".
11 I waded through the whole thing.

12 The outlook is not good over the next
13 five years. And I think that the report will be
14 seriously inadequate if it doesn't include some
15 scenario that says that we may not get even the
16 minimum that we want, or that you think we're
17 going to need -- we all thing we're going to need.
18 Okay. And I won't be able to come to meetings
19 like this because it's too far, it's ten miles.

20 And I know the decisionmakers hate to
21 hear anything that has to do with economic
22 contraction, or we may not get what we want. But
23 if they don't hear it from you, they're sure not
24 listening to me. Okay.

25 And I would hope we would not decide to

1 build an infrastructure here based on oil, an
2 infrastructure that has no real future.

3 Another thing, just has to do with
4 process and not with the topic. We came here this
5 morning, but we didn't know when public comment
6 was. So, I came from Long Beach; I schlepped back
7 to Long Beach; and I came back again this
8 afternoon. I'm sure the global warming emissions
9 went way up because I had to do that. And there
10 was a broken truck on the Vincent Thomas Bridge,
11 as well.

12 So I would appreciate it in the future
13 if the agenda could be put online and we will know
14 what time the public comment is, okay?

15 PRESIDING MEMBER GEESMAN: It is --

16 MS. TAYLOR: Is it? Oh, okay, how did I
17 miss it?

18 MS. MYOWN: It's not with the
19 downloadable documents for this meeting. There
20 was a notice --

21 MS. TAYLOR: We looked.

22 MS. MYOWN: -- but there was not an
23 agenda for --

24 PRESIDING MEMBER PFANNENSTIEL: Well, we
25 do try to get the agendas online --

1 MS. TAYLOR: Okay.

2 PRESIDING MEMBER PFANNENSTIEL: -- as
3 soon as they are available.

4 MS. TAYLOR: Okay, fine, because we
5 would have just --

6 PRESIDING MEMBER PFANNENSTIEL: --
7 apologize for --

8 MS. TAYLOR: All right.

9 PRESIDING MEMBER PFANNENSTIEL: Actually
10 if we had known this morning that you were here
11 and had to schlep back, we certainly would have
12 made allowances. I'm sorry we didn't know that.

13 MS. MYOWN: We're not saying that we
14 don't appreciate what has happened all day, but
15 we'd rather watch it online --

16 PRESIDING MEMBER PFANNENSTIEL: No, I
17 don't blame you.

18 MS. MYOWN: And read your documents.

19 MS. TAYLOR: Okay, thank you very much
20 for being here. And listening.

21 PRESIDING MEMBER PFANNENSTIEL: Well,
22 thank you for being here. We do appreciate your
23 time.

24 MS. TAYLOR: And going overtime.

25 PRESIDING MEMBER PFANNENSTIEL: Thank

1 you. Mike Eaves.

2 MR. EAVES: Good afternoon,
3 Commissioners. My name is Mike Eaves with the
4 California Natural Gas Vehicle Coalition. I just
5 wanted to say we appreciate your time down here.
6 I debated whether it was easier for me to get to
7 Sacramento or get to the Port here this morning,
8 but it was about a tie.

9 We have probably many many pages of
10 individual comments; we'll submit those in
11 writing. But a couple of things I guess I felt
12 compelled to come here and talk about.

13 One, it's not obvious that the
14 transportation energy forecast report that we've
15 been discussing today has been done by the same
16 agency that defined the urgency of adopting the 20
17 and 30 percent alternative fuel goal for
18 California.

19 If alternative fuels are to displace 20
20 or 30 percent of petroleum demand, it's incredible
21 that there isn't a placekeeper in this report for
22 that.

23 I know in other IEPRs way back when we
24 were looking at energy efficiencies, you know,
25 trying to double the energy efficiencies, there

1 were placekeepers in there. We didn't know if we
2 could do that, but there were still placekeepers
3 in there that indicated what would happen if we
4 did achieve those objectives.

5 And now instead of those doubling of
6 fuel economy, now we've gone to the 30 percent
7 greenhouse gas reductions. Those are reflected in
8 there.

9 So I think it's appropriate, even though
10 the AB-1007 process isn't complete, I think there
11 should be a placekeeper there.

12 Another issue that we've all had, and we
13 had enough discussions, and I sense some
14 frustration, even from the Commissioner, is the
15 staff's adoption of the EIA forecast for modeling
16 purposes.

17 And I can appreciate that what we're not
18 trying to do is predict what the prices are, but
19 there's certainly, from a policy direction of the
20 state, a need for somebody to predict where prices
21 might be going.

22 I was kind of interested in Tuesday's
23 Wall Street Journal. There was an article about
24 IEA's projection, talking about the coming energy
25 crunch within the next five years where supply is

1 going -- and demand is going up 3 percent a year,
2 and supply is going down. And they talked about
3 the price ramifications of that.

4 I think, you know, we have always
5 supported that the Commission should use the EIA's
6 high-price forecast as a benchmark. And I think
7 it's important to do so because when this report
8 is said and done, when the IEPR is said and done,
9 when the 1007 report is said and done,
10 policymakers are going to take that and try to run
11 with that.

12 And everybody will want to know what the
13 cost to the State of California is going to be.
14 And it's going to be necessary to have real price
15 forecasts as much as we hate to predict price
16 forecasts. But I think that's, you know, the
17 lower price forecasts just don't fly in the face
18 of what we're seeing in the marketplace and in the
19 other assessments of what's going to happen in the
20 future.

21 So, thank you for your time today. And
22 thank you for staying late.

23 PRESIDING MEMBER PFANNENSTIEL: Thank
24 you for your comments. That's the blue cards that
25 I have for people who have indicated that they'd

1 like to speak.

2 I think that we should conclude. I note
3 that public comment, written comments would be
4 appreciated. And the date given in the notice is
5 July 23rd for written comments, is that correct?
6 Yeah.

7 Okay, so people, whether you spoke today
8 and would still like to submit written comments,
9 please feel free to do so. We will certainly read
10 them and incorporate them into the docket, the
11 body of information that we'll work off of for the
12 IEPR report.

13 Is there any other information that we
14 should bring to the attention --

15 MR. MARQUEZ: Thirty days (inaudible).

16 PRESIDING MEMBER PFANNENSTIEL: I'm
17 sorry, we can't hear. The request was for a 30-
18 day extension. I can express that a 30-day
19 extension would probably not get the comments into
20 the first drafts of the IEPR that we're currently
21 working on.

22 PRESIDING MEMBER GEESMAN: But we're
23 always going to take a look at any comments filed.
24 We have multiple points along the way before we
25 adopt a final report later this fall to take your

1 viewpoint into account.

2 So if you're unable to meet the deadline
3 posed for this particular segment of our
4 consideration -- Madam Chair, I think people ought
5 to be encouraged to file whatever comments they
6 can whenever they can.

7 PRESIDING MEMBER PFANNENSTIEL:

8 Absolutely. Always the case. And we would
9 appreciate them.

10 Thank you all for being here. It has
11 really made a big difference for us to get the
12 input. I know that it's a long day. I'm sorry
13 for those who had to sit through the whole day of
14 it, if it didn't really apply to your issues. But
15 it was very very helpful to us.

16 So, thank you all, and with that, we'll
17 be adjourned.

18 (Whereupon, at 5:10 p.m., the Joint
19 Committee Workshop was adjourned.)

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CERTIFICATE OF REPORTER

I, TROY RAY, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Energy Commission Joint Committee Workshop; that it was thereafter transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said workshop, nor in any way interested in outcome of said workshop.

IN WITNESS WHEREOF, I have hereunto set my hand this 21st day of August, 2007.

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